

STATE OF HAWAII
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
ANNUAL REPORT OF
STADIUM AUTHORITY
STADIUM SPECIAL FUND
STATEMENT OF RECEIPTS, EXPENDITURES AND TRANSFERS
FOR THE FISCAL YEAR ENDED JUNE 30, 2020
PURSUANT TO SECTION 109-3, HAWAII REVISED STATUTES

SUBMITTED TO
THE THIRTY-FIRST STATE LEGISLATURE

Stadium Authority
Stadium Special Fund
Statement of Receipts, Expenditures, and Transfers
For the Fiscal Year Ended June 30, 2020

| | | |
|--------------------------------------------------|-----------------|------------------------|
| Beginning fund balance, July 1, 2019 | | \$ 6,069,333.39 |
| Receipts | | |
| Swap Meet | \$ 3,551,666.93 | |
| Food and Beverage | 1,604,651.95 | |
| Parking | 890,431.25 | |
| Rent | 570,808.00 | |
| Advertising | 330,765.00 | |
| Interest | 176,063.12 | |
| Miscellaneous | 368,358.29 | 7,492,744.54 |
| | | |
| Expenditures | | |
| Personnel Services | (4,959,267.86) | |
| Utilities | (1,169,090.41) | |
| Services on a Fee Basis | (1,052,631.28) | |
| Repairs and Maintenance | (436,962.04) | |
| Central Services Assessment | (248,098.00) | |
| Supplies | (245,667.48) | |
| Workers' Compensation | (181,638.19) | |
| Machinery and Equipment | (121,836.62) | |
| Miscellaneous | (115,592.94) | |
| Insurance | (41,605.00) | |
| Unemployment | (11,218.78) | (8,583,608.60) |
| | | |
| Transfer to stadium manager's discretionary fund | | (2,159.82) |
| Transfer to Public Works | | (206,439.00) |
| | | |
| Ending fund balance, June 30, 2020 | | \$ <u>4,769,870.51</u> |

Stadium Authority
Stadium Special Fund
Discussion on the Statement of Receipts, Expenditures, and Transfers
For the Fiscal Year Ended June 30, 2020

The balance in the stadium special fund (Fund) at June 30, 2020 was \$4,769,870.51. The operating results were comprised of the following significant components.

REVENUES

The Stadium's major sources of income are the swap meet and food and beverage concessions, which account for 47 percent and 21 percent of the total operating revenue, respectively. Revenue earned from the swap meet and the food and beverage concessions totaled almost \$5.2 million in fiscal year 2020.

EXPENDITURES

The Stadium's major expenditures were \$5 million in payroll costs and \$1.2 million in utility costs (telephone, electricity, water, sewer, and refuse). Payroll costs represented 58 percent and utility costs represented 14 percent of total expenditures. The total operating expenditure for the period was \$8,583,608.60.

To extend the useful life of Aloha Stadium, a multi-year health and safety capital improvement project (CIP) commenced in 2007. Over the years, the Stadium Authority along with the Department of Accounting and General Services, Public Works Division have prioritized various health and safety projects for Aloha Stadium.

Health and safety project, phase five began mid-February 2019 and was completed in December 2019. Projects included: 1) Seat plate repairs on northwest orange section of the stands 2) Small deck plate repairs on concourse sections F, K, FF, and KK, 3) Connection repairs at top of blue level seats 4) Fiberglass angles removal on lower and upper outer concourse and 5) Supplemental support and corrosion mitigation on lower concourse near vomitories.

Act 268, Session Laws of Hawaii 2019, established the Stadium Development District and appropriated funding for the development of this project. As currently authorized, the Hawaii Community Development Authority is the expending agency for this project. For more information about the New Aloha Stadium Entertainment District, visit <http://nased.hawaii.gov>.

MISCELLANEOUS

Generating revenues during the COVID-19 pandemic has been extremely difficult for the Stadium. The difficulty is due, in part, to Stadium's suspension of all events effective close of business March 18, 2020. On June 13, 2020, the swap meet was able to reopen under the Governor's Act with Care phase with a limited and modified Saturday and Sunday-schedule. The Wednesday scheduled swap meet continues to remain closed until further notice. The swap meet closed again on August 27, 2020 through September 23, 2020 to comply with the Mayor's emergency order. The swap meet reopened on September 26, 2020 and continues to be held only on Saturday and Sunday.

STATE OF HAWAII
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
ANNUAL REPORT OF
STADIUM AUTHORITY
TEMPORARY DEPOSITS – STADIUM AUTHORITY
STATEMENT OF RECEIPTS, EXPENDITURES AND TRANSFERS
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

SUBMITTED TO
THE THIRTY-FIRST STATE LEGISLATURE

Stadium Authority
Temporary Deposits
For the Fiscal Year Ended June 30, 2020

| | | |
|--------------------------------------|----|-------------------------|
| Beginning fund balance, July 1, 2019 | \$ | 92,440.72 |
| Receipts | | - |
| Expenditures | | |
| Machinery and Equipment | | <u>(31,413.60)</u> |
| Ending fund balance, June 30, 2020 | \$ | <u><u>61,027.12</u></u> |

Stadium Authority
Temporary Deposits
Discussion on the Statement of Receipts, Expenditures, and Transfers
For the Fiscal Year Ended June 30, 2020

The balance in this trust fund at June 30, 2020 was \$61,027.12.

A used telehandler with pneumatic tires was purchased during the fiscal year. The telehandler will be used to place and remove heavy objects on the field.

This fund was administratively created to temporarily hold scoreboard advertising receipts until contractually mandated disbursements are made. Revenues are based on revenues collected from the field naming rights advertiser and disbursements are to be used for the maintenance and replacement of the field and travel subsidies for the University of Hawaii Athletics program.

DAGS-Public Works assisted with the field replacement project. The project was officially completed in September 2017. The travel subsidy is not to exceed 10% per year of the Stadium Authority's net revenue share received through the contract. The maximum travel subsidy amount was disbursed to the University of Hawaii Athletics program in December 2015. The amount remaining in the account is to be used for the maintenance of the field.

The Stadium Authority's advertising agency's contract with the advertiser expired on December 31, 2015.