

Board 03/31/2022

FY 2022 FINANCIAL INFORMATION

Members - Attachment IV.B. 2 is the updated monthly financial report as of February 28, 2022.

SWAP MEET:

Projected swap meet revenue has been adjusted upward for the four (4) remaining months of the fiscal year to align with the elevated and sustained level of revenue realized over the past eight months.

With the lifting of mask and social distancing requirements and the rescission of the Safe Travels Program, the projected total swap meet revenue for the year will be just a fraction below the \$4M mark. (\$385K/month).

The rest of the revenue sources remain relatively static.

On "Expense" side of the worksheet:

For Personal Services Expense

1. February's **GROSS** Personal Services Expense totaled \$288K offset by \$67K in ARPA funds resulted in a net Personal Services Expense of \$221K.

For Other Current Expenses:

1. February's **NET** Other Current Expense totaled \$48,387. This is net of \$50,419 in ARPA fund reimbursement from the total gross expense of \$98.8K.

ARPA FUNDING EXPLANATION:

To summarize ARPA, to date, we have charged a total of \$1.87M to our \$2.3M ARPA allotment, leaving an unexpended ARPA fund balance of \$429K to liquidate by FYE '22.

2. When applying the full \$2.3M ARPA subsidy, we project to end the year with a carryover special fund balance of \$2.905M.

3. Everyone is reminded that this ending/carryover balance is neither a windfall nor a slush fund by any means.
 - a. With the reduction-in-force, we have set aside funds to address cost for emergent services.
 - b. There are also swap meet transition costs that need to be addressed and were not requested through the executive budget process.

PROFIT/LOSS:

In summary, with updates through the end of February 2022, we project a revenue to expenditure net balance of \$1.57M for the year (This is net of the \$1.87M of ARPA subsidy applied through 02/28/22). When we overlay our starting cash balance then add-in our remaining ARPA net allocation, we project to end the year with a carryover cash balance of \$2.9M to start FY '23.

Taking this one step further, after factoring out APRA funding of \$2.3M, we would have ended the FY '22 with a carryover cash balance into FY '23 of \$600K. So, we started this fiscal year with a carryover cash balance of \$900K and one year later, we project to carryover a balance of \$600K into FY '23. We are appreciative of the ARPA subsidy and we also expect to be in a better financial position with the financial impact of the workforce restructuring and the additional swap meet buyer revenue.