FY 2022 Operating Budget Full Year Projected Amounts

		•			-			Revenues & Exp					T					Update as of: 12/08/.
	В	С	D	E	F	G	Н	I	J	K	L	М	N	0	Р	Q	R	
	Source	Actual	Actual	Actual	Actual	Actual	Projected	Projected	Projected	Projected	Projected	Projected	Projected	FYE 06/30/22 12-Month Projected	FYE 06/30/21 12-Month Actual	FY 2022 Increase/ (Decrease) Over	% Change Prior : Current Yr.	COMMENTS
Anna talka mana	Code	07/2021	08/2021	09/2021	10/2021	11/2021	12/2021	01/2022	02/2022	03/2022	04/2022	05/2022	06/2022			FY 2021		
REVENUES		11%	9%	9%	8%	7%	7%	8%	8%	8%	9%	8%	8%	100%				
Swap Meet	836	340,599	365,919	424,246	268,411	361,588	210,000	240,000	240,000	240,000	270,000	240,000	240,000	3,440,763	1,807,547	1,633,216	90.36	Orig. revenue growth factor of 39% over prior yr. Controlled vendor capacity at 50% to support social distancing. (Other factors include EO, EP, Toursim) Projection uses factor of \$3.0M for remaining 8-mos. o '22/Up 90% over prior year.
Parking	1320	43,802	114,331		592	2,437			At .		9,000	88,200		258,362	22,857	235,505	1,030.34	HAR Prkg rate increase a/o 01/01/20 to \$9/\$17/\$32 AFF in 2nd half-July. 01/2022 - 02/2022 Proposing 2-mo. extension.
Food and Beverage	1321	577	633	708	720	3,051	1,200	1,200	1,200	1,200	5,000	00,200	 	10,489	66,688	(56,199)	(84.27)	
rood and beverage	1021	3.,	- 000	700	720	3,031	1,200	1,200	1,200	1,200			-	10,469	00,000	(36,199)	(04.27)	NOTE: VZW Sm.Cell Sys. (\$57.7k); T-Mob (\$36k) ATT-0
														-			8	10/2021 - Halloween Haunted House 12/2021 - Xmas Light Show 05/2022 - 50th State Fair
Rent	1322	27,810	22,105	11,555	12,450	21,205	61,808	7,808	7,808	7,808	7,808	58,808	24,808	271,781	429,952	(158,171)	(36.79)	
Advertising	1324				37,292				¥					37,292	348,019	(310,727)	(89.28)	Removed advertising gurantee payment of \$137,500 (04/2021)
Interest	288					1,550			(=)	-				1,550	20,234	(18,684)	(92.34)	
Stadium Tours	1325															0	0.00	
Miscellaneous	Var.	41,986	24,818	5,078	2,864	(163)					-	-	100	32,597	130,485	(97,888)	(75.02)	
Total Revenues:		454,774	527,806	441,587	322,329	389,668	273,008	249,008	249,008	249,008	286,808	387,008	264,808	4,094,820	2,825,782	1,269,038	44.91	
EXPENSES					309,535	368,223	<u> </u>							Market Company				NOTE: HRA IV Vac - Leg unfunded in Act 88/SLH2021
Personal Services	2000	285,837	306,475	306,040	(513,833)	210,170	275,000	332,000	275,000	275,000	275,000	275,000	275,000	2,576,689	3,628,822			Payout(s).
PTI Support Services															14			01/2022 = Employee separation V/L Payout (\$57k)
Labor Adj incl./Fringe														-				
Actual Labor Cost																		770
Supplies	3000																	
Utilities	5000																	
Repairs and Maint.	5800																	
Services on a Fee Basis	7100																	08/2021 - Insurance premium \$57k
Central Serv. Assess	7200								-									W/C settlement (\$19k)
Miscellaneous - Prior Yr															575,000			7000
Miscellaneous - Current		31,858	137,056	112,585	19,368	55,729	151,453	151,453	151,453	151,453	151,453	151,453	151,453	1,416,767	1,465,042			
Total Expenses:		317,695	443,531	418,625	(494,465)	265,899	426,453	483,453	426,453	426,453	426,453	426,453	426,453	3,993,456	5,668,864	(1,675,408)	(29.55)	NOTE: Act 146., SLH 2021, exempt from special fund
PROFIT / (LOSS)														101,364	(2,843,081)	2,944,445	(103.57)	assessments (Central Svc., & Admin. Assmnt)
Shortfall by Month		137,079	84,275	22,962	816,794	123,769	(153,445)	(234,445)	(177,445)	(177,445)	(139,645)	(39,445)	(161,645)	101,364				
Shortian by Worth		137,079	04,2/3	22,302	010,/34	123,709	(133,443)	(234,443)	(177,445)	(177,445)	(159,645)	(39,445)	(161,645)	101,364				

FY 2014 / Season 2013 - Six (6) UH Games FY 2015 / Season 2014 - Seven (7) UH Games FY 2016 / Season 2015 - Seven (7) UH Games FY 2017 / Season 2016 - Six (6) UH Games

FY 2018 / Season 2017 - Six (6) UH Games

NET CASH BAL:

FY 2019 / Season 2018 - Seven (7) UH Games FY 2020 / Season 2019 - Eight (8) UH Games

FY 2021 / Season 2020 - Four (4) UH Games (COVID-19 - No fans)

1,150,571 1,967,365 2,091,134 1,937,689

1,703,244

1,525,799

1,348,354

FY 2022 / Season 2021 - (0) UH Games

1,043,334 1,127,609

 DATAMART- Acct. Summary
 FY 2022

 FY '22 Cash Before Encumbrances:
 906,255

 Less: Encumbrances:

 FY '22 Unencumbred Cash Balance:
 906,255

 Less: FY '22 Shortfall:
 101,364

 Balance of FY '22 ARPA Allocation (\$2.3M)
 1,153,804

 FY '23 Available & Carryover Cash Balance:
 2,161,423

 By '23 Available & Carryover Cash Balance:
 2,161,423

1,169,264

1,208,709

 V-FUND

 11/2021
 Cumulative Expend (a/o 12/08/21)

 147,537
 969,626
 Personal Services

 62,317
 176,570
 Other Current Expenses

 209,854
 1,146,196
 TOTAL V-Fund Expenditures

 2,300,000
 V-Fund Allocation - FY 2022

 1,153,804
 Unexpended V-Fund Balance

C:\Users\ruchida\Documents\BU 05-09-11\BUDGET - PROJECTIONS - 2021 - 2024\[Projected Budget Reconciliation for 2021 - 2024 to Comptroller Condensed Scenario B (07-28-21).xlsb.xlsx)2021-11

1,007,619 B 1,153,804 V

1,007,619

Monthly Summary of Events Report Events Branch 11-8-21 to 12-6-21

					1 10 12	<u> </u>		
DATE	EVENT	LOCATION	ATTENDANCE	# OF USHERS	VEHICLES PARKED	# OF PARKING ATTENDANTS	OTHER EVENT(S) HELD ON SAME DATE/TIME	COMMENTS
11/8/21,	EVEIVI							COMMENTO
11/10/21, 11/20/21,								
11/23/21,	Honolulu Police							
12/3/21	Department (HPD)	Field	-	-	-	-	-	Physical readiness assessment for recruits.
11/11/21	Hawaii Medical College	Upper Halawa Lot	_	_	258	6	_	Drive-through graduation ceremony for approximately 140 graduates.
11/13/21 & 11/14/21	C&C of Honolulu, Department of Emergency Management (DEM)	Kamehameha Lot	_	-	_	1	Swap Meet	C&C of Honolulu DEM in coordination with Hawaii Pacific Health will conduct drive-through COVID-19 vaccinations.
11/19/21 to 12/6/21	MIRA Image Construction, LLC	Lower Halawa Lot		_		15	_	Show Aloha Land - 2 nd annual holiday wonderland drive-through light show.
	C&C of Honolulu							C&C of Honolulu DEM in coordination with
12/4/21 &	Department of Emergency	Kamehameha					Swap	Hawaii Pacific Health will conduct drive-through
12/5/21	Management (DEM)	Lot	-	-	-	1	Meet	COVID-19 vaccinations.

December 2021

		Dec	ember	2021					Jar	uary 2	022		
Su	Мо	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4							1
5	6	7	8	9	10	11	2	3	4	5	6	7	8
12	13	14	15	16	17	18	9	10	11	12	13	14	15
19	20	21	22	23	24	25	16	17	18	19	20	21	22
26	27	28	29	30	31		23 30	24 31	25	26	27	28	29

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 28	29	30	Dec 1	2	3	4
			6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet	6:00am Tokunaga Masonry (LHPL)	s, Inc. (Bus Lot) 11:30pm 6:00am Tokunaga 7:00am HPD-Physical	8:00am Swap Meet (UHPL) 8:30am Drive-Through
			8:30am Drive-Through 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual	8:00am Pay 6:30pm Show Aloha	6:30pm Show Aloha
5	6	7	8	9	10	11
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	5:30am Event Parking (Bus Lot)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	7:00am HPD-Physical Readiness
8:30am Drive-Through COVID-19 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:00am Tokunaga Masonry (LHPL) 6:30pm Show Aloha	8:00am Swap Meet (UHPL) 6:30pm Show Aloha	8:00am DOT (UHPL) 6:30pm Show Aloha Land 2nd Annual	8:00am DOT (UHPL) 6:30pm Show Aloha Land 2nd Annual	8:00am Swap Meet (UHPL) 6:30pm Show Aloha
12	13	14	15	16	17	18
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	8:00am Swap Meet (UHPL) 6:30pm Show Aloha	7:00am HPD-Physical 8:30am Board Meeting 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:30pm Show Aloha Land 2nd Annual Christmas Light Sho
19	20	21	22	23	24	25
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	Holiday - Christmas 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual
6:30pm Show Aloha Land 2nd Annual Christmas Light Show	8:00am Pay 6:30pm Show Aloha Land 2nd Annual	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	8:00am Swap Meet (UHPL) 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	Land 2nd Annual Christmas Light Show (UHPL)	Christmas Light Sho (UHPL)
26	27	28	29	30	31	Jan 1, 22
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	Holiday - New Year's Day	
6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	7:00am HPD-Physical Readiness 6:30pm Show Aloha	8:00am Swap Meet (UHPL) 6:30pm Show Aloha	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	6:30pm Show Aloha Land 2nd Annual Christmas Light Show	

DAGS.AlohaStadium.Calendar

January 2022

		Jar	nuary 2	022					Feb	ruary 2	2022		
Su	Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
						1			1	2	3	4	5
2	3	4	5	6	7	8	6	7	8	9	10	11	12
9	10	11	12	13	14	15	13	14	15	16	17	18	19
16	17	18	19	20	21	22	20	21	22	23	24	25	26
23	24	25	26	27	28	29	27	28		.38	1.77	-	7.5
30	31												

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Dec 26	27	28	29	30	31	Jan 1, 22
						6:30pm Show Aloha Land 2nd Annual Christmas Light Show (UHPL)
2	3	4	5	6	7	8
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga 8:00am Pay 8:00am Swap Meet 9:00am	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
9	10	11	12	13	14	15
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
(6111.2)	8:00am HFD Training (UHPL)	8:00am HFD Training (UHPL)	8:00am Swap Meet (UHPL)	8:00am HFD Training (UHPL)	8:00am HFD Training (UHPL)	(Ortile)
16	17	18	19	20	21	22
6:30am Swap Meet (UHPL)	Holiday - Dr. Martin Luther King, Jr. Day	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am HRSA (LHPL) 8:00am Swap Meet
	8:00am HFD Training (UHPL)	8:00am HFD Training (UHPL)	8:00am Swap Meet (UHPL)	8:00am HFD Training 8:00am Pay	8:00am HFD Training (UHPL)	(UHPL)
23	24	25	26	27	28	29
6:00am SCCA (LHPL) 6:30am Swap Meet	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
(UHPL)	8:00am HFD Training (UHPL)	8:00am HFD Training (UHPL)	8:00am Swap Meet (UHPL)	8:00am HFD Training 8:30am Board Meeting	8:00am HFD Training (UHPL)	
30	31	Feb 1	2	3	4	5
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL) 8:00am HFD Training (UHPL)					

DAGS.AlohaStadium.Calendar

February 2022

		Feb	ruary 2	2022					M	arch 20	022		
Su	Мо	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
		1	2	3	4	5			1	2	3	4	5
6	7	8	9	10	11	12	6	7	8	9	10	11	12
13	14	15	16	17	18	19	13	14	15	16	17	18	19
20 27	21 28	22	23	24	25	26	20 27	21 28	22 29	23 30	24 31	25	26

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 30	31	Feb 1	2	3	4	5
		6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
		8:00am HFD Training	8:00am Swap Meet	8:00am HFD Training	8:00am HFD Training	(OFIFE)
		(UHPL)	(UHPL)	(UHPL)	(Bus Lot) 8:00am Pay	
5	7	8	9	10	11	12
6:00am SCCA (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	7:00am DOE: Driver Ed
6:30am Swap Meet (UHPL)	8:00am HFD Training	8:00am HFD Training	8:00am Swap Meet	8:00am HFD Training	Masonry (LHPL)	8:00am Swap Meet
	(UHPL)	(UHPL)	(UHPL)	(UHPL)		(UHPL)
1						
13	14	15	16	17	18	19
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	4:30am Girl Scout Cookies Distribution	6:00am Tokunaga Masonry (LHPL)	8:00am Swap Meet (UHPL)
7:00am DOE: Driver	Ed.		8:00am Swap Meet (UHPL)	(LHPL) 6:00am Tokunaga	8:00am Pay 8:00am Girl Scout	
		1 1	8:00am Girl Scout	Masonry (LHPL)	Cookies (Breakdown)	
20	21	22	23	24	25	26
6:30am Swap Meet (UHPL)	Great Aloha Run ((TBD)) Holiday - Presidents'	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am HRSA (LHPL) 8:00am Swap Meet
(UHFL)	Day	Masonly (LHFL)	8:00am Swap Meet	8:30am Board Meeting	Wasoniy (CHPL)	(UHPL)
			(UHPL)			
27	28	Mar 1	2	3	4	5
6:00am SCCA (LHPL)	6:00am Tokunaga Masonry (LHPL)					
6:30am Swap Meet (UHPL)	Wiasonry (LHPL)					
				1		

March 2022

		M	arch 20	022					Α	pril 20	22		
Su	Mo	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
		1	2	3	4	5						1	2
6	7	8	9	10	11	12	3	4	5	6	7	8	9
13	14	15	16	17	18	19	10	11	12	13	14	15	16
20	21	22	23	24	25	26	17	18	19	20	21	22	23
27	28	29	30	31			24	25	26	27	28	29	30

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Feb 27	28	Mar 1 6:00am Tokunaga Masonry (LHPL)	2 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL)	3 6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL) 8:00am Pay	5 8:00am Swap Meet (UHPL)
6:00am SCCA (LHPL) 6:30am Swap Meet	7 6:00am Tokunaga Masonry (LHPL)	8 6:00am Tokunaga Masonry (LHPL)	9:00am 9 6:00am Tokunaga Masonry (LHPL)	10 6:00am Tokunaga Masonry (LHPL)	11 6:00am Tokunaga Masonry (LHPL)	12 8:00am Swap Meet (UHPL)
(UHPL)	14	15	8:00am Swap Meet (UHPL)	17	18	19
6:30am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL)	6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL) 8:00am Pay	6:00am HRSA (LHPI 8:00am Swap Meet (UHPL)
6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL)	21 6:00am Tokunaga Masonry (LHPL)	22 6:00am Tokunaga Masonry (LHPL)	23 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL)	24 6:00am Tokunaga Masonry (LHPL) 8:30am Board Meeting	25 Holiday - Prince Kuhio Day	26 7:00am DOE: Driver 8:00am Swap Meet (UHPL)
27 6:30am Swap Meet (UHPL)	28 6:00am Tokunaga Masonry (LHPL)	6:00am Tokunaga Masonry (LHPL)	30 6:00am Tokunaga Masonry (LHPL) 8:00am Swap Meet (UHPL)	31 6:00am Tokunaga Masonry (LHPL)	Apr 1	2

April 2022

 April 2022
 Su Mo Tu We Th Fr Sa
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 1 2 3 4 5 6 7 8 9
 8 9 10 11 12 13 14
 12 13 14

 10 11 12 13 14 15 16
 15 16 17 18 19 20 21
 21 22 23

 24 25 26 27 28 29 30
 29 30 31
 31

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 27	28	29	30	31	Apr 1	6:00am HRSA (LHPL) 8:00am Swap Meet (UHPL)
3 6:30am Swap Meet (UHPL)	4	5 8:00am Pay	6 8:00am Swap Meet (UHPL)	7	8	9 8:00am Swap Meet (UHPL)
6:00am SCCA (LHPL) 6:30am Swap Meet (UHPL)	11	12	8:00am Swap Meet (UHPL)	14	15 Holiday - Good Friday	16 8:00am Swap Meet (UHPL)
6:30am Swap Meet (UHPL)	18	19	8:00am Pay 8:00am Swap Meet (UHPL)	21	22	8:00am Swap Meet (UHPL)
6:30am Swap Meet (UHPL)	25	26	8:00am Swap Meet (UHPL)	28 8:30am Board Meeting	29	8:00am Swap Meet (UHPL)

May 2022

		N	1ay 20	22					J	une 20	22		
Su	Mo	Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7				1	2	3	4
8	9	10	11	12	13	14	5	6	7	8	9	10	11
15	16	17	18	19	20	21	12	13	14	15	16	17	18
22	23	24	25	26	27	28	19	20	21	22	23	24	25
29	30	31					26	27	28	29	30		

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
May 1 6:30am Swap Meet	2	3	8:00am Swap Meet (UHPL) 9:00am Manager/Superviso Meeting	5 8:00am Pay	6	7 8:00am Swap Meet (UHPL)
8 6:30am Swap Meet (UHPL)	9	10	11 8:00am Swap Meet (UHPL)	12	13	14 8:00am Swap Meet (UHPL)
15 6:30am Swap Meet (UHPL)	16	17	18 8:00am Swap Meet (UHPL)	19	20 8:00am Pay	8:00am Swap Meet (UHPL)
22 6:30am Swap Meet (UHPL)	23	24	25 8:00am Swap Meet (UHPL)	26 8:30am Board Meetin	27	28 8:00am Swap Meet (UHPL)
29 6:30am Swap Meet (UHPL)	30 Holiday - Memorial	Day.	Jun 1	2	3	4

DAVID Y. IGEGOVERNOR

COMPTROLLER

ROSS I. YAMASAKI CHAIRMAN, STADIUM AUTHORITY

> RYAN G. ÅNDREWS DEPUTY MANAGER



Stadium Board Meeting Marketing Update - DECEMBER

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up to date on activities and new guidelines during this COVID-19 time. In addition, we continue to focus on the following items:

1. Communications/Marketing/Advertising Coordination

- Stadium event related media coordination as needed.
- Communication coordination with all Hawaii media platforms as they arise.
- Assist clients/sponsors with marketing and communication needs upon request.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update site improvement issues online.

3. Social media and ongoing public relations efforts

- Continue to monitor and update daily.

4. New Event Support

- Work in collaboration with the Events team to expand, create and coordinate new programs and activities for 2022.

5. Advertising Coordination

- Oversee, as needed, events and activities.
- Oversee and expand sponsorship opportunities and online platforms utilizing new programs as they arise.

6. Swap Meet & Marketplace Coordination

- Continue to review and update swap meet marketing and operations needs as requested with Centerplate and Krysti Peacock/Moxie Agency.
- Coordinate and assist with expanding activities and programs within the swap meet & marketplace including all specialty events within the marketplace.
- Assist with marketing/PR, social media efforts and coordination.

7. Miscellaneous

- Assist with PR campaigns, media, neighborhood board meetings, advertising, and operational coordination for new stadium (NASED) as needed.

8. Memorabilia and Closing Celebration

- Event planning and coordination.

9. Creative stadium & event collateral

- Creative production for stadium marketing as needed.

MONTHLY SECURITY REPORT TO THE BOARD

Brief summary of security related incidents which occurred, November 1, 2021, through November 30, 2021.

Motor Vehicle Collision (MVC)- Minor

On November 21, 2021, Motor Vehicle Collision- Minor, between two Swap Meet Customers. Initially both drivers stated no pain or injuries. When Honolulu Police Department (HPD) arrived, one drive complained of slight pain but, refused medical treatment and denied calling an ambulance. HPD Report was made, along with an Aloha Stadium Incident Report.

Swap Meet Rules and Policy Violation

On November 7, 2021, Swap Meet Vendor was issued a Vendor/Parking Violation Notice. Violations were-

- 1. General Rules #11- "Abusive language will not be tolerated on the Aloha Stadium Marketplace and Swap Meet premises."
- 2. General Rules #38- "Vendors shall comply with instructions from Aloha Stadium Marketplace and Swap Meet employees and/or law enforcement officers."
- 3. General Rules #41- "Violation of established Aloha Stadium Marketplace and Swap Meet rules and regulations may be deemed cause for denial of Aloha Stadium Marketplace and Swap Meet stall privileges. This rule will supersede the Three Strike Rule."

Violation was issued by Andrew Chang, Aloha Stadium Assistant Events Manager. Swap Meet Vendor denied using abusive language towards Stadium Parking employee.

Stadium Parking employee stated Vendor repeatedly honked his horn at Parking employee, used abusive language towards Stadium Parking employee and did not follow instructions issued by Stadium Parking employee.

Swap Meet

Stadium Nurses reported seven Medical Assistance Calls. Six calls were Injured Cared For (ICF). One individual, Stadium Parking employee, stated they stepped on uneven ground and twisted their ankle. Individual was evaluated & treated by Stadium Nurse. Individual was cleared to return to work. Individual's Supervisor was notified. One individual, Stadium General Services employee, had a gate roll over their foot. Individual was evaluated & treated by Stadium Nurse. Individual was cleared to return to work. Individual's Supervisor was notified. One individual reported feeling pain from a previous injury. Individual was evaluated & treated by Stadium Nurse. Individual was released to family member. One individual had a trip & fall. Individual was treated by Stadium Nurse and Emergency Medical Services (EMS). Individual was transported via City & County Ambulance to Emergency Room. One individual had a trip & fall. Individual was treated by Stadium Nurse and declined ambulance. Individual was released to family member, who agreed to transport injured individual to Emergency Room. One individual was released to family member, who agreed to transport injured individual to Emergency Room. One individual was released to family member, who agreed to transport injured individual to Emergency Room.

One call was Sick Cared For (SCF). One individual felt ill and was evaluated & treated by Stadium Nurse but, refused Emergency Medical Services (EMS). Individual was released to family member, who agreed to transport individual feeling sick to Emergency Room.

Conclusion

Prepared and submitted by,

Neal O. Sakamoto, Stadium Security Officer

12-8-2021, 1745hrs

Engineering Branch Report For Stadium Authority Board Meeting December 6, 2021

1. Maintenance & Facility Items

- a. Water line leak/repairs in progress impacting Gate 4 Restroom (used by Swap Meet).
 Restrooms remain closed until receipt of new valve & backflow preventor.
 Projected completion is scheduled for 12/10/21.
- b. Irrigation line leaks in parking section 5A and in Upper Halawa Parking lot. Water currently shut off and repairs will commence following repair of item A above.
- c. Asphalt repairs, curb repairs and pothole patching on-going.

2. General / Other

- a. Invitation for Bid (IFB) for the stadium refuse contract was released on 11/17/21. Bid opening is scheduled for 12/21/21.
- b. ADA sign installation continues in E Row of Circle lot. Stall line painting in progress.
- c. E-waste recycling completed on 12/3/21.
- d. Metal recycling in progress.
- e. Water leaks in Hospitality Room following heavy rains on 12/5/21. Remedies being considered.
- f. Awaiting report from Wiss Janney, Elstner Associates Structural Engineers regarding the investigation and monitoring related to critical structural items (Diagonal Cross Braces and Cantilever Raker Beams).



Monthly Report Stadium Authority Meeting 12/16/2021

ALOHA STADIUM SWAP MEET AND MARKETPLACE Nov-21

Shopper Attendance:

November						Average Daily
Monthly		Days	Daily		Paid	Paid
Attendance		Open	Average	Coupons	Attendance	Attendance
2019	68,105	13	5,239	52	68,053	5,235
2021	79,754	12	6,646	0	79,754	6,646
Difference	11,649	-1	1,407	-52	11,701	1,411
%	17%		27%	-100%	17%	27%

Vendor Attendance:

November			D,E, & F	Daily	A,B,C	Daily
Total		Days	Total	Average	Total	Average
Stall Count		Open	Stall Count	Count	Stall Count	Count
2019	6,867	13	3,831	295	3,036	234
2021	6,404	12	2,705	225	3,699	308
Difference	(463)	-1	(1,126)	(69)	663	75
%	-7%		-29%	-24%	22%	32%

Operations Information:

New Aloha Stadium Entertainment District Committee December 6, 2021

Board Members: Brennon Morioka (Chair), John Fink, Keith Amemiya

Stadium Staff: Ryan Andrews, Stephen Lee

Purpose: Update the Stadium Authority on various activities concerning NASED.

1. Governance

- The Authority's request for land management counsel from the Department of the Attorney General's Office was approved on October 14, 2021.
- A meeting occurred on November 8, 2021 with participation from the Department of the Attorney General, Department of Accounting and General Services, Hawaii Community Development Authority, and the Stadium Authority to gain concurrence on the interpretation & understanding of the scope of authority and responsibility bestowed upon the stadium through Act 146, SLH 2021.
- Separate Deputy AG's have been assigned to support the Authority based upon specific expertise, specifically, Development matters, Land matters and Financial matters.
- Scheduling of meetings is in progress to assist the Authority in establishing policies and procedures for review, approval and administration of land management transactions.

2. Financial

Financial modeling is on-going to maintain the validity of the projected range of costs (design, construction, operation, facilities management, lifecycle, etc.). A revised set of financial parameters has been established and work is underway to ensure that minimum required scope fits within the financial parameters.

3. Schedule of Key Work-Streams

Programmatic Environmental Impact Statement (PEIS)

Anticipated publication of the Final PEIS is targeted for the coming quarter.

Request for Proposals (Real Estate RFP)

- The response deadline for Part 1 of the Real Estate RFP was Friday, December 6, 2021.
- Following evaluation, the preferred respondents will proceed to Part 2 of the procurement process.
- The intended result is to contract with a private developer entity to be engaged as the (i) master development partner; and (ii) a commercial development partner for the initial development parcel, with respect to the real estate element of the NASED program.
- Release of Part 2 of the Real Estate RFP is scheduled for the end of the 1st quarter of 2022.

Request for Proposals (Stadium RFP)

- Finalization of the stadium RFP is in progress and the release of the RFP to the three priority-listed developers is scheduled to occur before the end of the year.
- •Several subject matter workgroups continue to meet to facilitate this process and to review the technical and financial specifications of the RFP documents.

4. Communication and Public Engagement

<u>Website</u> Continually updated. Note that a separate website link can be found for the real estate project. www.nased.hawaii.gov

Neighborhood and Community Meetings – The following meetings were attended by representatives of DAGS and Stadium Authority

New Aloha Stadium Entertainment District Committee December 6, 2021

Neighborhood Board # 20 -Aiea NASED team members attended meeting on November 8, 2021.

No meeting in December.

Aiea Community Association NASED team members attended meeting on November 15, 2021.

Next meeting is on December 20, 2021.