FY 2022 Operating Budget Full Year Projected Amounts

| | - | | | - | F | | | Revenues & Exp | | | | | T | | | | | Update as of: 01/21/ |
|---|--------|-----------|---------------|---------------|-----------|---------------|---------------|----------------|-----------|-----------|-----------|-----------|-----------|--|---------------------------------------|--|---------------------------------------|---|
| | В | С | D | E | F | G | Н | 1 | J | К | L | M | N | 0 | Р | Q | R | |
| | Source | Actual | Actual | Actual | Actual | Actual | Actual | Projected | Projected | Projected | Projected | Projected | Projected | FYE 06/30/22 12-Month Projected | FYE 06/30/21 12-Month Actual | FY 2022 Increase/ (Decrease) Over | % Change Prior : Current Yr. | COMMENTS |
| | Code | 07/2021 | 08/2021 | 09/2021 | 10/2021 | 11/2021 | 12/2021 | 01/2022 | 02/2022 | 03/2022 | 04/2022 | 05/2022 | 06/2022 | | | FY 2021 | | |
| Swap Meet | 836 | 340,599 | 9% 365,919 | 9% 424,246 | 268,411 | 7% 361,588 | 7% 302,267 | 240,000 | 240,000 | 240,000 | 270,000 | 240,000 | 240,000 | 3,533,030 | 1,807,547 | 1,725,483 | 95.46 | Orig. revenue growth factor of 39% over prior yr. Controlled vendor capacity at 50% to support social distancing. (Other factors include EO, EP, Toursim) Projection uses factor of \$3.0M for remaining 6-mos. o '22/Up 95% over prior year. |
| | | | 114 224 | | | | | | | 2.0,200 | | | 210,000 | | | | | HAR Prkg rate increase a/o 01/01/20 to \$9/\$17/\$32 AFF in 2nd half-July. |
| Parking | 1320 | 43,802 | 114,331 | - | 592 | 2,437 | | | | | 9,000 | 88,200 | | 258,362 | 22,857 | 235,505 | 1,030.34 | |
| Food and Beverage | 1321 | 577 | 633 | 708 | 720 | 3,051 | 453 | 1,200 | 1,200 | 1,200 | | | | 9,742 | 66,688 | (56,946) | (85.39) | |
| | | | | | | | | | | | | | | | | | | NOTE: VZW Sm.Cell Sys. (\$57.7k); T-Mob (\$36k) ATT-0 10/2021 - Halloween Haunted House 12/2021 - Xmas Light Show 05/2022 - 50th State Fair |
| Rent | 1322 | 27,810 | 22,105 | 11,555 | 12,450 | 21,205 | 32,810 | 70,808 | 7,808 | 7,808 | 7,808 | 58,808 | 24,808 | 305,783 | 429,952 | (124,169) | (28.88) | |
| Advertising | 1324 | | | | 37,292 | | | | | | | | | 37,292 | 348,019 | (310,727) | (89.28) | Removed advertising gurantee payment of \$137,500 (04/2021) |
| Interest | 288 | | | | | 1,550 | 4,473 | | | - | | | | 6,023 | 20,234 | (14,211) | (70.23) | |
| Stadium Tours | 1325 | | | | | | .,, | | | | | | | 0,023 | - | 0 | 0.00 | 4 |
| Miscellaneous | Var. | 41,986 | 24,818 | 5,078 | 2,864 | (163) | 1,330 | | | | - | - | _ | 33,927 | 130,485 | (96,558) | (74.00) | |
| Total Revenues: | | 454,774 | 527,806 | 441,587 | 322,329 | 389,668 | 341,333 | 312,008 | 249,008 | 249,008 | 286,808 | 387,008 | 264,808 | 4,226,145 | 2,825,782 | | 49.56 | |
| EXPENSES | | | | | 309,535 | 368,223 | 302,653 | | | | | | | 1,220,210 | | 2,100,002 | 15.00 | NOTE: HRA IV Vac - Leg unfunded in Act 88/SLH2021 |
| Personal Services PTI Support Services | 2000 | 285,837 | 306,475 | 306,040 | (513,833) | 210,170 | (3,065) | 332,000 | 275,000 | 275,000 | 450,000 | 275,000 | 275,000 | 2,473,624 | 3,628,822 | | | Payout(s). 01/2022 = Emp. separation V/L Payout (\$57k) |
| Labor Adj incl./Fringe Actual Labor Cost | | | | | | | | | | (103,295) | (103,295) | (103,295) | (103,295) | (413,180) | | | | 03/22 - 06/22 RIF Payroll Svgs. (\$413K) 04/2022 = Emp. RIF/Retirement Trnsfr-Payout (\$175k) |
| Supplies | 3000 | | | | | | | | | | | | | | | | | 1 |
| Utilities | 5000 | | | | | | | | | | | | | | | 1 | | 1 |
| Repairs and Maint. | 5800 | | | | | | | | | | | | | | | | | 1 |
| Services on a Fee Basis | 7100 | | | | | | | | | | | | | | | | | 08/2021 - Insurance premium \$57k |
| Central Serv. Assess | 7200 | | | | | | | | | | | | | | | | | W/C settlement (\$19k) |
| Miscellaneous - Prior Yr | | | | | | | | | | | | | | | 575,000 | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Miscellaneous - Current | | 31,858 | 137,056 | 112,585 | 19,368 | 55,729 | 95,688 | 151,453 | 151,453 | 151,453 | 151,453 | 151,453 | 151,453 | 1,361,002 | 1,465,042 | | - | 1 |
| Total Expenses: | | 317,695 | 443,531 | 418,625 | (494,465) | 265,899 | 92,623 | 483,453 | 426,453 | 323,158 | 498,158 | 323,158 | 323,158 | 3,421,446 | 5,668,864 | (2,247,418) | (39.64) | NOTE: Act 146., SLH 2021, exempt from special fund |
| PROFIT / (LOSS) | | | | | | | | | | | | | | 804,699 | (2,843,081) | | | assessments (Central Svc., & Admin. Assmnt) |
| Shortfall by Month | | 137,079 | 84,275 | 22,962 | 816,794 | 123,769 | 248,710 | (171,445) | (177,445) | (74,150) | (211,350) | 63,850 | (58,350) | 804,699 | | | | |
| NET CACLI BAL. | | 4 040 004 | 1 107 500 | 4.50.502 | , | | 2.0,.10 | (2,2,,45) | (277,145) | (/-,,250) | (222,000) | 03,030 | (50,550) | 004,033 | | | | |

FY 2014 / Season 2013 - Six (6) UH Games FY 2015 / Season 2014 - Seven (7) UH Games FY 2016 / Season 2015 - Seven (7) UH Games FY 2017 / Season 2016 - Six (6) UH Games FY 2018 / Season 2017 - Six (6) UH Games

NET CASH BAL:

FY 2019 / Season 2018 - Seven (7) UH Games
FY 2020 / Season 2019 - Eight (8) UH Games
FY 2021 / Season 2020 - Four (4) UH Games (COVID-19 - No fans)
FY 2022 / Season 2021 - (0) UH Games

2,091,134 2,339,844

2,168,399

1,990,954

1,916,804

1,150,571 1,967,365

 DATAMART- Acct. Summary
 FY 2022

 FY '22 Cash Before Encumbrances:
 906,255

 Less: Encumbrances:

 FY '22 Unencumbered Cash Balance:
 906,255

 Less: FY '22 Shortfall:
 804,699

 Balance of FY '22 ARPA Allocation (\$2.3M)
 1,066,447

 FY '23 Available & Carryover Cash Balance:
 2,777,401

1,705,454

1,710,954 B 1,066,447 V

1,769,304 1,710,954

1,043,334 1,127,609

Monthly Summary of Events Report Events Branch 12-7-21 to 1-14-22

| DATE | EVENT | LOCATION | ATTENDANCE | # OF USHERS | VEHICLES PARKED | # OF PARKING ATTENDANTS | OTHER EVENT(S) HELD ON SAME DATE/TIME | COMMENTS |
|--|------------------------------|---------------------|------------|-------------|-----------------|-------------------------|---------------------------------------|---|
| 12/7/21 to 1/1/22 | MIRA Image Construction, LLC | Lower Halawa Lot | _ | _ | _ | 15 | _ | Show Aloha Land - 2 nd annual holiday wonderland drive-through light show. |
| 12/11/21, 12/16/21, 12/28/21, 1/6/22, | Honolulu Police | | | | | | | |
| 1/11/22 | Department (HPD) | Field | - | - | - | - | - | Physical readiness assessment for recruits. |

January 2022

| | | Jan | uary 2 | 022 | | | | | Feb | ruary 2 | 2022 | | |
|----|----|-----|--------|-----|----|----|----|------|-----|---------|------|----|----|
| Su | Мо | Tu | We | Th | Fr | Sa | Su | Мо | Tu | We | Th | Fr | Sa |
| | | | | | | 1 | | | 1 | 2 | 3 | 4 | 5 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 | 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 | 27 | 28 | | | - | | |
| 30 | 31 | | | | | | - | 1000 | | | | | |

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|--|---|--|---|---|---|
| Dec 26 | 27 | 28 | 29 | 30 | 31 | Jan 1, 22 6:30pm Show Aloha Land 2nd Annual Christmas Light Show (UHPL) |
| 6:30am Swap Meet (UHPL) | 3 6:00am Tokunaga Masonry (LHPL) | 4 6:00am Tokunaga Masonry (LHPL) | 5 6:00am Tokunaga 8:00am Pay 8:00am Swap Meet 9:00am | 6 6:00am Tokunaga Masonry (LHPL) 7:00am HPD-Physical Readiness | 7 6:00am Tokunaga Masonry (LHPL) | 8 8:00am Swap Meet (UHPL) |
| 9 6:30am Swap Meet (UHPL) | 10 6:00am Tokunaga Masonry (LHPL) 8:00am HFD Training (UHPL) | 11 6:00am Tokunaga Masonry (LHPL) 1:00pm HPD-Physical 2:00pm HFD Training | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 13 6:00am Tokunaga Masonry (LHPL) 7:00am AMR (Bus Lot) | 14 6:00am Tokunaga Masonry (LHPL) 7:00am AMR (Bus Lot) | 8:00am Swap Meet (UHPL) |
| 16 6:30am Swap Meet (UHPL) | 17 Holiday - Dr. Martin Luther King, Jr. Day | 18 6:00am Tokunaga Masonry (LHPL) 7:00am Dept. Public Safety-ACO Recruit | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 20 6:00am Tokunaga Masonry (LHPL) 8:00am Pay | 6:00am Tokunaga Masonry (LHPL) 7:00am HPD-Physical Readiness | 6:00am HRSA (LHPL) 8:00am Swap Meet (UHPL) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 25 6:00am Tokunaga Masonry (LHPL) | 26 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 27 6:00am Tokunaga Masonry (LHPL) 8:30am Board Meeting | 28 6:00am Tokunaga Masonry (LHPL) | 7:00am HPD-Physical Readiness 8:00am Swap Meet (UHPL) |
| 30 6:30am Swap Meet (UHPL) | 31 6:00am Tokunaga Masonry (LHPL) | Feb 1 | 2 | 3 | 4 | 5 |

DAGS.AlohaStadium.Calendar

February 2022

| | February 2022 | | | | | | March 2022 | | | | | | |
|----------|---------------|----|----|----|----|----|------------|----------|----------|----------|----------|----|----|
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| 6 | 7 | 8 | 9 | 10 | 11 | 12 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 27 | 21 28 | 22 | 23 | 24 | 25 | 26 | 20 27 | 21 28 | 22 29 | 23 30 | 24 31 | 25 | 26 |

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|--|--|---|--|---|---|
| Jan 30 | 31 | Feb 1 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 3 6:00am Tokunaga Masonry (LHPL) | 4 6:00am Tokunaga Masonry (LHPL) 8:00am Pay | 5 8:00am Swap Meet (UHPL) |
| 6 6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 7 6:00am Tokunaga Masonry (LHPL) | 8 6:00am Tokunaga Masonry (LHPL) | 9 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 10 6:00am Tokunaga Masonry (LHPL) | 11 6:00am Tokunaga Masonry (LHPL) 5:00pm Dream Weekend LLP (Field) | 8:00am Swap Meet (UHPL) 5:00pm Dream Weekend LLP (Field) |
| 6:30am Swap Meet (UHPL) 10:00am Dream Weekend LLP (Field) | 6:00am Tokunaga Masonry (LHPL) 6:00pm Dream Weekend LLP (Field) | 15 6:00am Tokunaga Masonry (LHPL) | 16 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) 8:00am Girl Scout | 4:30am Girl Scout Cookies Distribution (LHPL) 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Pay 8:00am Girl Scout Cookies (Breakdown) | 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 21 Great Aloha Run ((TBD)) Holiday - Presidents' Day | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) 8:30am Board Meeting | 25 6:00am Tokunaga Masonry (LHPL) | 26 6:00am HRSA (LHPL) 8:00am Swap Meet (UHPL) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 28 6:00am Tokunaga Masonry (LHPL) | Mar 1 | 2 | 3 | 4 | 5 |

March 2022

| | March 2022 | | | | | | | April 2022 | | | | | | |
|----------|------------|----------|----------|----------|----|----|----------|------------|----------|----------|----------|----------|----------|--|
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| 6 | 7 | 8 | 9 | 10 | 11 | 12 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | |
| 20 27 | 21 28 | 22 29 | 23 30 | 24 31 | 25 | 26 | 17 24 | 18 25 | 19 26 | 20 27 | 21 28 | 22 29 | 23 30 | |

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|-----------------------------------|-----------------------------------|---|---|---|--|
| Feb 27 | 28 | Mar 1 6:00am Tokunaga | 2 | 3 | 4 | 5 |
| | | Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) 9:00am | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Pay | 8:00am Swap Meet (UHPL) |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 6:30am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) | 8:00am Swap Meet (UHPL) |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 6:30am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Pay | 6:00am HRSA (LHPL) 8:00am Swap Meet (UHPL) |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) 8:30am Board Meeting | Holiday - Prince Kuhio Day | 7:00am DOE: Driver E (LHPL) 8:00am Swap Meet (UHPL) |
| 27 | 28 | 29 | 30 | 31 | Apr 1 | 2 |
| 6:30am Swap Meet (UHPL) 7:00am DOE: Driver Ed | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) | 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL) | 6:00am Tokunaga Masonry (LHPL) | | |

April 2022

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| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|--------|-----------------|--|----------------------------|-----------------------------|--|
| Mar 27 | 28 | 29 | 30 | 31 | Apr 1 | 6:00am HRSA (LHPL) 8:00am Swap Meet (UHPL) |
| 3 6:30am Swap Meet (UHPL) | 4 | 5 8:00am Pay | 8:00am Swap Meet (UHPL) | 7 | 8 | 9 8:00am Swap Meet (UHPL) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL) | 11 | 12 | 13 8:00am Swap Meet (UHPL) | 14 | 15 Holiday - Good Friday | 16 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 18 | 19 | 8:00am Pay 8:00am Swap Meet (UHPL) | 21 | 22 | 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 25 | 26 | 8:00am Swap Meet (UHPL) | 28 8:30am Board Meeting | 29 | 8:00am Swap Meet (UHPL) |

May 2022

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| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---------------------------------|---------------------------|---------|---|----------------------------|------------|---------------------------------|
| May 1 6:30am Swap Meet | 2 | 3 | 8:00am Swap Meet (UHPL) 9:00am Manager/Supervisor Meeting | 5 8:00am Pay | 6 | 7 8:00am Swap Meet (UHPL) |
| 8 6:30am Swap Meet (UHPL) | 9 | 10 | 8:00am Swap Meet (UHPL) | 12 | 13 | 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 16 | 17 | 8:00am Swap Meet (UHPL) | 19 | 8:00am Pay | 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 23 | 24 | 8:00am Swap Meet (UHPL) | 26 8:30am Board Meeting | 27 | 8:00am Swap Meet (UHPL) |
| 6:30am Swap Meet (UHPL) | 30 Holiday - Memorial Day | 31 | Jun 1 | 2 | 3 | 4 |

DAVID Y. IGEGOVERNOR

COMPTROLLER

ROSS I. YAMASAKI CHAIRMAN, STADIUM AUTHORITY

RYAN G. ANDREWS
DEPUTY MANAGER



Stadium Board Meeting Marketing Update - JANUARY 2022

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up to date on activities and new guidelines during this COVID-19 time. In addition, we continue to focus on the following items:

1. Communications/Marketing/Advertising Coordination

- Stadium event related media coordination as needed.
- Communication coordination with all Hawaii media platforms as they arise.
- Assist clients/sponsors with marketing and communication needs upon request.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update backend site improvement issues online.

3. Social media and ongoing public relations efforts

- Continue to monitor and update daily.

4. New Event Support

- Work in collaboration with the Events team to expand, create and coordinate new programs and activities for 2022.

5. Advertising Coordination

- Oversee, as needed, events and activities.
- Oversee and expand sponsorship opportunities and online platforms utilizing new programs as they arise.

6. Swap Meet & Marketplace Coordination

- Continue to review and update swap meet marketing and operations needs as requested with Centerplate and Krysti Peacock/Moxie Agency.
- Coordinate and assist with expanding activities and programs within the swap meet & marketplace including all specialty events within the marketplace.
- Assist with marketing/PR, social media efforts and coordination.

7. Miscellaneous

- Assist with PR campaigns, media, neighborhood board meetings, advertising, and operational coordination for new stadium (NASED) as needed.

8. Memorabilia and Closing Celebration

- Event planning and coordination.
- -Memorabilia planning and coordination.

9. Creative stadium & event collateral

- Creative production for stadium marketing as needed.

MONTHLY SECURITY REPORT TO THE BOARD

Brief summary of security related incidents which occurred, December 1, 2021, through December 31, 2021.

Robbery

On December 18, 2021, at approximately 1:30 p.m., a Swap Meet Vendor was victim of Robbery in Upper Halawa Parking Lot. Vendor stated he had just exited his vehicle when an unknown vehicle pulled up, two men got out of vehicle and one man pointed a handgun at victim. Suspect then pointed at Victim's watch and fanny pack. Victim gave Suspect his fanny pack, which had his wallet, cash, credit cards and IDs inside, as well as his watch. Two male suspects got back inside their vehicle, with a third suspect driving, and vehicle headed towards Main Exit.

Honolulu Police Department (HPD) was called and HPD Report was filed. Aloha Stadium Incident Report was also completed.

On December 22, 2021, followed up with Honolulu Police Department (HPD) on Robbery case. HPD determined Robbery Victim was random. HPD had identified potential suspects and were actively looking for them.

Swap Meet

Stadium Nurses reported five Medical Assistance Calls. Three calls were Injured Cared For (ICF). One Trip & Fall case, individual was evaluated & treated by Stadium Nurse. Per Nurse's recommendation, individual's family agreed to drive individual to Emergency Room. Second Trip & Fall case, individual was evaluated & treated by Stadium Nurse. Individual refused Nurse's recommendation to call an ambulance. Individual was released to family, with Nurse's recommendation to follow-up with Emergency Room if individual's condition did not improve or got worse. One individual fell while playing in parking lot. Individual was evaluated & treated by Stadium Nurse. Individual was released to family, with Nurse's advice to take individual to Emergency Room for x-rays and further medical evaluation.

Two calls were Sick Cared For (SCF). One individual felt ill and was evaluated & treated by Stadium Nurse. Individual was released to family, with Nurse's advice to check with Hotel for nearest medical facility to Hotel, in case individual's condition got worse. One individual felt ill and was evaluated & treated by Stadium Nurse. Individual was released to family, with Nurse's advice to go to medical facility if individual's condition got worse.

Conclusion

Prepared and submitted by,

Neal O. Sakamoto, Stadium Security Officer

1-21-2022, 1230hrs

Engineering Branch Report For Stadium Authority Board Meeting January 18, 2022

1. Maintenance & Facility Items

- a. Water/Irrigation Line Leaks:
 - i. Irrigation line repair along southwest service road completed.
 - ii. Water Line repair in parking section 5 completed. Gate 4 restrooms are now able to reopen for Swap Meet use.
- b. Irrigation line repair in Upper Halawa Lot in progress.
- c. Water leak in Box office ceiling being inspected-likely caused by Air Conditioning.
- d. Asphalt, curb repairs and pothole patching on-going.
- e. A 90' lift was rented to begin replacement of ballasts and light bulbs in select light poles in Upper Halawa Parking Lot. A similar process will take place in February for the Lower Halawa Parking Lot.

2. General / Other

- a. Refuse contract awarded to West Oahu Aggregate on January 5, 2022. The contract is for a 1-year period, with four optional extensions of up to 1-year each.
- b. Received approval from State Procurement Office to proceed directly with disposal of surplus property by public auction, which is allowable under §3-130-10 (a) (2) and 3-§130-11 (b) (5) (B) Public Auction.
- c. ADA sign installation continues in E Row of Circle lot. Stall line painting in progress.
- d. Metal recycling in progress.
- e. Awaiting report from Wiss Janney, Elstner Associates Structural Engineers regarding the investigation and monitoring related to critical structural items (Diagonal Cross Braces and Cantilever Raker Beams).



Monthly Report Stadium Authority Meeting 1/27/2022

ALOHA STADIUM SWAP MEET AND MARKETPLACE Dec-21

Shopper Attendance:

| Decem | ber | | | | | Average Daily |
|------------|------------|------|---------|---------|------------|---------------|
| Month | nly | Days | Daily | | Paid | Paid |
| Attenda | Attendance | | Average | Coupons | Attendance | Attendance |
| 2019 | 85,565 | 12 | 7,130 | 23,741 | 61,824 | 5,152 |
| 2020 | 51,467 | 8 | 6,433 | 0 | 51,467 | 6,433 |
| 2021 | 85,327 | 12 | 7,111 | 0 | 85,327 | 7,111 |
| 2021vs2019 | (238) | 0 | 19 | -23741 | 23,503 | 1,959 |
| % | % 0% | | 0% | -100% | 38% | 38% |

Vendor Attendance:

| Decem | ber | | D,E, & F | Daily | A,B,C | Daily |
|------------|-------------|----|-------------|---------|-------------|---------|
| Tota | Total | | Total | Average | Total | Average |
| Stall Co | Stall Count | | Stall Count | Count | Stall Count | Count |
| 2019 | 8,559 | 12 | 4,437 | 370 | 4,122 | 344 |
| 2020 | 5,030 | 8 | 908 | 114 | 4,122 | 515 |
| 2021 | 5,910 | 12 | 2,665 | 222 | 3,252 | 271 |
| Difference | (2,649) | 0 | (1,772) | (148) | (870) | (73) |
| % | % -31% | | -40% | -40% | -21% | -21% |

Operations Information:

Two weekends with heavy rains reduced daily ABC row vendor counts.

New Aloha Stadium Entertainment District Committee January 18, 2022

Board Members: Brennon Morioka (Chair), John Fink

Stadium Staff: Ryan Andrews, Stephen Lee

Purpose: Update the Stadium Authority on various activities concerning NASED.

1. Governance

- The request to transfer the fee title of the stadium lands from the Department of Land and Natural Resources to the Stadium Authority is pending Governor's approval.
- Request for meetings with Deputy Attorneys General with land and development expertise are pending acceptance. The purpose of these meetings is to assist the Authority in establishing policies and procedures for review, approval and administration of land management transactions.

2. Financial

Financial modeling is on-going to maintain the validity of the projected range of costs (design, construction, operation, facilities management, lifecycle, etc.). A revised set of financial parameters has been established and work is underway to ensure that minimum required scope fits within the financial parameters.

3. Schedule of Key Work-Streams

Programmatic Environmental Impact Statement (PEIS)

Anticipated publication of the Final PEIS is targeted for the coming quarter.

Request for Proposals (Real Estate RFP)

- The response deadline for Part 1 of the Real Estate RFP was Friday, December 6, 2021.
- Following evaluation, the Priority Listed Respondents will proceed to Part 2 of the procurement process, which is scheduled for the end of 1st quarter 2022.
- The intended result is to contract with a private developer entity to be engaged as the (i) master development partner; and (ii) a commercial development partner for the initial development parcel, with respect to the real estate element of the NASED program.

Request for Proposals (Stadium RFP)

- The stadium RFP scheduled for release to the three Priority-Listed Respondents (PLR's) on December 15, 2021 was delayed. Further administrative review and approval is required by Budget & Finance prior to a new release date being set.
- •Several subject matter workgroups continue to meet to facilitate this process and to review the technical and financial specifications of the RFP documents.

4. Communication and Public Engagement

<u>Website</u>– Continually updated. Note that a separate website link can be found for the real estate project. <u>www.nased.hawaii.gov</u>

<u>Neighborhood and Community Meetings</u> – The following meetings were attended by representatives of DAGS and Stadium Authority

Neighborhood Board # 18 Meeting attended by NASED Committee members on January 13, 2022. (Salt Lake/Aliamanu/Foster Village)

Neighborhood Board # 20 NASED team members attended meeting on January 10, 2022. (Aiea)

New Aloha Stadium Entertainment District Committee January 18, 2022

Aiea Community Association

NASED team members attended meeting on January 17, 2022.