

Stadium Manager's Monthly Report
Regular Session
August 27, 2020

A. ADMINISTRATIVE

1. 2020-21 UH FOOTBALL SEASON CANCELED INDEFINITELY
It is unfortunate to hear that the upcoming football season has been officially canceled. The degree of impact to the stadium Authority Special Fund program will be defined by the length of the pandemic and its recovery period. In the meantime, the Stadium Authority is re-assessing its financial situation and considering all viable and essential adjustments necessary to control and maintain financial solvency. Our focus will be on addressing existing programs such as prioritizing procurement requests, as well as supporting the Aloha Stadium Swap Meet and Marketplace and the consortium of rental car companies.
2. QUARTERLY REPORT(Profit/Loss)
The Administrative Services Officer Russell Uchida will provide an overall summary.
3. OPERATION / PERSONNEL
COVID – 19 Safety Measures – Memo attached.

B. EVENTS

1. ALOHA STADIUM SWAP MEET & MARKETPLACE (ASSMM)
ASSMM continues to operate under a modified schedule with moderate success. We are in the process of securing a title sponsor for 6 – 8 weeks to bring related activities connected to the ASSMM with the intent to increase buyer and vendor participation.
2. CONSORTIUM OF RENTAL CAR COMPANIES
The recent announcement by the University of Hawaii to cancel the fall football season, has allowed us to approach the HNL RAC Participants (Advantage OPCO, LLC, Avis Budget Grp, EAN Holdings, LLC) Consortium of Rent a Car Companies to consider extending date through September of 2020.
3. HAWAII LODGING & TOURISM ASSOCIATION (HLTA) Food Distribution
On August 14, 2020 from 8:00am to 12:00pm, the HLTA held a drive-through food distribution event for 1,000 vehicles. Stadium Security Manager Neal Sakamoto and Parking Attendant Supervisor Donald Lino should be commended for going beyond the call of duty to assist the entire HLTA staff.

DAVID Y. IGE
GOVERNOR

CURT T. OTAGURO
COMPTROLLER



An Agency of the State of Hawaii

ROSS I. YAMASAKI
CHAIRMAN, STADIUM AUTHORITY

SCOTT L. CHAN
MANAGER

RYAN G. ANDREWS
DEPUTY MANAGER

August 10, 2020

TO: Aloha Stadium Staff

FROM: Scott L. Chan, Stadium Manager *scchan*

SUBJECT: **COVID-19 Safety Measures**

Due to the recent spike in COVID-19 cases and to maintain a safe work environment, we are taking two key actions that will take effect on August 17, 2020.

1. Reimplementation of a Limited Telework Protocol

To limit the spread of a potential positive COVID-19 case among our staff and to ensure continued operations should a case occur, we are implementing a staff rotation for selected employees. The concept is to reduce physical interaction between two employees who have complementary roles, thus if one contracts COVID-19, the other is not affected and can continue working with limited impacts to our operation. Each branch leader will be responsible for establishing a rotating schedule for these select employees who can work from home and whose work setting is more susceptible to frequent physical interaction.

2. Implementation of Daily Self-Screening

In addition to confirming daily that you do not possess any of the common symptoms of COVID-19 (see below for common symptoms), all employees shall perform a daily temperature screening prior to entering the work space. Wall-mounted temperature readers have been installed at the following locations:

1. Security Desk – Adjacent to the security window.
2. Maintenance – Directly outside the breakroom entrance.
3. General Services – On left-side of breakroom entrance.

When you arrive each day, stand directly in front of the wall mounted thermometer (forehead within 2"-4" of the unit). Your temperature will be displayed within 1-2 seconds along with either a green light or a red light. If you see a green light, then you are cleared to enter. If you receive a red light, that means your temperature is 100.4 degrees Fahrenheit or higher. If this occurs, wait for 2-5 minutes and then re-test. If the second reading is again at 100.4 degrees Fahrenheit or above, please

notify your supervisor as you will not be allowed to access the worksite and will be asked to seek advice from a medical professional.

We recognize that self-checks rely on the honor code and will not be completely effective because asymptomatic individuals or individuals with mild symptoms may not realize they are infected and may pass through screening. This measure is not a replacement for other protective measures such as social distancing and wearing face coverings - it is simply one more tool to promote a safe workplace. It is still an expectation that everyone wears a face covering in shared spaces and that everyone maintains 6 feet or more distance between others.

I thank you for your cooperation. If you have any questions, please do not hesitate to ask.

Common Symptoms of COVID-19

- Fever or feeling feverish (chills, sweating)
- New cough
- Difficulty breathing
- Sore throat
- Unexplained Muscle aches or body aches
- Vomiting or diarrhea
- New loss of taste or smell

PROFIT (LOSS)
CASH BASIS
JUNE 2020

		(07/01/2018 to 06/30/2019) ACTUAL PRIOR	(07/01/2019 to 06/30/2020) ACTUAL CURRENT	(Current Minus Prior) INCREASE/ (DECREASE)	PERCENT CHANGE	(07/01/2019 to 06/30/2020) ESTIMATED BUDGET
REVENUES						
Swap meet	[1]	\$ 4,269,859	\$ 3,551,667	\$ (718,192)	-17%	\$ 3,552,000
Parking	[2]	1,904,311	890,431	(1,013,880)	-53%	890,000
Food and beverage	[1]	2,232,665	1,604,652	(628,013)	-28%	1,604,000
Rent	[3]	1,769,753	570,808	(1,198,945)	-68%	520,000
Advertising	[4]	451,864	330,765	(121,099)	-27%	500,000
Interest		-	95,792	95,792	0%	31,200
Stadium tours		498	521	23	5%	520
Miscellaneous		255,810	367,837	112,027	44%	371,500
Total revenues		<u>10,884,760</u>	<u>7,412,473</u>	<u>(3,472,287)</u>	-32%	<u>7,469,220</u>
EXPENSES						
Personal services	[8]	4,817,210	4,814,089	(3,121)	0%	5,218,100
Supplies		299,688	241,073	(58,615)	-20%	236,300
Utilities		1,071,024	919,385	(151,639)	-14%	1,539,200
Repairs and maintenance	[5]	214,014	340,781	126,767	59%	408,800
Services on a fee basis		574,439	690,736	116,297	20%	1,012,100
Central services assessment	[6]	558,355	248,098	(310,257)	-56%	439,200
Miscellaneous	[7]	323,079	422,946	99,867	31%	336,300
Total expenses		<u>7,857,809</u>	<u>7,677,108</u>	<u>(180,701)</u>	-2%	<u>9,190,000</u>
PROFIT (LOSS)		<u>\$ 3,026,951</u>	<u>\$ (264,635)</u>	<u>\$ (3,291,586)</u>	-109%	<u>(1,720,780)</u>
Cash before encumbrances		\$ 5,881,931	\$ 4,628,588			
Less: encumbrances	[8]	<u>(1,066,003)</u>	<u>(1,018,281)</u>			
Unencumbered cash balance		<u>\$ 4,815,928</u>	<u>\$ 3,610,307</u>			
Accounts receivable	[9]	\$ 749,955	\$ 76,933			

PROFIT (LOSS)
NOTES
JUNE 2020

Estimated budget revenues represent the program's estimates that were prepared in April 2020 for the Council on Revenues' June 2020 report.

Revenues and expenses are based on the cash basis of accounting. Revenues are recognized when received and expenses are recognized when paid.

Expenditure: Cost of goods or services.

Encumbrance: Obligations or commitments that bind the parties involved to complete a transaction based on proper performance of the acts called for by the obligation or commitment. Funds that have been reserved for a particular good or service.

The fiscal year (FY) is July of one year to June of the following year.

Effective close of business 3/18/2020, Stadium suspended all events due to the COVID19 pandemic. On 6/13/2020, swap meet reopened only on Saturdays and Sundays. Swap meet continues to remain closed on Wednesdays.

- [1] The prior period includes revenue collected June thru May. The current period includes revenue collected June thru mid-March.

Swap meet

For swap meet, the average net income (gross income for vendors and buyers less commissions paid to Centerplate equals net income) per date increased approximately \$1,400 per day. There were 153 days in the prior period and 121 days in the current period. Swap meet was closed from mid-March 2020 through mid-June 2020.

Food and beverage

In the prior period, commissions earned from 7 concerts, 2 monster truck events, and 1 motorcross event were recorded.

Commissions earned from a two-day music festival in the parking lot, one NFL pre-season game, and one additional UH home game reduced the negative impact of no Live Nation concerts and Monster Truck events in the current period.

- [2] Prior period includes 7 concert days, 2 monster truck events, and 1 motorcross event, where the parking fee was \$16 per automobile.

In the current period, there was only one event, the NFL pre-season game, where the parking fee was \$16 per automobile.

- [3] Prior period includes rent for 7 concert days, 2 monster truck events, and 1 motorcross event.

- [4] Prior period represents field naming rights, FY 2018 revenue share, & FY 2019 guarantee.

Current period represents FY 2019 revenue share and FY 2020 guarantee.

Stadium's new advertising contract is a five-year contract beginning 07/01/2019 with the option to extend up to 3 two-year periods.

- [5] In the current period, approximately \$143,000 was spent to fix the water pumps in the yellow level of the stadium.

- [6] Current period central services assessment represents carry-over from FY 2019 \$94,500 and first quarter of FY 2020 \$153,600. Program deferred approximately \$375,400 of FY 2020 special fund assessment to FY 2021.

PROFIT (LOSS)
NOTES
JUNE 2020

[7] There was an increase over prior period of \$125,500 in workers' compensation claims.

[8] Expenses for the period July 2019 to June 2020.

		"Actual"		
		(Cash Basis)		
	<u>Budget</u>	<u>Expenditure</u>	+ <u>Encumbrance</u>	= <u>Total</u>
Personal services	5,218,100	4,814,089	21,154	4,835,243
Supplies	236,300	241,073	27,534	268,607
Utilities	1,539,200	919,385	255,407	1,174,792
Repairs and maintenance	408,800	340,781	187,629	528,410
Services on a fee basis	1,012,100	690,736	512,665	1,203,401
Central services assessment	439,200	248,098	-	248,098
Miscellaneous	336,300	422,946	13,892	436,838
	<u>9,190,000</u>	<u>7,677,108</u>	+ <u>1,018,281</u>	<u>8,695,389</u>

Actual expenditure ceiling is \$9,297,877.

The encumbrance increase over prior period is due to hiring a company to expedite payments to Honolulu Police Department officers within 48-hours of event end time.

[9] As of June 2019, Centerplate (June 2019: food & beverage commissions, swap meet commission, and electricity) accounts for 69% of the total accounts receivable. HART (parking income for loss of Kam Lot during concerts and Monster Truck) accounts for 14% of the total accounts receivable.

As of June 2020, Centerplate (June 2020: food & beverage commissions, swap meet commissions, and pouring rights 2 of 2 installments) accounts for 73% of the total accounts receivable.

Monthly Summary of Events Report
Events Branch
7-18-20 to 8-14-20

DATE	EVENT	LOCATION	ATTENDANCE	# OF USHERS	VEHICLES PARKED	# OF PARKING ATTENDANTS	OTHER EVENT(S) HELD ON SAME DATE/TIME	COMMENTS
8/14/20	Hawaii Lodging and Tourism Association	Parking Lot				1		Private drive-through food drive for 1000 vehicles.

NOTE: All other events have been canceled from 3/21/20 until further notice due to COVID-19.



Approved

By: [Signature]
Date: 8/19/20Date: 08/19/2020**APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES**

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

1. Legal Name of the sponsoring person, firm, corporation, agency or association:
SAC Foundation
2. Address: 2957 Koapaka Street Unit A Honolulu, HI 96819
Mailing: P.O. Box 3160 Honolulu, HI 96802 Telephone: 808-688-8790
3. Contact person: Michael Gangloff
Telephone/Cell: 808-478-0385 Email: mike@teammira.com
4. Legal Name of officers, principles or partners, if applicant is a corporation, association or partnership:
Michael Gangloff, SAC Foundation, 501.c.3 non-profit, Private Operation Foundation
5. General Excise Tax License No. Have not received one yet, should get in 3-4 days max
6. Detailed description of proposed event(s): (attach additional sheets if necessary)
Aloha Lights is a magical drive-through holiday lights experience like no other. Experience Aloha Lights from the safety and comfort of your car all while you drive through a 1+ mile of sparkling lights. All COVID-19 guidelines will be followed.
Estimated number of people attending event: 600-1000 cars/night
7. Location of Event: ☐ Stadium (Field/Stands) ☐ Field Only ☐ Lower Halawa Parking Lot
☐ Other Aloha Stadium Parking Lot
8.

Event Schedule	Date(s)	Time(s)
Setup/Construction:	<u>11/13/2020-11/26/2020</u>	<u>5am-close</u>
Date(s) of Event:	<u>11/27/2020-1/1/2021</u>	<u>7 days a week</u>
		<u>7pm-12am</u>
Cleanup/Breakdown:	<u>1/2/2021-1/8/2021</u>	<u>7am-close</u>
Practice:		
9. Special services, equipment, construction needed (if any): Request for use of 2 golf carts during the event would be most appreciated
11. Estimated revenue to be derived from proposed event(s): \$650,000
12. Estimated expense to be incurred from proposed event(s): \$500,000
13. Proposed admission charge(s): \$25-\$30
14. Authorized ticket agent(s): Undetermined Rental Information (For Board Use Only)
\$1,000.00 per date



John 8/19/20

Date: 19/08/2020

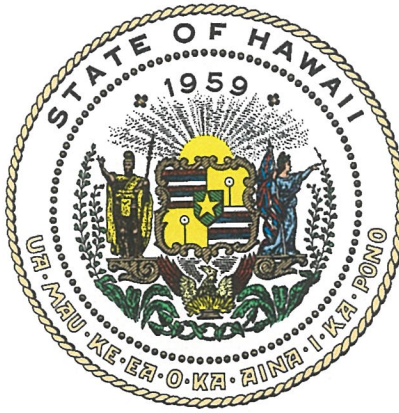
APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

1. Legal Name of the sponsoring person, firm, corporation, agency or association:
Kanaloa Hawaii Sports Entertainment Limited
2. Address: 163 Ocean View Rd
Oneroa Telephone: +6421591915
3. Contact person: Tracy Atiga
Telephone/Cell: +6421591915 Email: ceo@kanaloahi.com
4. Legal Name of officers, principles or partners, if applicant is a corporation, association or partnership:
Tracy Atiga (Director and CEO), Matt Atiga (Director), Cam Kilgour (Director)
5. General Excise Tax License No. N/A
6. Detailed description of proposed event(s): (attach additional sheets if necessary)
MLR Professional Rugby Games (8-12 per season)

Estimated number of people attending event: _____
7. Location of Event: ☒ Stadium (Field/Stands) ☐ Field Only ☐ Lower Halawa Parking Lot
☐ Other _____
8. Event Schedule

Event Schedule	Date(s)	Time(s)
Setup/Construction:	<u>Rugby Posts erected Weekly</u>	<u>3 Hours before kick off</u>
Date(s) of Event:	<u>TBC to work around other event timings</u>	<u>Mid week (Evening)</u>
	<u>TBC to work around other event timings</u>	<u>Saturday (Day or Evening)</u>
Cleanup/Breakdown:	<u>All games</u>	<u>Before/After Events</u>
Practice:	<u>If available</u>	<u>Weekdays 8am-10am or other</u>
9. Special services, equipment, construction needed (if any): portable Rugby Posts installed as per specifications provided.
11. Estimated revenue to be derived from proposed event(s): 50,000-100,000 ticket sales
12. Estimated expense to be incurred from proposed event(s): 30,000-40,000 (inc staffing)
13. Proposed admission charge(s): \$5-\$20-\$2,000 (Child/Adult/Corporate)
14. Authorized ticket agent(s): We intend to access who are the MLRs providers



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs
of the State of Hawaii, do hereby certify that

KANALOA HAWAII SPORTS ENTERTAINMENT LIMITED

organized under the laws of NEW ZEALAND

was duly registered to do business in Hawaii as a foreign
limited liability company on 06/25/2020 , and that, as far
as the records of this Department reveal, has complied
with all of the provisions of Chapter 428, Hawaii Revised
Statutes, regulating foreign limited liability companies.

IN WITNESS WHEREOF, I have hereunto set
my hand and affixed the seal of the
Department of Commerce and Consumer
Affairs, at Honolulu, Hawaii.

Dated: June 29, 2020

Director of Commerce and Consumer Affairs



Certificate of Incorporation

KANALOA HAWAII SPORTS ENTERTAINMENT LIMITED

8037894

NZBN: 9429048386333

This is to certify that KANALOA HAWAII SPORTS ENTERTAINMENT LIMITED was incorporated under the Companies Act 1993 on the 24th day of June 2020.



Registrar of Companies
25th day of June 2020



August 2020

August 2020							September 2020						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
						1				1	2	3	4
2	3	4	5	6	7	8	6	7	8	9	10	11	12
9	10	11	12	13	14	15	13	14	15	16	17	18	19
16	17	18	19	20	21	22	20	21	22	23	24	25	26
23	24	25	26	27	28	29	27	28	29	30			
30	31												

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jul 26	27	28	29	30	31	Aug 1
2 6:30am Swap Meet (UHPL)	3	4	5 8:00am Pay 9:00am Supervisor/Manager Meeting	6	7	8 8:00am Swap Meet (UHPL)
9 6:30am Swap Meet (UHPL)	10	11	12	13	14 8:00am HLT/A Food Distribution (UHPL)	15 8:00am Swap Meet (UHPL)
16 6:30am Swap Meet (UHPL)	17	18	19	20 8:00am Pay	21 Holiday - Statehood Day	22 8:00am Swap Meet (UHPL)
23 6:30am Swap Meet (UHPL)	24	25	26	27 8:30am Board Meeting (Admin Conf Rm)	28	29 8:00am Swap Meet (UHPL)
30 6:30am Swap Meet (UHPL)	31	Sep 1	2	3	4	5

September 2020

September 2020							October 2020						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
6	7	8	9	10	11	12	4	5	6	7	8	9	10
13	14	15	16	17	18	19	11	12	13	14	15	16	17
20	21	22	23	24	25	26	18	19	20	21	22	23	24
27	28	29	30				25	26	27	28	29	30	31

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Aug 30	31	Sep 1	2	3	4 8:00am Pay	5 8:00am Swap Meet (UHPL)
6 6:30am Swap Meet (UHPL)	7 Holiday - Labor Day	8	9	10	11	12 8:00am Swap Meet (UHPL)
13 6:30am Swap Meet (UHPL)	14	15	16	17	18 8:00am Pay	19 8:00am Swap Meet (UHPL)
20 6:30am Swap Meet (UHPL)	21	22	23	24 8:30am Board Meeting (Admin Conf Rm)	25	26 8:00am Swap Meet (UHPL)
27 6:30am Swap Meet (UHPL)	28	29	30	Oct 1	2	3

October 2020

October 2020

Su	Mo	Tu	We	Th	Fr	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November 2020

Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Sep 27	28	29	30	Oct 1	2	3
6:30am Swap Meet (UHPL)	7:45am Voter Registration 8:00am Habilitat Haunted House 8:00am Pay		9:00am Supervisor/Manager Meeting		7:45am Voter Registration Drive-Thru (LHPL)	8:00am Swap Meet (UHPL)
4	5	6	7	8	9	10
6:30am Swap Meet (UHPL)	7:45am Voter Registration 8:00am Habilitat Haunted House 8:00am Pay				6:30pm Habilitat Haunted House (Kam Lot)	8:00am Swap Meet (UHPL)
11	12	13	14	15	16	17
6:30am Swap Meet (UHPL)					6:30pm Habilitat Haunted House (Kam Lot)	8:00am Swap Meet (UHPL)
6:30pm Habilitat Haunted House (Kam Lot)						6:30pm Habilitat Haunted House (Kam Lot)
18	19	20	21	22	23	24
6:30am Swap Meet (UHPL)		8:00am Pay			6:30pm Habilitat Haunted House (Kam Lot)	8:00am Swap Meet (UHPL)
6:30pm Habilitat Haunted House (Kam Lot)						6:30pm Habilitat Haunted House (Kam Lot)
25	26	27	28	29	30	31
6:30am Swap Meet (UHPL)				8:30am Board Meeting (Admin Conf Rm)	6:30pm Habilitat Haunted House (Kam Lot)	8:00am Swap Meet (UHPL)
6:30pm Habilitat Haunted House (Kam Lot)						6:30pm Habilitat Haunted House (Kam Lot)

November 2020

November 2020							December 2020						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
1	2	3	4	5	6	7	6	7	8	9	10	11	12
8	9	10	11	12	13	14	13	14	15	16	17	18	19
15	16	17	18	19	20	21	20	21	22	23	24	25	26
22	23	24	25	26	27	28	27	28	29	30	31		
29	30												

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 1 6:30am Swap Meet (UHPL) 6:30pm Habilitat Haunted House (breakdown) (kam)	2 	3 Holiday - General Election Day	4 	5 8:00am Pay	6 	7 8:00am Swap Meet (UHPL)
8 6:30am Swap Meet (UHPL)	9 	10 	11 Holiday - Veterans' Day	12 	13 	14 8:00am Swap Meet (UHPL)
15 6:30am Swap Meet (UHPL)	16 	17 	18 	19 8:30am Board Meeting (Admin Conf Rm)	20 8:00am Pay	21 8:00am Swap Meet (UHPL)
22 6:30am Swap Meet (UHPL)	23 	24 	25 	26 Holiday - Thanksgiving Day	27 	28 8:00am Swap Meet (UHPL)
29 6:30am Swap Meet (UHPL)	30 	Dec 1 	2 	3 	4 	5

December 2020

January 2021

December 2020

Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	8	1
10	11	12	13	14	15	9
17	18	19	20	21	22	16
24	25	26	27	28	29	23
31						30

Su	Mo	Tu	We	Th	Fr	Sa
6	7	8	9	10	11	4
13	14	15	16	17	18	12
20	21	22	23	24	25	19
27	28	29	30	31	26	

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 29	30	Dec 1	2 9:00am Supervisor/Manager Meeting	3	4 8:00am Pay	5 8:00am Swap Meet (UHPL)
6 6:30am Swap Meet (UHPL)	7	8	9	10	11	12 8:00am Swap Meet (UHPL)
13 6:30am Swap Meet (UHPL)	14	15	16	17 8:30am Board Meeting (Admin Conf Rm)	18 8:00am Pay	19 8:00am Swap Meet (UHPL)
20 6:30am Swap Meet (UHPL)	21	22	23	24	25 Holiday - Christmas Day	26 8:00am Swap Meet (UHPL)
27 6:30am Swap Meet (UHPL)	28	29	30	31	Jan 1, 21	2

January 2021

January 2021							February 2021						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
3	4	5	6	7	8	9	1	2	3	4	5	6	7
10	11	12	13	14	15	16	7	8	9	10	11	12	13
17	18	19	20	21	22	23	14	15	16	17	18	19	20
24	25	26	27	28	29	30	21	22	23	24	25	26	27
31							28						

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Dec 27	28	29	30	31	Jan 1, 21	2 8:00am Swap Meet (UHPL)
3 6:30am Swap Meet (UHPL)	4	5 8:00am Pay	6	7	8	9 8:00am Swap Meet (UHPL)
10 6:30am Swap Meet (UHPL)	11	12	13	14	15	16 8:00am Swap Meet (UHPL)
17 6:30am Swap Meet (UHPL)	18	19	20 8:00am Pay	21	22	23 8:00am Swap Meet (UHPL)
24 6:30am Swap Meet (UHPL)	25	26	27	28	29	30 8:00am Swap Meet (UHPL)
31 6:30am Swap Meet (UHPL)	Feb 1	2	3	4	5	6

February 2021

March 2021

February 2021

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

Su	Mo	Tu	We	Th	Fr	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 31	Feb 1	2	3	4	5 8:00am Pay	6 8:00am Swap Meet (UHPL)
7 6:30am Swap Meet (UHPL)	8	9	10	11	12	13 8:00am Swap Meet (UHPL)
14 6:30am Swap Meet (UHPL)	15	16	17	18	19 8:00am Pay	20 8:00am Swap Meet (UHPL)
21 6:30am Swap Meet (UHPL)	22	23	24	25	26	27 8:00am Swap Meet (UHPL)
28 6:30am Swap Meet (UHPL)	Mar 1	2	3	4	5	6

DAVID Y. IGE
GOVERNOR

CURT T. OTAGURO
COMPTROLLER



An Agency of the State of Hawaii

ROSS I. YAMASAKI
CHAIRMAN, STADIUM AUTHORITY

SCOTT L. CHAN
MANAGER

RYAN G. ANDREWS
DEPUTY MANAGER

August Stadium Board Meeting Marketing Update

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up-to-date on activities and new guidelines during this COVID-19 time. In addition, we continue to focus on the following items:

1. Communications/Marketing/Advertising Coordination

- Stadium event related and miscellaneous media coordination as needed.
- Communication coordination with all Hawaii media platforms as they arise.
- Assist clients/sponsors with marketing and communication needs as needed upon request.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update site improvement issues online.

3. Social media and ongoing public relations efforts

- Continue to monitor and update daily.

4. University of Hawaii Coordination

- Brainstorm and Collaborate with UH Marketing on new season opportunities.

5. IMG Advertising Coordination

- Assist with contract renewals as needed.
- Oversee, as needed, with potential new sponsorships, events and activities.
- Collaborate new sponsorship programs and opportunities.

6. Swap Meet & Marketplace Coordination

- Continue to review and update swap meet marketing and operations needs as requested with Centerplate and Krysti Peacock/Moxie Agency.
- Assist with marketing/PR efforts and coordination.

7. Miscellaneous

- Assist with PR campaigns and advertising for new stadium (NASD) as needed.
- Microsoft Teams & Zoom coordination
- Private event program - relaunch procedures, objectives and collateral updates
- Stadium Stars program – provide members on off-season programs and learning webinars

8. Upgrade facility/event collateral

- Intergrade new facility collateral for Administration and Marketing.
- Finalize HR guidelines, forms and informational hand-outs.

Engineering Branch Report For
Stadium Authority Board Meeting
August 14, 2020

1. Maintenance & Facility Items

- a. Facility being prepared for modified/limited capacity opening under COVID-19 restrictions. Preparations for Aloha Stadium include:
 - i. Dividers being installed in-between urinals and sinks in restrooms.
 - ii. Signage and queue line markers are being placed throughout facility.
 - iii. Plexi-glass and hardware are being installed at employee/guest interaction points to provide additional protection related to COVID-19 transmission (security points, turnstile gates, concessions, etc.).
- b. Rust mitigation along seat plates to cover holes and “soft spots” using metal plating continues. Lower bowl locations almost complete.
- c. Drain attachments and covers being repaired/replaced in many seating areas in Brown and yellow levels.
- d. All railings on upper outer concourse being inspected and spot-repaired.
- e. Parking lot cold-patching of potholes – on-going.

2. HART station in Kamehameha Lot

- a. A parking lot walk-through occurred on July 30, 2020. Stadium was supported by DAGS Public Works. New punch list items were identified for HART to address.
- b. It is anticipated that the Kamehameha Lot will be returned to stadium in the coming weeks.

3. WJE Structural Assessment

- a. On-site assessment complete. Awaiting draft report.
- b. Report will establish the priority for health and safety repairs.
- c. Following the review and acceptance of the report, the next step will be to commence design work for prioritized projects.

MONTHLY SECURITY REPORT TO THE BOARD

The following is a brief summary of security related incidents which occurred from July 1, 2020, through July 31, 2020.

Motor Vehicle Collision

On July 4, 2020, at approximately 12:30 p.m., (Swap Meet), a shopper driving a Ford Edge SUV (Sports Utility Vehicle) hit a barrier in Parking Section 14D. Barrier had minimal damage. No one was injured. A Swap Meet Vendor used their truck to help get the Ford Edge off the barrier. Ford Edge was able to drive off Stadium property

Brush Fire on July 18th

On July 18, 2020, at approximately 9:40 p.m., G4S Security noticed a small brush fire on the Mauka side of the Stadium, near the Freeway On-Ramp heading towards Red Hill. G4S Security called Honolulu Fire Department (HFD), who responded. HFD was able to quickly extinguish the brush fire. G4S Security checked the area and could not locate any suspects. The only damage was a small patch of the brush was burned.

Miscellaneous Public on July 20th

On July 20, 2020, at approximately 04:35 a.m., G4S Security Officers noticed a group of males near the Main Exit. The males were on the sidewalk, outside of the Main Exit. When G4S Security approached the unknown males, the group of males started to question G4S Security, then began to taunt G4S Security. G4S Security directed the males to leave the area. The males continued to taunt G4S Security, which lead to plastic bottles, rocks and sticks being thrown in the direction of G4S Security. G4S Security called 911 and the males started to move along the sidewalk, between the Bus Lot and the Main Exit, on Salt Lake Blvd. When HPD approached the area, the males ran behind the CDL Trailer, toward Halawa Housing. HPD stopped and checked on G4S Security, then was briefed on what had transpired. HPD Officer asked G4S Security to stay inside the Main Entrance and watch if the unknown males returned to Salt Lake Blvd. HPD Officer checked the Halawa Housing area. HPD Officer returned about 35 minutes later- he could not locate the group of males.

Graffiti

On July 27, 2020, at approximately 5:44 p.m., G4S Security noticed Graffiti on the staircase wall, Parking Section 1D-1E. The Graffiti was not there on Sunday, July 26th. Stadium Maintenance painted over this Graffiti on July 28-29, 2020. B

Conclusion

Prepared and submitted by,



Neal O. Sakamoto, Stadium Security Officer
08-19-2020, 1345hrs



Monthly Report
Stadium Authority Meeting
8/27/2020

ALOHA STADIUM SWAP MEET AND MARKETPLACE
July 2020

Shopper Attendance:

July Monthly Attendance		Days Open	Daily Average	Coupons	Paid Attendance	Average Daily Paid Attendance
2019	108,759	13	8,366	117	108,642	8,357
2020	108,759	13	8,366	117	108,642	8,357
Difference	-	0	-	0	-	-
%	0%		0%	0%	0%	0%

Vendor Attendance:

July Total Stall Count		Days Open	Marketplace Total Stall Count	Daily Average Count	Swap Meet Total Stall Count	Daily Average Count
2019	8,745	13	4,732	364	4,013	309
2020	3,356	7	-	-	3,356	479
Difference	(5,389)	-6	(4,732)	(364)	(657)	171
%	-62%		-100%	-100%	-16%	55%

Summary

Due to COVID reconfiguration Marketplace shows 100% decline (it is closed).

About 44% Marketplace Booth relocated to the Swap Meet area.

By removing the Marketplace relocated booths, Swap Meet booth participation is at about 68% (vs prior y

In depth information for the above:

Due to modifications to the layout, the Marketplace Row (D, E, and F rows) Vendors moved to the Swap Meet area (A,B, and C Rows). This will inflate the ABC rows count in turn inflate the daily average (in chart at 55%). Also, 2019 includes Wednesdays which does not have much ABC row participation, diluting the ABC row daily average count.

For explanation purposes not exact numbers: In 2019, Swap Meet booths on Wednesday are 0, Saturday and Sunday is 600. The average for 3 days is 300 (but the average of Sat and Sun alone is 450).

In 2020, Saturday booths (minus 160 Marketplace relocated booths) are at 200, and Sunday (minus 160 Marketplace relocated booths) are 400. The average is 300 (no Wed to bring avg down).

=====

ear)

Meet Rows

.

ay is 300,

HAWAII SPORTS PROPERTIES
STADIUM AUTHORITY MEETING – AUGUST 27, 2020

General Updates

- Due to postponement of UH and HHSAA, new and renewal business discussions are mostly paused as our partners await further notice pertaining a potential spring season. We are still actively engaged and in contact with our partners, as we know A) we need to be aligned and quickly move if/when sports and events resume, and B) if there are full cancellations we will need to be engaged on a game plan to approach the marketplace for 2021/2022.
- Within our existing corporate partner roster (some as part of multi-year agreements, and some as recent renewals), we are assessing potential value/asset shifts should football/events be permanently impacted (e.g. shifting from video board inventory to digital/social media initiatives).
- During this time, we are also taking a closer look at events and opportunities traditionally less leveraged, specifically the Swap Meet, and are working to craft a partnership platform for potential existing and/or new sponsors.
- We are also constantly engaged with our greater Learfield IMG College family across the mainland, and are having discussions to source best practices to implement within our Aloha Stadium partnership platform.

20/21 Signed Contracts (as of 8/17/20)

- Hawaiian Financial FCU, Gentry Homes, Raising Cane's, Humana, Home Market Foods, Heineken

Greg Salas, Associate General Manager
Hawaii Sports Properties
Gregory.Salas@HawaiiSportsProperties.com

Honolulu Rail Transit Project Update

August 2020

Aloha Stadium Authority





Status of Activities

Kamehameha Highway Stations Group

95% Complete

Waiawa
(Pearl Highlands)
95% Complete

Kalauao
(Pearlridge)
95% Complete

Hālawā
(Aloha Stadium)
93% Complete



Major Work:

- Erosion controls completed by 9/18/20
- Signage installation by 9/25/20
- Faregate Canopy installation by 10/16/20
- Landscaping work completed by 10/21/20

Canopy Status

- Arms - PHL & PR
- Fabric - PHL & PLR August 2020;
ALS - September 2020

Energization Status

- Station Infrastructure - Complete

Traffic



Airport Guideway and Stations

Maintenance of Traffic Update



Kamehameha Highway

- **Day and night:** Daily intermittent single lane closures in both directions effected between Center Drive and Hālawā to support guideway final set, sound wall work and traffic signal trenching.

Pearl Harbor Interchange

- **Night:** East bound H-1/Nimitz Highway/Joint Base Pearl Harbor-Hickam ramp closures and traffic detours effected to support segment deliveries and gantry 1 operations.

Nimitz Highway and Vicinity

- **Day/Night:** Single lane closures on H-1 and Nimitz Highway to Aolele Street effected to support segment deliveries and gantry 2 operations.
- **Night:** Closures on Valkenburgh Street Zone 4 and Ualena Street, Zone 8 effected for utility relocations.

Airport Area

- **Day/Night:** Alternating lane closures and 24-hour lane shifts from Aolele to Paiea Streets effected for airport utility work, shaft drilling, column erection, and ongoing station construction.
- **Night:** H-1 to Aolele Street off ramp closed. Lei stand detour configuration effected for column work. Flagging operations on Aolele Street, east of Paiea Street to Lagoon Drive, effected for road widening, utility work and shaft drilling.

Keehi Interchange

- **Day and Night:** Intermittent single lane closures on Nimitz Highway and Kamehameha Highway/Dillingham Boulevard effected to support trestle operations and Middle Street Transit Center Station work.



Project Wide Construction Update

West O'ahu Stations Group

98% Complete

Kualaka'i
(East Kapolei)
98% Complete

Keone'ae
(UH West O'ahu)
99% Complete

Honouliuli
(Ho'opili)
99% Complete



Honouliuli Station

Major Work:

- Civil site water outage schedule & change order - October 2020
- Traffic signals conduit investigation - November 2020
- Signage installation completed by 9/18/20

Canopy Status

- Arms - Complete
- Fabric - September 2020

Energization Status

- Station Infrastructure - Complete

Farrington Highway Stations Group

98% Complete

Hō'ae'ae
(West Loch)
98% Complete

Pouhala
(Waipahu Transit Center)
98% Complete

Hālaulani
(Leeward Community College)
99% Complete



Major Work:

- Signage installation by 9/15/20
- Faregate Canopies installation by 9/18/20

Canopy Status

- Arms & Fabric - Complete

Energization Status

- Station Infrastructure - Complete

Airport Guideway and Stations



Guideway – 72% Complete

Completed to Date

- 193/225 shafts completed (85%)
- 183/232 columns completed (78%)
- Span Erections: 130/210 spans completed (62%)
- Precast Yard Activities: 2670/2708 segments completed (99%)
- Running Rail Installation: 17/210 spans completed (5%)

Major Work

- Reach A: Rail/plinth installation is ongoing and paving completed on Kamehameha Highway.
- Reach B: Span erection completed for Reach B. STG continues Gantry 1 disassembly in Navy Baseball Field at Main Street.
- Reach C: HECO/HTI underground infrastructure continues along Aolele St (Zone 6A); Gantry 2 working through CONRAC.
- Reach D: HECO, HTI and OTWC underground infrastructure on Waiwai Loop (Zone 8B) is ongoing.
- Reach E: Electrical cutover completed to clear Shafts 630 & 632; construction of HECO infrastructure in Zone 9 continues.

Airport Guideway and Stations

Makalapa (Pearl Harbor Naval Base Station)

14% Complete

Major Work

- Design - Complete
- Platform Girder construction ongoing; concrete pour at platforms sidewalls and soffit - Complete.
- Rebar installation for top slab at platforms ongoing.
- Structural steel fabrication expected delivery August 2020.
- Electrical infrastructure for SS #25 ongoing.



Stay Connected

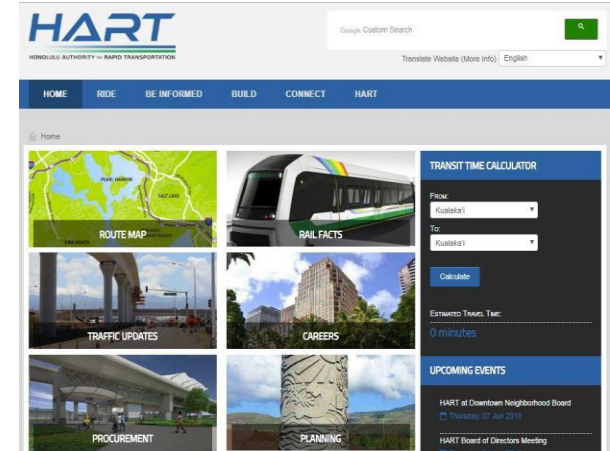
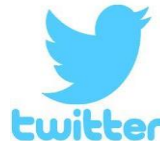
- Weekly Traffic Advisories
- Weekly e-Blast
- Website and Social Media



TRAIN #14 ARRIVES AT HART RAIL OPERATIONS CENTER



The first of the four cars of HART's 14th passenger train rolled into the Rail Operations Center last Wednesday morning under a police escort. The 60-foot long vehicle was shipped to Honolulu from California, where Hitachi Rail has its final assembly plant.



HART Rapid Response

- 24-Hour Project Hotline number 808-566-2299
- Email inquiries info@HonoluluTransit.org
- Social Media inquiries

Mahalo!

New Aloha Stadium Entertainment District Committee (NASED)

August 14, 2020

Board Members: Brennon Morioka (Chair), John Fink, Keith Amemiya

Stadium Staff: Ryan Andrews, Stephen Lee

Purpose: Update Authority on various activities concerning NASED.

1. Governance

- The impact of deferred Senate Bill 2940 is being assessed related to the NASED program schedule (EIS and procurement process). It is important to note that NASED remains supported by the initial enabling legislation, Act 268.
- Options are being considered to continue to move the project forward with minimal delay. Options include: 1) working through HCDA, which will require a memorandum of agreement to formalize roles and responsibilities of HCDA, DAGS and Stadium Authority, or 2) Resubmit a new bill in the next legislative session to seek the establishment of developmental powers to the Stadium Authority.

2. Financial

- Meetings between the Financial Advisor and the Stadium Authority, DAGS, and Office of Budget & Finance continue to take place related to procurement/financial close requirements and processes.
- Advisors have updated their financial models which will be used during the RFP phase to measure proposals to determine best value for money for the State. The financial models will account for a range of operational costs such as stadium operations, facilities management and lifecycle costs.
- A recent market study is under review related to future revenue projections for stadium operations.

3. Schedule

Programmatic Environmental Impact Statement (PEIS)

- A draft PEIS is expected to be published in the fall. This will commence a 45-day review period.
- This is a slight delay compared to earlier time lines but should not affect the schedule of the Request for Proposals.

Request for Qualifications (RFQ)

- RFQ response deadline was May 26, 2020. Six (6) submittals were received.
- The evaluation process is almost complete by the RFQ/RFP committee and the advisory teams.
- The goal of this process is to identify +/- three (3) priority respondents who will progress to the RFP (Request for Proposal) phase. A release date of the selected respondents is forthcoming.

Master Planning

- Consultant team continues to develop the Masterplan / Stadium and District program. The current focus is on translating the design principles of the master plan and stadium concept into technical requirements that will form part of the RFP. Subject matter workgroups have been established to facilitate this process.

4. Communication and Public Engagement

Website – Continues to be updated. www.nased.hawaii.gov

Media – There were nine NASED-related stories in the Honolulu Star Advertiser, five on Hawaii News Now, three on KHON, two on KITV, one in KHII and one in The Garden Island newspaper.

New Aloha Stadium Entertainment District Committee (NASED)

August 14, 2020

Neighborhood Board and Community Association Meetings

- Aliamanu-Salt Lake Neighborhood Board 18: meeting held on August 13, 2020, attended by a member of the NASED team.
- Aiea Neighborhood Board 20: continues to be in recess due to the potential spread of COVID-19.
- Aiea Community Association: will host a video-meeting on 8/17/20 and will be attended by a NASED team member.