

FY 2024 Operating Budget Full Year Projected Amounts

Actual / Projected Monthly Revenues & Expenditures through FYE 2024																				Update as of: 11/03/2023	
	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	COMMENTS
	Source Code	Recorded 07/2023	Recorded 08/2023	Recorded 09/2023	Recorded 10/2023	Projected 11/2023	Projected 12/2023	Projected 01/2024	Projected 02/2024	Projected 03/2024	Projected 04/2024	Projected 05/2024	Projected 06/2024	FYE 06/30/24 12-Month Recorded & Projected	FYE 06/30/24 12-Month Initial Projection as of July 1, 2023	\$\$ Change From Initial Projection	% Change Projected : Recorded	FYE 06/30/23 12-Month Actual	FY 2024 Increase/ (Decrease) Over FY 2023	% Change Prior : Current Yr.	
REVENUES		1%	18%	8%	9%	9%	8%	8%	7%	8%	8%	9%	9%	100%	100%						
Swap Meet	836	39,913	933,437	398,193	500,216	450,927	431,988	399,755	354,005	418,155	419,101	459,524	476,040	5,281,253	5,265,230	16,023	0.30	5,263,216	18,037	0.34	Delay in recording July revenues and expenses due to delay in DAGS FAMIS set up for FY2024.
Parking	1320	34,864	126,653	22,645	28,057			64,667	18,628	9,856	-		130,160	435,530	332,036	103,494	31.17	369,930	65,600	17.73	FY23 revenue \$309K is close out of F&B-K w/reserve account balance returned to Stad 09/22.
Food and Beverage	1321	-	45,912	5,885	37,736		13,856							103,388	76,238	27,150	35.61	381,317	(277,929)	(72.89)	Parking Revenues Projection to Recorded Variance is due to July 28th, 29th Birthday Bash, Aug 26th Megabon & Sept 23th Rebel Souljahz events.
Rent	1322	25,300	32,047	20,881	111,661	105,520	30,225	30,225	30,225	30,225	30,225	30,225	30,225	506,984	498,339	8,645	1.73	498,339	8,645	1.73	RENTAL REVENUES:
Advertising	1324													-	-			-	-		CDL Trailer - \$2,750/mo.
Interest	288					2,245	-	-	9,460	18,603	6,482	21,742	15,168	73,700	73,700	0	0.00	77,701	(4,001)	(5.15)	Cellular - \$8,469/mo.
Stadium Tours	1325													-	-			-	-		Parking Lot - \$19,500/mo.
Miscellaneous	Var.	-	22,204	55,983	20,199						13,367	6,587	2,819	121,160	59,741	61,419	102.81	74,713	46,447	62.17	Misc.\$55.7K Transferred Vacation Credit for C.S.
Total Revenues:		100,077	1,160,252	503,587	697,869	558,692	476,069	494,647	412,318	476,839	469,175	518,078	654,412	6,522,016	6,305,284	216,732	3.44	6,665,216	(143,200)	(2.15)	
EXPENSES																					
Personal Services	2000	78,214	332,785	284,605	229,573	218,508	218,943	205,159	190,756	213,717	225,128	232,426	236,520	2,666,334	2,582,241	84,093	3.26	2,522,704	143,630	5.69	\$51K Vacation Payout for R.U. and PTIEs events payroll increase.
Other Current Expenses	Var.	5,685	67,254	34,675	77,371	170,000	170,000	170,000	150,000	150,000	130,000	150,000	150,000	1,424,984	1,435,685	(10,701)	(0.75)	2,275,100	(850,115)	(37.37)	Decrease is due to one time expenses in FY23 including Special Fund Assessment expense.
Total Expenses:		83,899	400,039	319,280	306,943	388,508	388,943	375,159	340,756	363,717	355,128	382,426	386,520	4,091,319	4,017,926	\$73,393	1.83	4,797,804	(706,485)	(14.73)	
PROFIT / (LOSS)														2,430,697	2,287,358	143,339	6.27	1,867,412	563,285	30.16	
Surplus/Shortfall - Mo.		16,178	760,213	184,307	390,926	170,184	87,126	119,488	71,562	113,122	114,047	135,652	267,892	2,430,697							
NET CASH BAL:		5,497,760	6,257,973	6,442,280	6,833,206	7,003,390	7,090,516	7,210,004	7,281,566	7,394,688	7,508,735	7,644,387	7,912,280								

DATAMART- Acct. Summary		FY 2024
FY '24 Cash Before Encumbrances:*		5,481,583
Less: Encumbrances:		-
FY '24 Unencumbered Cash Balance:		5,481,583
FY '24 Surplus/Shortfall:		2,430,697
FY '25 Carryover Cash Balance:		7,912,280
Less: FY '24 Misc. Planned Exp./Adj		(2,000,000) *
		5,912,280

* 2,000,000 Swap Meet transition plan projected expense.
 500,000 Act 248/22 Gen fund allotment G-23-165-B
2,500,000 **Estimated Project Cost (subject to bid).**

**Monthly Summary of Events Report
Events Branch
10-16-23 to 11-5-23**

DATE	EVENT/LICENSEE	LOCATION	ATTENDANCE	# OF USHERS	VEHICLES PARKED	# OF PARKING ATTENDANTS	OTHER EVENT(S) HELD ON SAME DATE/TIME	COMMENTS
Oct. 20, 21, 22, 27, 28, 29.	Habilitat	Lower Halawa Parking Lot	-	-	-	1	-	3 rd Annual Drive Through Haunted House.
Nov. 2 & 3.	American Medical Response (AMR)	Upper Halawa Parking Lot	-	-	-	-	-	Ambulance driver training.
Nov 4.	Star Elite Cagefighting	Parking Section 6.	Tickets Issued 616	-	Paid 400	4	-	Mixed martial arts event.

November 2023

November 2023							December 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4						1	2
5	6	7	8	9	10	11	3	4	5	6	7	8	9
12	13	14	15	16	17	18	10	11	12	13	14	15	16
19	20	21	22	23	24	25	17	18	19	20	21	22	23
26	27	28	29	30			24	25	26	27	28	29	30
							31						

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Oct 29	30	31	Nov 1	2	3	4
Halawa View II Parking Lot Rental (Kam Lot)						
			7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Swap Meet	7:00 am AMR Training; 7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee	7:00 am AMR Training; 7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee	5:00 pm Star Elite Cagefight; Parking 6B 7:00am Oahu Auctions 8:00am Swap Meet
5	6	7	8	9	10	11
Halawa View II Parking Lot Rental (Kam Lot)						
7:00am Oahu Auctions Vehicle Storage 6:30am Swap Meet (UHPL)	7:00am DLNR Training 7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Swap Meet	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Holiday - Veterans' Day 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 8:00am Swap Meet (UHPL)
12	13	14	15	16	17	18
Halawa View II Parking Lot Rental (Kam Lot)						
7:00am Oahu Auctions Vehicle Storage 6:30am Swap Meet (UHPL)	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Swap Meet	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Board Meeting	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 8:00am Swap Meet (UHPL)
19	20	21	22	23	24	25
Halawa View II Parking Lot Rental (Kam Lot)						
7:00am Oahu Auctions Vehicle Storage 6:30am Swap Meet (UHPL)	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 9:00am Payday	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Swap Meet	7:00am Oahu Auctions Holiday - Thanksgiving 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 8:00am Swap Meet (UHPL)
26	27	28	29	30	Dec 1	2
Halawa View II Parking Lot Rental (Kam Lot)						
7:00am Oahu Auctions Vehicle Storage 6:30am Swap Meet (UHPL)	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions Vehicle Storage 7:00am Nordic PCL 7:00am Employee	7:00am Oahu Auctions 7:00am Nordic PCL 7:00am Employee 8:00am Swap Meet	4:45pm Show Aloha Land Lig 7:00am Oahu Auctions Oahu Auction Vehicle 7:00am Nordic PCL		

December 2023

December 2023							January 2024						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	8	9	7	8	9	10	11	12	13
10	11	12	13	14	15	16	14	15	16	17	18	19	20
17	18	19	20	21	22	23	21	22	23	24	25	26	27
24	25	26	27	28	29	30	28	29	30	31			
31													

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 26	27	28	29	30	Dec 1	2
					Halawa View II Parking Lot Rental (Kam Lot)	
					4:45pm Show Aloha Land Light Show (LHPL)	
					7:00am Nordic PCL	8:00am Swap Meet (UHPL)
					7:00am Employee	
3	4	5	6	7	8	9
Halawa View II Parking Lot Rental (Kam Lot)						
4:45pm Show Aloha Land L	7:00am Nordic PCL Construction	7:00am Nordic PCL	7:00am Nordic PCL	4:45pm Show Aloha Land Light Show (LHPL)		
6:30am Swap Meet (UHPL)	7:00am Employee	7:00am Employee	7:00am Employee	7:00am Nordic PCL	7:00am Nordic PCL	8:00am Swap Meet (UHPL)
	7:00am Employee	9:00am Payday	8:00am Swap Meet	7:00am Employee	7:00am Employee	
10	11	12	13	14	15	16
Halawa View II Parking Lot Rental (Kam Lot)						
4:45pm Show Aloha Land L	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL	4:45pm Show Aloha Land Light Show (LHPL)		
6:30am Swap Meet (UHPL)	7:00am Employee	7:00am Employee	7:00am Employee	8:00am Stadium	7:00am Nordic PCL	8:00am Swap Meet (UHPL)
			8:00am Swap Meet	7:00am Nordic PCL	7:00am Employee	
17	18	19	20	21	22	23
Halawa View II Parking Lot Rental (Kam Lot)						
4:45pm Show Aloha Land Light Show (LHPL)						
6:30am Swap Meet (UHPL)	7:00am Nordic PCL	7:00am Nordic PCL	7:00am Nordic PCL	7:00am Nordic PCL	7:00am Nordic PCL	8:00am Swap Meet (UHPL)
	7:00am Employee	7:00am Employee	7:00am Employee	7:00am Employee	7:00am Employee	
24	25	26	27	28	29	30
Halawa View II Parking Lot Rental (Kam Lot)						
4:45pm Show Aloha Land Light Show (LHPL)						
6:30am Swap Meet (UHPL)	Holiday - Christmas	7:00am Nordic PCL	7:00am Nordic PCL	7:00am Nordic PCL	7:00am Nordic PCL	8:00am Swap Meet (UHPL)
	7:00am Nordic PCL	7:00am Employee	7:00am Employee	7:00am Employee	7:00am Employee	
31	Jan 1, 24	2	3	4	5	6
Halawa View II Parking Lot Rental						

January 2024

January 2024							February 2024						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
7	1	2	3	4	5	6	4	5	6	7	1	2	3
14	8	9	10	11	12	13	11	12	13	14	15	16	17
21	15	16	17	18	19	20	18	19	20	21	22	23	24
28	22	23	24	25	26	27	25	26	27	28	29		

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Dec 31	Jan 1, 24	2	3	4	5	6
Halawa View II Parking Lot Rental (Kam Lot)						
	Holiday - New Year's Day	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	4:00pm Prayer Center of the Pacific (UHPL)
	7:00am Nordic PCL	7:00am Employee Parking -	7:00am Employee	7:00am Employee Parking -	7:00am Employee	
	7:00am Employee		9:30am Staff Meeting		3:00pm Prayer Center of	
7	8	9	10	11	12	13
Halawa View II Parking Lot Rental (Kam Lot)						
	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	
	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	
14	15	16	17	18	19	20
Halawa View II Parking Lot Rental (Kam Lot)						
	Holiday - Dr. Martin Luther King, Jr. Day	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	
	7:00am Nordic PCL	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	
	7:00am Employee					
21	22	23	24	25	26	27
Halawa View II Parking Lot Rental (Kam Lot)						
	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	8:00am Stadium Authority Board	7:00am Nordic PCL Construction	
	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Nordic PCL	7:00am Employee Parking -	
				7:00am Employee		
28	29	30	31	Feb 1	2	3
Halawa View II Parking Lot Rental (Kam Lot)						
	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction	7:00am Nordic PCL Construction			
	7:00am Employee Parking -	7:00am Employee Parking -	7:00am Employee Parking -			

JOSH GREEN, M.D.
GOVERNOR

SYLVIA LUKE
LT. GOVERNOR

JAMES KUNANE TOKIOKA
DBEDT DIRECTOR

DANE K. WICKER
DBEDT DEPUTY DIRECTOR



BRENNON T. MORIOKA
CHAIR, STADIUM AUTHORITY

RYAN G. ANDREWS
STADIUM MANAGER

CHRIS J. SADAYASU
STADIUM DEPUTY MANAGER

Stadium Board Meeting Marketing Update – NOVEMBER 2023

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up to date on activities and developments as we move towards a new facility. In addition, we continue to focus on the following items as we continue to host and promote events with the current Stadium:

1. Communications/Marketing/Advertising Coordination

- Stadium event related media coordination as needed.
- Communication coordination with all Hawaii media platforms as they arise.
- Assist clients/sponsors with marketing and communication needs upon request.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update backend site improvement issues online.

3. Social media and ongoing public relations efforts

- Continue to monitor and update daily.

4. New Event Support

- Work in collaboration with the Events team to expand, create and coordinate new programs and activities.

5. Advertising Coordination

- Oversee, as needed, events and activities.
- Oversee and expand sponsorship opportunities and online platforms utilizing new programs as they arise.

6. Swap Meet & Marketplace Coordination

- Continue to review and update swap meet marketing and operational needs
- Coordinate and assist with expanding activities and programs within the swap meet & marketplace including all specialty events within the marketplace.
- Assist with marketing/PR, social media efforts and coordination.
- Assist with future swap meet operations and market layout.

7. Rail Marketing Opportunities and Communication

- Coordinate and assist DTS with onsite events, activities, advertising, media communication.

8. Miscellaneous

- Assist with NASED PR campaigns, media, neighborhood board meetings, e-newsletter content, and operational coordination for new stadium (NASED) as needed.

9. Auction and Online E-commerce

- E-Commerce online coordination.
- Oahu Auctions – online auction coordination.

10. Facility Inventory

- Coordinate inventory relocation and documentation of sports museum items.
- Assist State Archives (Stadium event tapes). Coordinate ongoing media and volunteer opportunities.

11. Creative stadium & event collateral

- Creative production for stadium marketing as needed.

MONTHLY SECURITY REPORT TO THE BOARD

Summary of security related incidents which occurred October 1, 2023, through October 31, 2023.

Fight; Trespass Warnings (5 individuals)

On October 1, 2023, at approximately 8:32 a.m., 5 individuals were involved in a fight. Started with an argument between two different Tent Vendors; eventually three individuals from one Tent Vendor and two individuals from a second Tent Vendor were involved. Two groups were separated, and no one wanted to file charges. One individual from each Tent Vendor was issued a Trespass Warning on scene. Other three individuals were called in and were issued Trespass Warnings on October 9, 2023. Trespass Warnings were issued by Stadium Authority and by Centerplate

Criminal Property Damage

On October 1, 2023, at approximately 08:35 a.m., two vehicles were scratched by individuals involved in the fight mentioned above. Both vehicles were owned by Swap Meet Vendors. Honolulu Police Department (HPD) was called and an HPD Report was filed. HPD advised both vehicle owners to contact their respective Insurance Companies.

Attempted Theft; Trespass Warning

On October 8, 2023, at approximately 12:56 p.m., a juvenile male was caught trying to steal bags and boxes of shirts. Two other juvenile males got away. HPD Responded and an HPD Report was filed. Juvenile Male was issued a Trespass Warning by Centerplate.

Open Exit Door

On October 13, 2023, at approximately 5:30 p.m., Allied Universal Security (AUS) and Stadium Security, found an open Exit Door at Turnstile Gate 7. Stadium Security closed and locked Exit Door, and both Security Officers conducted a check of interior of Stadium. No individuals were found in the interior of Stadium, and nothing appeared out of place.


Illegal Entry

On October 13, 2023, at approximately 8:00 p.m., Allied Universal Security (AUS) found an unknown female inside of Stadium, near North Plaza. AUS questioned individual and escorted female outside to Parking Lot. Female walked away, towards Kamehameha Highway. AUS checked interior of Stadium and found no other individuals.

At approximately 8:30 p.m., AUS noticed same female in Parking Lot on Mauka side of Turnstile Gate 8. AUS and Stadium Staff followed female to Kalaloe Gate, where female exited to sidewalk along Salt Lake Boulevard.

At approximately 11:30 p.m., AUS noticed same female on Circle Road, near North Kam Gate. As AUS approached female, she hopped over perimeter fence and exited to sidewalk along Kamehameha Highway.


Criminal Property Damage

On October 28, 2023, at approximately 5:30 p.m., Allied Universal Security (AUS) found perimeter fence cut along H-1 East On-Ramp. Fence was cut approximately 30 feet past "Cattle" 

Gates” at entrance to On-Ramp. On other side of perimeter fence is Stadium “Dirt Lot”. Stadium Maintenance was notified of cut in perimeter fence.

Swap Meet

Seven Medical Assistance Calls were reported; four cases were Injured Cared For (ICF) and three cases were Sick Cared For (SCF). For ICF, two cases happened at same incident. A lady was pushing her elderly mother in a walker, when her mother fell backwards and hit the back of her head on pavement. The lady fell and scraped both of her knees when she tried to catch her mother. Stadium Nurse and Emergency Medical Services (EMS) evaluated and treated both ladies. Two ladies declined EMS transport to hospital. Ladies were able to leave the Stadium on their own. One ICF case, injured person fell over curb in parking lot and hit their head on pavement. Stadium Nurse evaluated and treated injured person and recommended EMS be called for further evaluation and possible transport. EMS arrived and after further evaluation and treatment, the injured person was transported via ambulance to the Emergency Room. One ICF case, injured person was found on sidewalk, outside of Main Entrance. Stadium Nurse provided initial evaluation and treatment of injured person. EMS arrived and after further evaluation and treatment, the injured person was transported via ambulance to the Emergency Room.

For Sick Cared For (SCF), one case person felt faint, dizzy and had stomach pain. Stadium Nurse evaluated and treated person feeling sick, who refused further evaluation by EMS. The person feeling sick was released to their family, who agreed to monitor the person feeling sick and to drive them home. One SCF case, a Centerplate employee walked into North First Aid Station and was evaluated and treated by Stadium Nurse. Stadium Nurse contacted Centerplate Supervisor, who agreed to drive employee to Medical Center. One SCF case, a Stadium Parking employee told their Supervisor they were not feeling well and was preparing to go home. The employee fainted and was caught by another Stadium Parking employee. Honolulu Police Department (HPD) Officer was nearby, along with an Off-Duty Nurse, and both provided aide until Stadium Nurse arrived. After evaluation and treatment by Stadium Nurse, Stadium employee was released to their family member, who agreed to monitor employee and drive them home. 

Conclusion

Prepared and submitted by,



Neal O. Sakamoto, Stadium Security Officer
11-05-2023, 0050hrs



Centerplate

Monthly Report Stadium Authority Meeting 11/16/2023

ALOHA STADIUM SWAP MEET AND MARKETPLACE Oct-23

Shopper Attendance:

October Monthly Attendance		Days Open	Daily Average	Coupons	Paid Attendance	Average Daily Paid Attendance
2022	98,955	14	7,068	0	98,955	7,068
2023	90,305	13	6,947	0	90,305	6,947
Difference	(8,650)	-1	(122)	0	(8,650)	(122)
%	-9%		-2%	#DIV/0!	-9%	-2%

Vendor Attendance:

October Total Stall Count		Days Open	D,E, & F Total Stall Count	Daily Average Count	A,B,C Total Stall Count	Daily Average Count
2022	8,146	14	4,213	301	3,933	281
2023	7,280	13	3,851	296	3,429	264
Difference	(866)	-1	(362)	(5)	(504)	(17)
%	-11%		-9%	-2%	-13%	-6%

Operations Information:

Local Broadcast

KHON TV

Local / Visitor Print

Honolulu Star Advertiser & USA Today

Midweek (Main & Voice Pubs)

Drive Magazine

101 Things To Do

Island Brochure Racking Service

Social Media Platforms

Instagram @alohastadiumswapmeet

Facebook @alohastadiumswapmeet

Transit Oriented Development Update
Franz Kraintz
11.8.23

The Halawa TOD Zoning and Special District proposal is tentatively on the agenda for the Zoning committee (actual agenda comes out tomorrow). If the Zoning Committee passes it out for a third reading at their meeting next week (November 15), the full City Council could adopt the measure on December 6.