

FY 2021 Operating Budget Full Year Projected Amounts (B)

Actual / Projected Monthly Revenues & Expenditures through FYE 2021															Update as of: 12/10/20			
	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
	Source Code	Actual 07/2020	Actual 08/2020	Actual 09/2020	Actual 10/2020	Actual 11/2020	Projected 12/2020	Projected 01/2021	Projected 02/2021	Projected 03/2021	Projected 04/2021	Projected 05/2021	Projected 06/2021	FYE 06/30/21 12-Month Projected	FYE 06/30/20 12-Month Actual	FY 2021 Increase/ (Decrease) Over FY 2020	% Change Prior : Current Yr.	COMMENTS
REVENUES		(Actual)	(Actual)	(Actual)	(Actual)	(Actual)	(15%)	(15%)	(15%)	(15%)	(15%)	(15%)	(15%)					
Swap Meet	836	37,305	57,294	8,658	124,415	81,353	45,501	78,479	78,479	78,479	78,479	78,479	78,479	825,401	3,551,664	(2,726,263)	(76.76)	Closed 03/17/20, Opened 06/13/20, Closed 08/27/20, Opening 09/26/20.
Parking	1320					18								18	890,431	(890,413)	(100.00)	10/2020 = 08/20 (\$46k); 09/20 (\$50k); 10/20 (\$27k)
Food and Beverage	1321	36,180	1,243	1,362	298	310								39,393	1,604,649	(1,565,256)	(97.55)	HAR Prkg rate increase a/o 01/01/20 to \$9/\$17/\$32
Rent	1322	10,913	73,192	10,913	110,000	6,105	10,913	10,913	10,913	10,913	10,913	10,913	10,913	287,514	570,808	(283,294)	(49.63)	Removed pouring rights rev. -Est: \$45k/yr (\$10k@12/31, \$35k@6/30).
Advertising	1324	125,000			143,004	80,015	-							348,019	330,765	17,254	5.22	NOTE: VZW Sm.Cell Sys. (\$57.7k); ATT (\$37.2k); T-Mob (\$36k)
Interest	288				4,634	782			-	-	-			5,416	95,794	(90,378)	(94.35)	HNL-RAC: 08/20=\$62k (31dys x 2); \$48k (17dys & 30dys);
Stadium Tours	1325														521	(521)	(100.00)	\$30k-09/2020; \$1k HLTourism.
Miscellaneous	Var.	10,368	67,986	-	1,650									80,004	367,836	(287,832)	(78.25)	Prior pd: Monster (\$300K)
Total Revenues:		219,766	199,715	20,933	384,001	168,583	56,414	89,392	89,392	89,392	89,392	89,392	89,392	1,585,765	7,412,468	(5,826,703)	(78.61)	11/2020 - FY '20 Rev Share pymt. of \$80k.
EXPENSES																		10/2020 - FY '20 Pymt. of \$143,004:
Personal Services	2000	283,183	285,556	285,790	289,738	312,337	303,700	303,700	303,700	303,700	303,700	303,700	303,700	3,582,504	4,814,089			=Guranteed pymt. of \$125,000 recv'd.
Labor Adj incl./Fringe														-				=Difference of \$18,004 =45% of \$40,004
2-Day Furlough (10%)														-				Removed guarantee pymt of \$131,250 for 01/21 & 04/21.
Supplies	3000																	FY '20 HFFCU-Field Naming Rights \$127,350.
Utilities	5000																	
Repairs and Maint.	5800																	
Services on a Fee Basis	7100																	
Central Serv. Assess	7200																	
Miscellaneous - Prior Yr													375,000					
Miscellaneous - Current		24,345	105,563	115,864	182,366	34,241	151,453	151,453	151,453	151,453	151,453	151,453	151,453	1,522,550	2,863,018			
Total Expenses:		307,528	391,119	401,654	472,104	346,578	455,153	455,153	455,153	455,153	455,153	455,153	830,153	5,480,054	7,677,107	(2,197,053)	(28.62)	
PROFIT / (LOSS)														(3,894,289)	(264,640)	(3,629,650)	1,371.55	
Shortfall by Month		(87,762)	(191,404)	(380,721)	(88,103)	(177,995)	(398,739)	(365,761)	(365,761)	(365,761)	(365,761)	(365,761)	(740,761)	(3,894,289)				EXCLUDES 10% Furlough svgs of \$26,471 eff. 01/01/21
NET CASH BAL:		3,379,175	3,187,771	2,807,050	2,718,947	2,540,952	2,424,613	2,058,852	1,693,091	1,327,330	961,569	595,808	(144,953)					Notice issued 01/2021 w/effective 04/01/21.

FY 2014 / Season 2013 - Six (6) UH Games
FY 2015 / Season 2014 - Seven (7) UH Games
FY 2016 / Season 2015 - Seven (7) UH Games
FY 2017 / Season 2016 - Six (6) UH Games
FY 2018 / Season 2017 - Six (6) UH Games
FY 2019 / Season 2018 - Seven (7) UH Games
FY 2020 / Season 2019 - Eight (8) UH Games
FY 2021 / Season 2020 - Five (5) UH Games (COVID-19 - No fans)

DATAMART- Acct. Summary		FY 2021
FY '21 Cash Before Encumbrances:		3,466,937
ADD: FY '20 Released Encumbrance:		282,400 *
FY '21 Unencumbered Cash Balance:		3,749,337
Less: FY '2021 Shortfall:		(3,894,289)
FY '21 Emergency Appropriation:		-
FY '22 Carryover Cash Balance:		(144,953)

FY '20 SFAssessment \$375k
Adjust for G4S Security K (\$ xx.00).
*ADDED Unencumbrance of \$282k for Hart-Halsey K
Increases avail. cash 12/19/20.
NOTE: Removed FY '20 est exp of \$470k cost of design
work for annual struct assessment rpt in 07/2020.

Monthly Summary of Events Report
Events Branch
11-7-20 to 12-4-20

DATE	EVENT	LOCATION	ATTENDANCE	# OF USHERS	VEHICLES PARKED	# OF PARKING ATTENDANTS	OTHER EVENT(S) HELD ON SAME DATE/TIME	COMMENTS
11/7/20	UH Football	Stadium	No Fans	33	-	7	-	UH – 39 vs. New Mexico – 33.
11/16/20	Hawaii Food Bank	Parking Lot	-	-	-	6	-	Drive-thru food distribution for 2500 households.
11/21/20	UH Football	Stadium	No Fans	30	-	7	-	UH – 32 vs. Boise State – 40.
11/27/20 to 12/4/20	Show Aloha Land – A Holiday Wonderland	Parking Lot	-	-	-	12 per night	-	Drive-thru Christmas light show.
11/28/20	UH Football	Stadium	No Fans	30	-	6	-	UH – 24 vs. Nevada – 21.

December 2020

December 2020							January 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
6	7	8	9	10	11	12	3	4	5	6	7	8	9
13	14	15	16	17	18	19	10	11	12	13	14	15	16
20	21	22	23	24	25	26	17	18	19	20	21	22	23
27	28	29	30	31			24	25	26	27	28	29	30
							31						

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 29	30	Dec 1	2	3	4	5
		Drive-through Christmas Light Show (LHPL)				
			9:00am Supervisor/Manager Meeting		8:00am Pay 11:00am San Jose State Football Practice 3:00pm UH Football	8:00am Swap Meet (UHPL) 1:00pm UH vs San Jose State (Stadium)
6	7	8	9	10	11	12
Drive-through Christmas Light Show (LHPL)						
6:30am Swap Meet (UHPL)			9:00am Aiea Elem Evacuation Drill (UHPL)	9:00am Aiea Elem Evacuation Drill 11:00am Stadium Employee's Holiday	11:00am Stadium Employee's Holiday Appreciation Luncheon (HR)	8:00am Swap Meet (UHPL) 6:00pm UH vs UNLV (Stadium)
13	14	15	16	17	18	19
Drive-through Christmas Light Show (LHPL)						
6:30am Swap Meet (UHPL)				8:30am Board Meeting	8:00am Pay 9:00am Hawaii Foodbank Food Distribution (UHPL)	8:00am Swap Meet (UHPL)
20	21	22	23	24	25	26
Drive-through Christmas Light Show (LHPL)						
6:30am Swap Meet (UHPL)					Holiday - Christmas Day	8:00am Swap Meet (UHPL)
27	28	29	30	31	Jan 1, 21	2
Drive-through Christmas Light Show (LHPL)						
6:30am Swap Meet (UHPL)						

January 2021

January 2021							February 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	1	2	7	1	2	3	4	5	6
10	11	12	13	14	8	9	14	8	9	10	11	12	13
17	18	19	20	21	15	16	21	15	16	17	18	19	20
24	25	26	27	28	22	23	28	22	23	24	25	26	27
31					29	30							

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Dec 27	28	29	30	31	Jan 1, 21	2
					Drive-through Christmas Light Show (LHPL)	
					Holiday - New Year's Day	8:00am Swap Meet (UHPL)
3	4	5	6	7	8	9
						Drive-through Christmas Light Show (LHPL)
6:30am Swap Meet (UHPL)		8:00am Pay	9:00am Manager/Supervisor Meeting			8:00am Swap Meet (UHPL)
10	11	12	13	14	15	16
						11:59pm
6:30am Swap Meet (UHPL)						8:00am Swap Meet (UHPL)
17	18	19	20	21	22	23
7:30am					4:30pm	8:00am Swap Meet (UHPL)
6:30am Swap Meet (UHPL)	Holiday - Dr. Martin Luther King, Jr. Day	8:00am Drive-In Comedy & Concert	8:00am Pay	9:00am Polynesian Bowl (practice) (Stadium)	9:00am Polynesian Bowl (practice) (Stadium)	10:00am Polynesian
	9:00am Polynesian Bowl	9:00am Polynesian Bowl	9:00am Polynesian Bowl (practice) (Stadium)			1:00pm Drive-In
24	25	26	27	28	29	30
6:30am Swap Meet (UHPL)	1:00pm Drive-In Comedy & Concert Series (UHPL)			8:30am Board Meeting		8:00am Swap Meet (UHPL)
1:00pm Drive-In Comedy & Concert						1:00pm Drive-In Comedy & Concert
31	Feb 1	2	3	4	5	6
6:30am Swap Meet (UHPL)						
1:00pm Drive-In Comedy & Concert						

February 2021

February 2021							March 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
7	1	2	3	4	5	6	7	1	2	3	4	5	6
14	8	9	10	11	12	13	14	8	9	10	11	12	13
21	15	16	17	18	19	20	21	15	16	17	18	19	20
28	22	23	24	25	26	27	28	22	23	24	25	26	27

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 31	Feb 1 1:00pm Drive-In Comedy & Concert Series (UHPL)	2 8:00am Drive-In Comedy & Concert Series (break down) (UHPL)	3	4	5 8:00am Pay	6 8:00am Swap Meet (UHPL)
7 6:30am Swap Meet (UHPL)	8	9	10	11	12	13 8:00am Swap Meet (UHPL)
14 6:30am Swap Meet (UHPL)	15 Holiday - Presidents' Day	16 8:00am Girl Scouts Cookie Distribution (set-up) (LHPL)	17 8:00am Girl Scouts Cookie Distribution (offload) (LHPL)	18 4:30am Girl Scout Cookie Distribution (LHPL)	19 8:00am Pay 8:00am Girl Scout Cookie Distribution (break down) (LHPL)	20 8:00am Swap Meet (UHPL)
21 6:30am Swap Meet (UHPL)	22	23	24	25 8:30am Board Meeting	26	27 8:00am Swap Meet (UHPL)
28 6:30am Swap Meet (UHPL)	Mar 1	2	3	4	5	6

March 2021

March 2021							April 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
7	1	2	3	4	5	6	4	5	6	7	1	2	3
14	8	9	10	11	12	13	11	12	13	14	15	16	17
21	15	16	17	18	19	20	18	19	20	21	22	23	24
28	22	23	24	25	26	27	25	26	27	28	29	30	

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Feb 28	Mar 1	2	3 9:00am Manager/Supervisor Meeting	4	5 8:00am Pay	6 8:00am Swap Meet (UHPL)
7 6:30am Swap Meet (UHPL)	8	9	10	11	12	13 8:00am Swap Meet (UHPL)
14 6:30am Swap Meet (UHPL)	15	16	17	18	19 8:00am Pay	20 8:00am Swap Meet (UHPL)
21 6:30am Swap Meet (UHPL)	22	23 6:00am HPD Testing (UHPL)	24 6:00am HPD Testing (UHPL)	25 6:00am HPD Testing (UHPL) 8:30am Board Meeting	26 Holiday - Prince Kuhio Day	27 8:00am Swap Meet (UHPL)
28 6:30am Swap Meet (UHPL)	29	30 6:00am HPD Testing (alternate) (UHPL)	31	Apr 1	2	3

April 2021

April 2021							May 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
4	5	6	7	8	9	10	2	3	4	5	6	7	8
11	12	13	14	15	16	17	9	10	11	12	13	14	15
18	19	20	21	22	23	24	16	17	18	19	20	21	22
25	26	27	28	29	30		23	24	25	26	27	28	29
							30	31					

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 28	29	30	31	Apr 1 6:00am HPD Testing (UHPL)	2 Holiday - Good Friday	3 8:00am Swap Meet (UHPL)
4 6:30am Swap Meet (UHPL)	5 8:00am Pay	6	7	8	9	10 8:00am Swap Meet (UHPL)
11 6:30am Swap Meet (UHPL)	12	13	14	15	16	17 8:00am Swap Meet (UHPL)
18 6:30am Swap Meet (UHPL)	19	20 8:00am Pay	21	22	23	24 8:00am Swap Meet (UHPL)
25 6:30am Swap Meet (UHPL)	26	27	28	29 8:30am Board Meeting	30	May 1

May 2021

May 2021							June 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
2	3	4	5	6	7	8	6	7	8	9	10	11	12
9	10	11	12	13	14	15	13	14	15	16	17	18	19
16	17	18	19	20	21	22	20	21	22	23	24	25	26
23	24	25	26	27	28	29	27	28	29	30			
30	31												

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Apr 25	26	27	28	29	30	May 1 8:00am Swap Meet (UHPL)
2 6:30am Swap Meet (UHPL)	3	4	5 8:00am Pay 9:00am Manager/Supervisor Meeting	6	7	8 8:00am Swap Meet (UHPL) 6:00pm Kaiser HS Foundation (HR)
9 6:30am Swap Meet (UHPL)	10	11	12	13	14	15 8:00am Swap Meet (UHPL)
16 6:30am Swap Meet (UHPL)	17	18	19	20 8:00am Pay	21	22 8:00am Swap Meet (UHPL)
23 6:30am Swap Meet (UHPL)	24	25	26	27 8:30am Board Meeting	28 6:00pm 50th State Fair (LHPL)	29 8:00am Swap Meet (UHPL) 4:00pm 50th State Fair (LHPL)
30 6:30am Swap Meet (UHPL) 12:00pm 50th State Fair (LHPL)	31 Holiday - Memorial Day 12:00pm 50th State Fair (LHPL)	Jun 1	2	3	4	5

June 2021

June 2021							July 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
6	7	1	2	3	4	5	4	5	6	7	1	2	3
13	14	15	16	17	18	19	11	12	13	14	15	16	17
20	21	22	23	24	25	26	18	19	20	21	22	23	24
27	28	29	30				25	26	27	28	29	30	31

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
May 30	31	Jun 1	2	3	4 8:00am Pay 6:00pm 50th State Fair (LHPL)	5 4:00pm 50th State Fair (LHPL)
6 6:30am Swap Meet (UHPL) 12:00pm 50th State Fair (LHPL)	7	8	9	10 6:00pm 50th State Fair (LHPL)	11 Holiday - King Kamehameha Day 6:00pm 50th State Fair (LHPL)	12 8:00am Swap Meet (UHPL) 4:00pm 50th State Fair (LHPL)
13 6:30am Swap Meet (UHPL) 12:00pm 50th State Fair (LHPL)	14	15	16	17	18 8:00am Pay 6:00pm 50th State Fair (LHPL)	19 8:00am Swap Meet (UHPL) 4:00pm 50th State Fair (LHPL)
20 6:30am Swap Meet (UHPL) 12:00pm 50th State Fair (LHPL)	21	22	23	24 8:30am Board Meeting	25 6:00pm 50th State Fair (LHPL)	26 8:00am Swap Meet (UHPL) 4:00pm 50th State Fair (LHPL)
27 6:30am Swap Meet (UHPL) 12:00pm 50th State Fair (LHPL)	28	29	30	Jul 1	2	3

DAVID Y. IGE
GOVERNOR

CURT T. OTAGURO
COMPTROLLER



An Agency of the State of Hawaii

ROSS I. YAMASAKI
CHAIRMAN, STADIUM AUTHORITY

SCOTT L. CHAN
MANAGER

RYAN G. ANDREWS
DEPUTY MANAGER

December Stadium Board Meeting Marketing Update

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up-to-date on activities and new guidelines during this COVID-19 time. In addition, we continue to focus on the following items:

1. Communications/Marketing/Advertising Coordination

- Stadium event related media coordination as needed.
- Communication coordination with all Hawaii media platforms as they arise.
- Assist clients/sponsors with marketing and communication needs as needed upon request.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update site improvement issues online.

3. Social media and ongoing public relations efforts

- Continue to monitor and update daily.

4. Show Aloha-Land Light Show Event Support

- Continue to work with client on marketing and media coordination needs.

5. UH & Stadium Collaborations

- Continue collaboration efforts with UH Marketing Department on stadium/athletic opportunities and game messaging, including game day coverage.

5. IMG Advertising Coordination

- Oversee, as needed, with sponsorships, events and activities.
- Oversee and expand sponsorship opportunities and online platforms utilizing new programs as they arise.

6. Swap Meet & Marketplace Coordination

- Continue to review and update swap meet marketing and operations needs as requested with Centerplate and Krysti Peacock/Moxie Agency.
- Coordinate Hawaii News Now Dine & Shop weekend events
- Assist with marketing/PR efforts and coordination.

7. Miscellaneous

- Assist with PR campaigns and advertising for new stadium (NASED) as needed.
- Stadium Stars program – continue to work expand off-season social media campaigns and video development projects.
- Assist with implementing new programs and stadium opportunities.

8. Creative stadium & event collateral

- Creative production for stadium marketing as needed.

MONTHLY SECURITY REPORT TO THE BOARD

The following is a brief summary of security related incidents which occurred from November 1, 2020, through November 30, 2020.

Theft in the Second Degree

On November 21, 2020, at approximately 1225 hours, a Swap Meet Vendor reported the theft of 3 pieces of jewelry from his Booth (Parking Section 7C); total value of jewelry was estimated at \$13,037. The female suspect ran into a waiting vehicle in Parking Section 7E. Honolulu Police Department (HPD) was called and an HPD Report was filed for Theft in the Second Degree.

Terroristic Threatening in the First Degree

On November 22, 2020, at approximately 1010 hours, a Swap Meet Vendor and a Customer got into an argument, in Parking Section 4C. After the argument, the Customer alleged the Swap Meet Vendor threatened the Customer with a knife. Honolulu Police Department (HPD) was called and an HPD Report was filed for Terroristic Threatening in the First Degree. HPD arrested the Vendor and transported him Off Stadium Property.

Conclusion

Prepared and submitted by,



Neal O. Sakamoto, Stadium Security Officer
12-5-2020, 0945hrs

Engineering Branch Report For
Stadium Authority Board Meeting
December 7, 2020

1. UH Football
 - a. On-going work to prepare facility to host football events and clean-up afterward.
 - i. Groom and paint field.
 - ii. Clean locker rooms, restrooms and all working spaces.
 - iii. Inspections of electrical, plumbing and safety on-going.
2. Maintenance & Facility Items
 - a. Priority project is rust mitigation along seat plates to cover holes and “soft spots” using metal plating. This work includes using a Needle Gun to remove the rust layer, applying a rust prevention coating, welding sheet metal over the hole or “soft spot” and then painting.
 - b. Reattaching drain covers and rusted/corroded drains in seating areas.
 - c. Spot repairing rusted/corroded railing connections in seating areas.
 - d. The focus of this work is in lower bowl areas (orange and blue sections).
3. Tree work – Will begin in late December around circle lot and within stadium proper.
4. Parking Lot cold-patching of potholes – on-going.
5. Concourse deck patching - on-going.
6. WJE Structural Assessment
 - a. On-site assessment complete. Awaiting draft report.
 - b. Report will establish the priority for health and safety repairs.
 - c. Following the review and acceptance of the report, the next step will be to commence design work for prioritized projects.



Monthly Report
 Stadium Authority Meeting
 12/19/2020

ALOHA STADIUM SWAP MEET AND MARKETPLACE
 Nov-20

Shopper Attendance:

November Monthly Attendance		Days Open	Daily Average	Coupons	Paid Attendance	Average Daily Paid Attendance
2019	68,105	13	5,239	52	68,053	5,235
2020	52,667	9	5,852	0	52,667	5,852
Difference	(15,438)	-4	613	-52	(15,386)	617
%	-23%		12%	-100%	-23%	12%

Vendor Attendance:

November Total Stall Count		Days Open	D,E, & F Total Stall Count	Daily Average Count	A,B,C Total Stall Count	Daily Average Count
2019	6,867	13	3,831	295	3,036	234
2020	4,610	9	506	56	4,104	456
Difference	(2,257)	-4	(3,325)	(238)	1,068	222
%	-33%		-87%	-81%	35%	95%

Operations Information:

With Covid restrictions tourist traffic is at about 30% of prior year, keeping Wednesday closed. If tourist growth continues on current path we will be looking to open Wednesdays in January.

Available stalls are still being limited due to Covid Social Distancing layout.

HAWAII SPORTS PROPERTIES
STADIUM AUTHORITY MEETING – DECEMBER 17, 2020

General Updates

- Due to the ongoing Covid situation and overarching impact, new and renewal business negotiations have been affected greatly. Our team is still engaged with all clients to ensure ongoing relationships with a focus on future years and growth once more events and fan attendance resumes
- Within the roster of signed/multi-year sponsors (listed below), our focus is on de-risking as much of the contractual investment as possible, to lessen post-season refund and credit discussions. These de-risking initiatives mostly fall within the below categories:
 - Alternate branding and exposure: e.g. shifting dollars dedicated to outer-concourse signage to new inner-bowl, lower level TV-visible signage (Hawaiian Financial FCU)
 - New events: e.g. Halloween Trunk or Treat (Hawaiian Financial FCU)
 - Existing events: e.g. Swap Meet (currently in market/negotiation)
 - Digital/social media concepts: e.g. social media campaigns and promotions
- Along with current sponsor management and de-risking initiatives, we are also focused on long-term initiatives to establish new revenue generating opportunities within our existing and new sponsor base. One initiative specifically is regarding Learfield IMG College's FanBase/Fan365 programs, where we work with managed properties to build out fan databases for sponsor engagement and other initiatives applicable for the property/Aloha Stadium. This is already in development, and we are working closely with Aloha Stadium staff on this endeavor.

20/21 Signed Contracts (as of 12/4/20)

- Hawaiian Financial FCU, Gentry Homes, Raising Cane's, Toyota Hawaii, Home Market Foods, Heineken

Paxton Wang, General Manager
Hawaii Sports Properties
Paxton.Wang@HawaiiSportsProperties.com

New Aloha Stadium Entertainment District Committee (NASED)

December 8, 2020

Board Members: Brennon Morioka (Chair), John Fink, Keith Amemiya

Stadium Staff: Ryan Andrews, Stephen Lee

Purpose: Update the Stadium Authority on various activities concerning NASED.

1. Governance

- A new bill has been drafted in collaboration with key stakeholders to be considered in the 2021 legislative session. The new bill will seek the establishment of developmental powers to the Stadium Authority.

2. Financial

- Meetings between the Financial Advisor and the Stadium Authority, DAGS, and Office of Budget & Finance continue to occur related to procurement strategies and financial close requirements.
- Advisors have updated the financial models which will be used during the RFP phase to measure proposals to determine best value for money for the State. The financial models account for a range of operational costs such as stadium operations, facilities management, and lifecycle costs as well as projected revenues from stadium operations and lease agreements from the ancillary development, as projected in a recent market study.

3. Schedule of Key Work-Streams

Programmatic Environmental Impact Statement (PEIS)

- The draft PEIS is scheduled to be published before the end of the year. This is a slight delay over earlier projections due to extended internal review. This published draft PEIS will commence a 45-day review period.

Request for Qualifications (RFQ)

- The announcement of the priority listed respondents is forthcoming pending decisions related to project governance.

Request for Proposals (RFP)

- The RFP document is in drafting and the schedule for the release of the RFP is under review.
- The focus is currently on translating the design principles of the master plan and stadium concept into technical requirements. Subject matter workgroups have been established to facilitate this process.

Master Planning

- The NASED Programmatic Master Plan (PMP) and Conceptual Master Plan (CMP) documents are both undergoing internal review and nearing completion.
- The CMP will accompany the Request for Proposals (RFP) and provides a mostly visual representation of the vision of NASED which fits within the technical parameters set forth in the RFP.

4. Communication and Public Engagement

Website – Continues to be updated. www.nased.hawaii.gov

Neighborhood Board and Community Association Meetings

- Aiea Neighborhood Board #20, and Aliamanu-Salt Lake-Foster Village Neighborhood Board #18, are in recess for December.
- Aiea Community Association: Next meeting is on December 21, 2020. It will be attended by a member of NASED team.
- 13 members of the NASED team participated in the Aiea Community Association “Feed Our Ohana Day” food distribution event on Saturday, December 5th, 2020.

New Aloha Stadium Entertainment District Committee (NASED)

December 8, 2020