DAVID Y. IGE GOVERNOR

CURT T. OTAGURO COMPTROLLER



ROSS I. YAMASAKI CHAIRMAN, STADIUM AUTHORITY

> SCOTT L. CHAN MANAGER

RYAN G. ANDREWS DEPUTY MANAGER

APPROVED MINUTES REGULAR SESSION AUGUST 29, 2019

An Agency of the State of Hawaii

Stadium Authority Meeting 99-500 Salt Lake Boulevard Honolulu, Hawaii 96818

August 29, 2019

Members Present:

Ross Yamasaki, Chairman

Brennon Morioka, Vice Chairman

Audrey Abe

John Fink Michael Iosua

Scot Long

Members Excused:

Hubert P. Minn

David Uchiyama

Keith Amemiya

Staff

Scott Chan

Rvan Andrews

Andrew Chang

Kim Dela Cruz

Stephen Lee Liane Nakagawa Trina Silva

Samantha Spain

Russell Uchida

Charles Vitale

Others:

Randall Nishiyama, Deputy Attorney General

Senator Glenn Wakai

Karen Dang, Senator Wakai's Office

Chris Kinimaka, Department of Accounting & General Services (DAGS)

David DePonte, Department of Accounting & General Services (DAGS)

Greg Salas, Learfield/IMG College

Paxton Wang, Learfield/IMG College

See Exhibit A (Sign-In Sheet)

I. CALL TO ORDER

A quorum being present, Chairman Ross I. Yamasaki called the meeting to order at 8:31 a.m.

II. PUBLIC TESTIMONY

None

III. APPROVAL OF MINUTES

Chair noted that the incorrect draft was sent in the board packet, and counsel advised to defer approval of the 7/25/19 minutes until the 9/26/19 board meeting.

- A. Regular Session July 25, 2019
 - Defer approval to next month's meeting
- B. Executive Session July 25, 2019
 - Defer approval to next month's meeting

IV. MONTHLY REPORTS

A. Chairman's Report

- 1. Chair would like to acknowledge the staff's effort and hard work regarding the Rams event and UH season.
- 2. Board members have been attending to observe, and the Stadium has been running smoothly.
- 3. Ron Mizutani issued a nice article commending the stadium on its recent events and how well the stadium has been doing.
- 4. Consultants are in town for Environment Impact Statement (EIS).
- 5. We will stand up the New Aloha Stadium Entertainment District (NASED) subcommittee under new business for approval and discussion. They will track new activity on behalf of the board.
- B. Stadium Manager's Report See Report
 - 1. Report from Centerplate General Manager Davy Murayama:
 - a. This past season Centerplate was cited with several liquor violations and we would like to raise awareness of what happened and provide preventative measures that will be implemented at future events.
 - Two were for obstruction Liquor commission investigators were delayed entry
 - The rest were for underaged drinking
 - b. Senior Vice President, Adrian Dishington flew in from the mainland to make swift decisions for corrective action.
 - c. We hired two law firms to provide counsel and violation remedies.

- d. Moving forward, we have the following corrective actions in place:
 - Section monitoring all violations occurred away from the point of sales, therefore liquor compliance officers were increased by 25% with the emphasis on the higher infraction areas such as the student section.
 - A security log has been established to document all liquor encounters as well as keep track of officer effectiveness.
 - 21 and over wrist-banding will be used for all events serving liquor.
 - Non-profit organization and general temporary hires have been removed from checking ID's. Only contracted security guards and trained Centerplate employees will check guest ID's.
 - All beer stands are configured to be screened and monitored by ID checkers with barriers in front of the beer stands for crowd control.
 - Although non-profit organizations will no longer check ID's, they will still be sent to Training for Intervention Procedures (TIPS) training classes, or liquor commission training classes.
 - All ID checkers that we hire are in the process of obtaining Honolulu Commission Blue Cards. This requires attending a liquor commission class, passing a test, and receiving certification.
 - Awareness Post signs and provide key announcements to deter passing of drinks to underaged guests.
 - Enforcement we are obtaining approvals to prosecute trespass violators of the law as well as trespass individuals attempting to or intending to violate the law. (i.e. tampering with wristbands)
 - Expertise We have hired an ex-Honolulu liquor commission investigator to aid us in the goals of compliance.
 - We have secured two law firms to help guide us in the liquor rules and regulations.

We are happy to report that during the last three major events: LA Rams, Mayjah Rayjah Concert, and the last UH football game, there were no liquor violations and the goal is to continue to be 100% compliant.

Manager Chan: The stadium administration is very pleased with the food and beverage concessionaire's immediate action - taking the initiative to address the violations promptly; speaks highly of their integrity and commitment to implementing corrective actions.

2. Profit and Loss Report from Russell Uchida - See Exhibit B of Manager's Report

We ended the year in \$3M in net profit – this is a result of all the concerts and major events that we had this past year.

Member Fink: Looking back at the budget, last year the revenue was \$7.6M, this year your budget is \$10.5M. Why did we budget for such an increase, since we didn't know about some of those events when the budget was done?

Fiscal Officer Liane Nakagawa: The budget is based on what we submit to the Council on Revenues. Four times a year it has to be updated, so as the events are coming along the budget increases.

Member Abe: For the concerts, the rental income is increased along with F&B and parking...do we get a percentage for the ticket sales?

Russell Uchida: We follow the Hawaii Administrative Rules (HAR), which sets the rental rates and rental structure for categorical events. That is our guideline that we follow.

Member Abe: Do we get anything from ticket sales?

Russell Uchida: Ticket sales = rent. Depending on the type of event, there are times that the rent is fixed, and there are times that the rent is a percentage of ticket sales.

Manager Chan: Rent is determined and enforced through the HAR - 10% of gross ticket sales or \$2500 per event. Whichever is greater. That is the standard language that is used to determine HAR rent.

Member Fink: When we looked at this last May or June, the estimated budget was probably \$8M. If you look at what our budget was in the beginning and the fact that we ended up with almost \$10.9M in revenue, you are looking at \$2.9M which is the greatest year in the history of Aloha Stadium. The work that was done by your staff, relatively flawless, with some incredible events, and ending up with such a number is to be commended.

Member Abe: The percentage of expenses did not increase in relation to the increase in revenue, which is remarkable.

Russell Uchida: There is a trade-off between the major categories that are related to events and the swap meet. When we have a major event, we either have to modify our events schedule, or modify the swap meet schedule, or cancel the swap meet. That has an impact, but it is a trade-off. Do we get \$2M in revenue from a major event, or do we take in the revenue from the swap

meet? This is a difficult, sensitive area that we need to address, and we look at our mission statement for guidance.

Manager Chan resumed his Manager Report: We had our new Daktronics LED board debut, and we wanted to extend our appreciation to our staff and IMG. Thank you to Paxton Wang and Greg Salas from IMG/Learfield for providing the opportunity to have a new jumbotron/LED board.

Paxton Wang: Everything went well, and everyone is excited about the technology and visibility of the board. Thank you to Ivan, Sam and Ryan in helping with this process and getting the board up and running. The impact for our current and future partners is going to be great.

C. Internal Affairs Committee

1. Committee Chair's Report

Member Iosua commended the staff on doing a fabulous job since the 2018 football season ended. He acknowledged the ongoing events coming into this season and thanked the staff for their hard work and dedication.

- 2. Events Stephen Lee
 - a. Approval of Events Hula Bowl LLC January 26, 2020 Rich Miano presenting:
 - This is confidential, and we will follow up with a press conference
 - Two high profile former NFL coaches
 - Close on obtaining a national sponsorship
 - When the announcement is made it will be a local and national announcement
 - National television contract is important
 - The support of the local community such as Rick Blangiardi, Steve Metter, Tony Guerrero, and a host of others
 - We hope to make this game a 74th annual reboot with tremendous players, half-time entertainment, etc.
 - There is positive feedback from local companies

Discussion:

Member Fink: Is the date January 25th or 26th?

Rich Miano: The 26th is most feasible for NBC Sports with a 2:00 p.m. start time (8:00 p.m. EST)

Member Fink: With this being an All-Star game, how do you get the kids to come out here?

Rich Miano: There are 350 young men from college football that go to the combine every year, and if you do the math there are about 6 college All-stars games going on right now. You have the Senior Bowl, the NFL PA game, Eastern Shrine, & Tropics Bowl in FL. We think we will be positioned after that in our first year. We don't think getting players to come to Hawaii will be a problem based on the amount of college football players that are going to the combine. It's the NFL's job to make sure they vet and get another chance to look at these players.

Member Iosua: What's the format going to be for the players?

Rich Miano: The format will be Kai vs. Aina, similar to the NFL Senior game. We will have two international players from Japan and Australia. We've talked with Hawaii Tourism of Japan and Hawaii Tourism Oceania (Australia). We will have some international interest which will be good for Hawaii tourism.

A MOTION WAS MADE BY MEMBER IOSUA AND SECONDED BY MEMBER FINK TO APPROVE THE HULA BOWL LLC. IN JANUARY 2020.

THE MOTION WAS UNANIMOUSLY CARRIED.

- b. Summary of Monthly Events
- c. Calendar of Events
- 3. Sales & Marketing Report Attached
- 4. Security Report Attached
- 5. Capital Improvement Projects/Engineering & Maintenance Report Attached

D. External Affairs Committee

- 1. Committee Chair's Report
 - a. Member Fink: Two of the committee members have been busy, one announcing his Mayoral candidacy, and the other moving jobs to HART and therefore the committee did not meet.
 - b. We were present at the HIC/TOD meeting on August 13th.

2. Contractor Reports

- a. IMG/Learfield/Hawaii Sports Properties Attached
- b. Centerplate Aloha Stadium Swap Meet / Sales and Marketing Assistant District Manager Ernest Kam Report:
 - Thank you for the opportunity to have the NFL game which produced the largest deposit in our history
 - Centerplate Corporate wanted us to make a presentation to the board (See Exhibit C)

- Planning for the game concerns:
 - Lines, speed of service, variety of food, amount of time the fans would be in the gates
- Beer stands changed containers from draft to can which gave a 50% increase in point of sales at the beverage stands
- Concession stands were able to sell alcohol since they were in cans
- Large signs and banners improved speed of service
- Increased concessions variety by 12 new food concepts
- Increased concession stands by 15 stands
- Added 150 more Points of Sales throughout the stadium to minimize lines
- Increased staffing by 700 people (1500 non-profit people)
- Support from mainland teams 6 chefs from different venues (Convention Centers, T- Mobile Park etc.)
- Centerplate Corporate wanted to make sure that we represented Aloha Stadium and the people of Hawaii well. This showcased our ability and potential that we are capable of handling large events such as an NFL game

Chair Yamasaki: We have had very positive feedback.

Member Abe: I was impressed with the variety of food and it was user friendly for the locals and tourists.

- 3. Stakeholder Reports
 - a. University of Hawaii
 - b. Honolulu Authority for Rapid Transit (HART) Attached
 - c. Transit Oriented Development (TOD)
 - d. Hawaii Interagency Council for Transit Oriented Development (HIC-TOD)
 Report Attached
- E. Governance Committee Report
 - Committee Chair's Report The committee did not meet.
 Chair Yamasaki thanked Senator Wakai for attending the board meeting.

V. EXECUTIVE SESSION

- A. To consult with the Board's attorney on questions or issues regarding the Board's powers, duties, privileges, immunities, and liabilities pursuant to section 92-5(a) (4), Hawaii Revised Statutes, regarding Stadium Operational Issues.
 - 1. Approval of Executive Session Minutes July 25, 2019 (Deferred)

VI. <u>UNFINISHED BUSINESS</u>

None

Stadium Authority Meeting August 29, 2019 Page 8

VII. <u>NEW BUSINESS</u>

- A. Formulation of the New Aloha Stadium Entertainment District Committee (NASED) Coordination Committee Discussion/Action
 - 1. Chair Yamasaki discussed standing up the NASED Coordination Committee.

A MOTION WAS MADE BY MEMBER IOSUA AND SECONDED BY MEMBER MORIOKA TO APPROVE THE PROPOSAL OF STANDING UP THE NASED COORDINATION COMMITTEE.

THE MOTION WAS UNANIMOUSLY CARRIED.

VIII. ANNOUNCEMENTS

A. Next Board Meeting – September 26, 2019 Chair Yamasaki will be off island during the September meeting. Vice Chair Morioka will run the meeting.

IX. ADJOURNMENT

AT 9:16 A.M. A MOTION WAS MADE BY MEMBER MORIOKA AND SECONDED BY MEMBER IOSUA TO ADJOURN THE MEETING. THE MOTION WAS UNANIMOUSLY CARRIED.

ross I. yamasaki

Chairman

Recorded by: Colette May

Date: 8/29/19

AGENDA

Stadium Authority Meeting 99-500 Salt Lake Boulevard Honolulu, Hawaii 96818 August 29, 2019 8:30 a.m.

- I. Call to Order
- II. Public Testimony
- III. Approval of Minutes
 - A. Regular Session July 25, 2019
 - B. Executive Session July 25, 2019
- IV. Monthly Reports
 - A. Chairman's Report
 - B. Stadium Manager's Report See Report
 - C. Internal Affairs Committee
 - 1. Committee Chair's Report
 - 2. Events
 - a. Approval of Events Hula Bowl LLC
 - b. Summary of Monthly Events
 - c. Calendar of Events
 - 3. Sales & Marketing Report
 - 4. Security Report
 - 5. Capital Improvement Projects/Engineering & Maintenance Report
 - D. External Affairs Committee
 - 1. Committee Chair's Report
 - 2. Contractor Reports
 - a. IMG/Learfield/Hawaii Sports Properties
 - b. Centerplate Aloha Stadium Swap Meet / Sales and Marketing
 - 3. Stakeholder Reports
 - a. University of Hawaii

Stadium Authority Meeting Agenda August 29, 2019 Page 2

- b. Honolulu Authority for Rapid Transit (HART)
- c. Transit Oriented Development (TOD)
- d. Hawaii Interagency Council for Transit Oriented Development (HIC-TOD) Report

E. Governance Committee Report

1. Committee Chair's Report

V. Executive Session

- A. To consult with the Board's attorney on questions or issues regarding the Board's powers, duties, privileges, immunities, and liabilities pursuant to section 92-5(a) (4), Hawaii Revised Statutes, regarding Stadium Operational Issues.
 - 1. Approval of Executive Session Minutes July 25, 2019
- VI. Unfinished Business

None

VII. New Business

A. Formulation of the New Aloha Stadium Entertainment District Committee (NASED) Coordination Committee – Discussion/Action

VIII. Announcements

A. Next Board Meeting - September 26, 2019

IX. Adjournment

Stadium Authority Board Meeting

Sign-In Sheet (please print)

Event Date: August 29, 2019

| Public Testimony Notice: wish to speak at the k | peginning of the r | neeting, or | if you choose | l, public testimon to wait until the a e than 3 minutes. | y. If you are, please indicate if yo genda topic is being discussed. | ıu |
|--|--------------------|-------------|---------------|--|---|----|
| Print Name | Organi | | | one # | Email Address | |
| Karen Dang | Senat | te | | | | |
| Are you providing public te | estimony? Yes | No | If "yes": | Beginning | Will Follow Agenda | |
| Elenn Watas | Sena | te, | | | | |
| Are you providing public te | 0 | | If "yes": | Beginning | Will Follow Agenda | |
| Gra Salas | La Chald I | im Stalle | | | | |
| Are you providing public te | | | If "yes": | Beginning | Will Follow Agenda | |
| Paxton Word | Learfield | IMGC | 22.0 | | | |
| Are you providing public to | | | If "yes": | Beginning | Will Follow Agenda | |
| | | | | | | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |
| | | | | Decision in a | Will Fallow Agonda | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |
| | | | | | | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |
| Are you providing public to | estimony? Ye | s No | If "yes": | Beginning | Will Follow Agenda | |

Stadium Manager's Monthly Report Regular Session August 29, 2019

A. EVENTS

- 1. UH vs Arizona Football Game Week "0" 8/24/19
 - a. First of eight home games. One of the more entertaining games to kick-off another exciting UH football season; UH 45 Arizona 38. Attendance fell short of what most expect to be a large crowd. Especially the first game of the season against a very respectable opponent from the PAC 12. Several reasons contributed to the low attendance; the game was televised with a 4:30 pm start time, UH not in session until the following week, competing with several major events around town on game day. The next game against OSU (another PAC 12 team) should draw more interest. This should be an interesting matchup especially after the big win last week!
- 2. NFL Pre-Season Football LA Rams vs. Dallas Cowboys 8/17/19
 - a. Outstanding event for Hawaii. The last time Hawaii had an NFL preseason football game was 43 years ago! The people of Hawaii showed their enthusiasm and support by coming close to a near sold-out crowd. With the tremendous support, the stadium staff exceeded all expectations from an event management perspective to the actual game day operations oversight. Every branch, every vendor, every employee along with the client and their staff brought their "A" game that contributed to a great guest experience. A Debriefing meeting is scheduled for this week.
- 3. Mayjah Rayjah Concert Friday and Saturday 7/26 and 27/19
 - a. Concert well attended by local crowd (6,800 / 8,200) held in the LHPL. Addressed several challenges that occurred on Friday night. Adjustments made / implemented for concert event on Saturday. Received numerous noise complaints from the community – promoter was properly informed.
- 4. **High School Football** Friday, 8/30/19 at 7:30 pm
 - a. Great match up between two prominent powerhouse high school football programs; SL (12) vs Bishop Gorman (18). Both programs are respectfully listed in the USA Today top 25 poll.

B. ADMINISTRATIVE

- 1. Centerplate Liquor Commission Report
- 2. Solicitation for IFB/Payment processing services
 - a. HPD Special Duty
- 3. Profit/Loss Quarterly Report

C. OPERATIONS

- 1. <u>New Daktronics Scoreboard/Debut</u> Provided excellent coverage during the NFL event (8/17) and the first UH home game (8/24). Most were pleased with the stats column newest feature.
- 2. <u>Stadium Orientation/Training</u> provided for 850 Part-time Intermittent (PTI) and Non-Profit groups during the month of August in preparation for the 2019-20 football season.

D. MEETINGS

- 1. Wednesday, 7/31/19; NASED Update Meeting to discuss Technology/Fan Experience trends for stadiums and entertainment venues.
- 2. Monday, 8/5/19; <u>Centerplate (CP) Meeting</u>. Discuss Liquor Commission violations. CP Corporate Management team attended meeting.
- 3. Thursday, 8/8/19; <u>UH Football Coordination Meeting</u> to discuss upcoming season.
- 4. Tuesday, 8/13/19; <u>Hawaii Interagency Council for Transit-Oriented</u>

 <u>Development Meeting</u>. Stadium Authority and DAGS provide presentation on the Halawa TOD site.
- 5. Friday, 8/16/19; (Holiday) Held the <u>LA Rams Final Coordination Meeting</u> with all concerned (Rams and stadium entire staff attended meeting)
- 6. Friday, 8/16/19; <u>IMG/Learfield Meeting</u> with executive team prior to the 2019 fall season (Paxton Wang and Scott McKenzie)
- 7. Thursday, 8/22/19; <u>LA Rams Operations/Event Management De-briefing</u> with entire stadium staff and Rams management team.
- 8. Friday, 8/23/19; <u>LA Rams Security De-briefing</u> with Stadium, HPD, G4S, NFL, Rams.
- 9. Tuesday, 8/27/19; Rams/Cowboys De-briefing Meeting with HTA, HLTA and HTUSA.
- 10. Wednesday, 8/28/19; NASED; Aloha Stadium, DAGS, Crawford and State Office of Planning Discuss Financial Options.
- 11. Wednesday, 8/28/19; HART / City / DTS <u>Bus Transit Service Coordination</u> <u>Meeting.</u>
- 12. Wednesday, 8/28/19; Crawford Architects LLC Meeting to discuss schedule.
- 13. Wednesday, 8/28/19; Mayjah Rayjah De-briefing / Future Opportunities.
- 14. Thursday, 8/29/19; Military-Navy/Stadium Coordination Meeting. Discuss future development and identify opportunities.

PROFIT (LOSS) CASH BASIS JUNE 2019

| | | (| (07/01/2017 to 06/30/2018) ACTUAL PRIOR | | (07/01/2018 to 06/30/2019) ACTUAL CURRENT | (C | Current Minus Prior) INCREASE/ (DECREASE) | PERCENT CHANGE | , | (07/01/2018 to 06/30/2019) ESTIMATED BUDGET |
|--|---|----------------|---|-------|---|----|---|--|----|---|
| REVENUES Swap meet Parking Food and beverage Rent Advertising Interest Stadium tours Miscellaneous Total revenues | [1] [2] [1] [3] [4] | \$ | 4,620,369 959,685 1,131,155 325,047 387,145 23,356 1,111 182,094 7,629,962 | \$ | 4,269,859 1,904,311 2,232,665 1,769,753 451,864 - 498 255,810 10,884,760 | \$ | (350,510) 944,626 1,101,510 1,444,706 64,719 (23,356) (613) 73,716 | -8% 98% 97% 444% 17% -100% -55% 40% | \$ | 4,600,000 1,600,000 2,000,000 1,750,000 410,000 - 2,000 192,600 |
| EXPENSES Personal services Supplies Utilities Repairs and maintenance Services on a fee basis Central services assessment Miscellaneous Total expenses PROFIT (LOSS) | [10] [5] [6] [7] [8] [9] | \$ _ | 4,383,983 243,192 904,109 276,466 559,785 454,022 276,417 7,097,974 531,988 | \$ | 4,817,210 299,688 1,071,024 214,014 574,439 558,355 323,079 7,857,809 3,026,951 | | 433,227 56,496 166,915 (62,452) 14,654 104,333 46,662 759,835 | 10% 23% 18% -23% 3% 23% 17% 11% | | 4,601,000 280,800 1,125,000 610,000 837,000 405,400 268,200 8,127,400 2,427,200 |
| Cash before encumbrances Less: encumbrances Unencumbered cash balance Accounts receivable | [10] [11] | \$ \$ \$ | 3,582,458 (856,894) 2,725,564 664,816 | \$ \$ | (1,066,003) 4,815,928 | - | | | | |

PROFIT (LOSS) NOTES JUNE 2019

Estimated budget revenues represent the program's estimates that were prepared in April 2019 for the Council on Revenues' June 2019 report.

Revenues and expenses are based on the cash basis of accounting. Revenues are recognized when received and expenses are recognized when paid.

Expenditure: Cost of goods or services.

Encumbrance: Obligations or commitments that bind the parties involved to complete a transaction based on proper performance of the acts called for by the obligation or commitment. Funds that have been reserved for a particular good or service.

The fiscal year is July of one year to June of the following year.

[1] Both the prior period and current period include revenue collected June thru May.

Swap meet

For swap meet, the average net income (gross income for vendors and buyers less commissions paid to Centerplate equals net income) per date decreased approximately \$1,900 per day. There were 155 days in the prior period and 153 days in the current period. The current period was closed two days in August 2018 due to Hurricane Lane and one day in September 2018 due to Tropical Storm Olivia.

The Kam Drive In Swap Meet closed on Sunday, March 5, 2017, which does not affect either period.

Food and beverage

The Bruno Mars (3 nights), Eagles, Guns N' Roses, Snoop Dogg-CardiB-Sublime, and Eminem concerts plus the Monster Truck/Motorcross events earned food & beverage commissions of \$1,078,000 in total.

- [2] Bruno Mars (3 nights), Eagles, and Guns N' Roses, Snoop Dogg-CardiB-Sublime, and Eminem concerts plus Monster Truck/Motorcross events earned aproximately \$760,600 in parking income.
- [3] Bruno Mars (3 nights), Eagles, and Guns N' Roses, and Snoop Dogg-CardiB-Sublime, and Eminem concerts plus the Monster Truck/Motorcross events earned aproximately \$1,357,000 in rental income.
- [4] Prior period includes FY 2017 revenue share \$24,600 + FY 2018 guarantee \$197,500 + field naming rights \$165,000 = \$387,100.

The current period includes fiscal year 2018 revenue share \$82,400 + fiscal year 2019 guarantee \$204,400 + field naming rights <math>\$165,000 = \$451,800.

- [5] Current period: Purchased geotech (material used to cover the field) and pipes, which are used as a core to roll/unroll the geotech, \$23,700.
- [6] For the period July to May, electricity cost increased \$174,300 from the prior period. Usage increased 307,800 kwh and the average rate per kwh increased 3.1 cents per kwh.
- [7] Prior period includes cost to repair south elevator, \$52,500, for work performed 11/1/2016 to 2/6/2017.
- [8] Central services assessments are based on Section 36-27, Hawaii Revised Statutes (HRS), and Section 36-30, HRS.

Section 36-27, HRS: The Director of Finance is authorized to transfer five percent of all receipts from non-exempt special funds for the purpose of defraying the central service expenses of government.

Section 36-30, HRS: The Director of Finance is authorized to transfer assessments for the pro rata share of administrative expenses incurred by the department responsible for the operations supported by each special fund.

[9] Incident Management software subscription fee and training \$21,000.

PROFIT (LOSS) NOTES JUNE 2019

[10] Expenses for the period July 2018 to June 2019.

| • | | | "Actual" | |
|-----------------------------|-----------|--------------------|-----------------|--------------|
| | | (Cash Basis) | | |
| | Budget | Expenditure | + Encumbrance = | <u>Total</u> |
| Personal services | 4,601,000 | 4,817,210 | 170,134 | 4,987,344 |
| Supplies | 280,800 | 299,688 | 5,576 | 305,264 |
| Utilities | 1,125,000 | 1,071,024 | 270,298 | 1,341,322 |
| Repairs and maintenance | 610,000 | 214,014 | 122,896 | 336,910 |
| Services on a fee basis | 837,000 | 574,439 | 405,494 | 979,933 |
| Central services assessment | 405,400 | 558,355 | - | 558,355 |
| Miscellaneous | 268,200 | 323,079 | 91,605 | 414,684 |
| | 8,127,400 | 7,857,809 | + 1,066,003 | 8,923,812 |

Actual expenditure ceiling for the fiscal year is \$9,258,870. Management reviews expenditures to ensure Stadium is spending within its means.

Services on a fee basis encumbrance

\$142,700 for security guards and various staffing services to work during special events at the stadium

Miscellaneous encumbrances

\$24,100 for shutlle services during special events at the stadium

\$35,300 for two variable message boards

[11] As of June 2018, Centerplate (June 2018: food & beverage commissions, swap meet commissions, and electricity) accounts for 74% of the total accounts receivable.

As of June 2019, Centerplate (June 2019: food & beverage comissions, swap meet commission, and electricity) accounts for 69% of the total accounts receivable. HART (parking income for loss of Kam Lot during concerts and Monster Truck) accounts for 14% of the total accounts receivable.

LOHA STADIUM

First Bullet Date: JUNE 28, 2019

__ P

APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

| HULA BOWL LLC | | | |
|--|--|---|---|
| Address: | - | | |
| DICH MIA | | Telephone: | |
| Contact person: RICH MIA | 011 D | | BOWL NET |
| • | 911 Email: R | | |
| Legal Name of officers, prin JENNIFER LOGAN: CA | HIRMAN | | on, association or partnership: |
| RICH MIANO: PRESIDE | ENT | | |
| General Excise Tax License | e No | | |
| Detailed description of prop | osed event(s): (attach additior DOTBALL GAME. | nal sheets if no | ecessary) |
| Estimated number of people Location of Event: | | A-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1 | □Lower Halawa Parking Lot |
| □Other | | | |
| Event Schedule | Date(s) | | Time(s) |
| Setup/Construction: | JANUARY 19, 2020 | | |
| Date(s) of Event: | JANUARY 20, 2020 T | HROU | |
| · , | JANUARY 25, 2020 | | |
| Cleanup/Breakdown: | JANUARY 20, 2020 | | |
| Practice: | 1/20/20 THROUGH 1/ | | · |
| | t, construction needed (if any) | Only) 1 : \$10,000 | nformation: (For Board Use 0% of Gross Ticket Sales or per date, whichever is but not to exceed per date. |
| Estimated revenue to be de | rived from proposed event(s): | | |
| Estimated expense to be in | curred from proposed event(s) | · | |
| Proposed admission charge | e(s): | | |
| Authorized ticket agent(s): V | VHAT DOES THE STADIL | JM ALLOW | |

Monthly Summary of Events Report Events Branch [7-13-19] to [8-20-19]

| | COMMENTS | Music Festival. | Music Festival. | NFL Pre-season game. Dallas -14 / LA-10 |
|----------------------|-------------------------|---------------------------------|---------------------------------|--|
| 2 | OTHER EVENT(S) HELD ON | | | |
| -07-0 | # OF PARKING ATTENDANTS | 40 | 40 | 104 |
| - 13-13 to [0-70-13 | VEHICLES PARKED | 2,081 | 2,355 | 6,287 |
| C - / | # OF USHERS | ı | 1 | 142 |
| | ATTENDANCE | 6,700 | 8,200 | 48,345 |
| | LOCATION | Lower Halawa Parking Lot | Lower Halawa Parking Lot | Stadium |
| | EVENT | MayJah RayJah Music Festival | MayJah RayJah Music Festival | LA Rams vs Dallas Cowboys |
| | DATE | 7/26/19 | 7/27/19 | 8/17/19 |

| August 2019 | 019 | <i>y</i> |) | Su Mo Tu We Th 4 5 6 7 1 11 12 13 14 15 18 19 20 21 22 25 26 27 28 29 | Fr Sa Su Mo T 2 3 1 2 1 2 1 1 1 2 1 1 1 2 1 1 1 1 1 2 1 | Septever 2019 Tu We Th Fr Sa 3 4 5 6 7 3 14 15 13 14 17 18 19 20 21 24 25 26 27 28 |
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| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
| Jul 28 | 59 | 30 | 31 | Aug 1 8:00am Advanced Driver Training Services, Inc. (LHPL) 6:00pm New Hire Events Staff (HR) | 2.00pm All Events (HR) | 3 8:00am Swap Meet (Circle Lot) 8:00am UH Football Practice (Stadium) |
| 4. 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | 5 8:00am Pay 6:30pm OFOA (HR) | 6 11:00am IMG Stadium Advertising Meeting | 7 8:00am Swap Meet (Circle Lot) 5:00pm Swap Meet Vendor Meeting (HR) | ω | 10:00am Eye Productions: Film Shoot (Stadium) 3:30pm Centerplate (HR) | 8:00am Swap Meet 4:30pm UH Football 5:00pm Tyrell party (HR) 5:00pm Swap Meet |
| 6:30am Swap Meet (Circle Lot) | 7:00am Driving Pynamics (HR & LHPL) 6:30pm OFOA (HR) | 13 8:00am DHRD (HR) | 14 8:00am Swap Meet (Circle Lot) | 15 | 16 HOLIDAY - Statehood Day | 4:00pm Rams vs Cowboys (Stadium) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | 19 6.30pm OFOA (HR) | 20 8.00am Pay | 21 8:00am Swap Meet (Circle Lot) | 22 5:00pm HSSF (HR) | 23 | 24 4:30pm UH vs Arizona (Stadium) |
| 6:30am Swap Meet (Circle Lot) | 26 6.30pm OFOA (HR) | 7:00am Convoy of Hope (set-up) (LHPL) | 28 7:00am Convoy of Hope (set-up) (LHPL) 8:00am Swap Meet (Gircle Lot) | 7:00am Convoy of Hope (set-up) (LHPL) 7:30am DHRD (HR) 8:30am Board Meeting (Admin Conf Rm) | 30 7:00am Convoy of Hope (set-up) (LHPL) 9:30am DHS (HR) 7:00pm St. Louis vs Bishop Gorman | 31 7.30am Pop Warner (Stadium) 8:00am Swap Meet (Circle Lot) 9:00am Convoy of Hope |
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| September 2019 | er 2019 | | | Su Mo Tu We Th 1 2 3 4 5 8 9 10 11 12 15 16 17 18 19 22 23 24 25 26 | Fr Sa Su Mo 6 7 6 7 13 14 6 7 20 21 13 14 27 28 27 28 | Oct. 2019 Tu We Th Fr Sa 8 9 10 11 12 8 9 10 11 12 22 23 24 25 26 29 30 31 25 |
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| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
| Sep 1 6:30am Swap Meet (Girdle Lot) | 2 HOLIDAY - Labor Day | en e | 4. 8:00am Swap Meet (Circle Lot) | 5 8:00am Pay | 6:00pm ILH Kamehameha vs St. Louis (Stadium) | 8:00am Swap Meet (Circle Lot) 5:00pm UH vs Oregon State (Stadium) |
| 8 6:30am Swap Meet (Circle Lot) | 9 8:30am DOE: WASC Training (HR) 6:30pm OFOA (HR) | 9:00am HED (UHPL) 5:00pm Centerplate: ASSM Vendors (HR) | 11 8:00am Swap Meet (Circle Lot) | 12 8:00am DHRD Training (HR) | 13 4:45pm OIA Pac-Five vs Roosevelt (Stadium) 7:30pm OIA Iolani vs Waipahu (Stadium) | 8:00am Swap Meet 2:00pm OIA Punahou vs 3:30pm HI RED LLC dba 4:45pm OIA 7:30pm OIA St. Louis vs |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) 8:00am Play Sports (Stadium) | 16 8:30am DOE: WASC. Training (HR) | 6:00pm HSBOA (HR) | 18 8:00am Swap Meet (Circle Lot) | 9:00am State Public Charter School Commission (HR) 5:00pm HSSE (HR) | 8.00am Pay 4.45pm ILH Damien vs Iolani (Stadium) 7.30pm ILH St. Louis vs Punahou (Stadium) | 8:00am Swap Meet (Circle Lot) 5:00pm UH vs Central Arkansas (Stadium) |
| 6:30am Swap Meet (Circle Lot) 8:00am Play Sports (Stadium) | 23 6.30pm OFOA (HR) | 24 | 25 8:00am Swap Meet (Circle Lot) 9:00am DOE (HR) | 26 8.30am Board Meeting (Admin Conf Rm) 6:00pm HSBOA (HR) | 5.00pm OIA Damien vs Kailua (Stadium) 7.45pm OIA St. Louis vs Mililani (Stadium) | 28 8:00am Swap Meet (Circle Lot) |
| 6:00am SCCA (LHPL) 6:00am Swap Meet (Circle Lot) 8:00am Play Sports (Stadium) | 30 | Oct 1 | 5 | 8 | 4 | ∑ , |
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| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
| Sep 29 | 30 | Oct 1 7:30am DHRD (HR) 6:00pm HSBOA (HR) | 2 8:00am Swap Meet (Circle Lot) | m | 4.8:00am Pay | 8:00am Swap Meet (Circle Lot) 2:00pm OIA Pac-Five vs 4:45pm OIA Iolani vs 7:30pm OIA Punahou vs |
| 6.30am Swap Meet (Circle Lot) 8:00am B4 Sports (Stadium) | 7 6:30pm OEOA (HR) | 8 6:00pm HSBOA (HR) | 9 8:00am Swap Meet (Circle Lot) | 10 | 5:00pm OIA Damien vs Moanalua (Stadium) 7:45pm OIA Punahou vs Mililani (Stadium) | 12 8:00am Swap Meet (Circle Lot) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | 14 | 15 9:30am EUTE (HR) 6:00pm HSBOA (HR) | 16 8:00am Swap Meet (Circle Lot) | 17 | 18:00am Pay | 8:00am Swap Meet (Circle Lot) 5:00pm UH vs Air Force (Stadium) |
| 20 6:30am Swap Meet (Circle Lot) | 21 6:30pm OFOA (HR) | 8:00am Real Time R&L (LHPL) 6:00pm HSBOA (HR) | 8:00am Real Time R&L (LHPL) 8:00am Swap Meet (Gircle Lot) | 24 8:00am Real Time R&L (LHPL) 5:00pm HSSF (HR) | 25 4.45pm ILH TBA - if needed (Stadium) 7.30pm ILH #2 vs #3 (Stadium) | 26 8:00am Swap Meet (Circle Lot) |
| 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle) 2:00pm Moanalua H.S. Marching Band | 28 | 29 9:30am EUTF (HR) 6:00pm HSBOA (HR) | 30 8:00am Swap Meet (Circle Lot) | 7.30am DHRD (HR) 8:30am Board Meeting (Admin Conf Rm) | Nov 1 | 2 |
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| Decenwer 2019 Su Mo Tu We Th Fr Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 | Y SATURDAY | 6:00pm ILH #1 vs winner of #2 - #3 (Stadium) 5:00pm UH vs Fresno State (Stadium) | 6:00pm ILH TBA - if 8:00am Swap Meet (Circle Lot) 5:00pm UH vs San Jose State (Stadium) | 7:30am DOE: Driver & Traffic Safety Education (LHPL) 8:00am Swap Meet (Circle Lot) | 8:00am Swap Meet (Circle Lot) 5:00pm UH vs San Diego State (Stadium) | 30 8:00am Swap Meet (Circle Lot) 5:00pm UH vs Army (Stadium) |
|--|------------|--|---|--|--|--|
| 7 Fr Sa 7 8 9 9 14 15 16 23 23 28 29 30 | FRIDAY | 6:00pm of #5 | 6:00pm neer | 12 | 22 | 29 |
| November 2019 Su Mo Tu We Th 3 4 5 6 7 10 11 12 13 14 17 18 19 20 21 24 25 26 27 28 | THURSDAY | 31 | | 4 | 8:30am Board Meeting (Admin Conf Rm) | 28 HOLIDAY - Thanksgiving |
| | WEDNESDAY | 30 | 6 8:00am Swap Meet (Circle Lot) | 13 8:00am Swap Meet (Circle Lot) | 8:00am Pay 8:00am Swap Meet (Circle Lot) | 27 8:00am Swap Meet (Circle Lot) |
| | TUESDAY | 29 | 5 8:00am Pay 6:00pm HSBOA. (HR) | 12 | 8:00am HFD (Stadium) | 26 |
| er 2019 | MONDAY | 28 | 4 | 11 HOLIDAY - Veterans' Day 6:30pm OFOA (HR) | 18 8:00am HFD (Stadium) | 25 |
| November 2019 | SUNDAY | Oct 27 | 3 6:30am Swap Meet (Circle Lot) 7:30am Pop Warner (Stadium) | 6:30am Swap Meet (Circle Lot) 7:30am Pop Warner (Stadium) | 6.00am SCCA (LHPL) 6.30am Swap Meet (Circle Lot) | 6:30am Swap Meet (Circle Lot) |

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|--|---------|-----------------------------------|--|---|--|--|
| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY. | FRIDAY | SATURDAY |
| Dec 1 6:30am Swap Meet (Gircle Lot) | 5 | m | 4 8:00am Swap Meet (Circle Lot) | 5 8:00am Pay | 9 | 7 8:00am Swap Meet (Circle Lot) |
| 6:30am Swap Meet Gircle Lot) 5:30pm Catuguing Association party (HR) | 6 | 10 6:30pm OFOA (HR) | 8:00am Swap Meet (Circle Lot) | 12 | 13 | 14 8:00am Play Sports (Stadium) 8:00am Swap Meet (Circle Lot) |
| 6:30am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) -8:00am Play Sports (Stadium) | 16 | 17 | 18 8:00am Swap Meet (Circle Lot) | 19 8:30am Board Meeting (Admin Conf Rm) | 8:00am Pay 5:00pm Bajet party (HR) | 8:00am Swap Meet (Circle Lot) 6:00pm Torres party (HR) |
| 6:30am Swap Meet (Circle Lot) | 23 | 24 7:30pm HI Bowl (Stadium) | 25 HOLIDAY - Christmas | 26 | 27 | 28 8:00am Swap Meet (Circle Lot) |
| 6:30am Swap Meet (Circle Lot) 6:00pm God Centered God Led (Stadium) | 30 | 31 | Jan 1, 20 | 5 | m | 4 |
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| February 2020 Tu We Th Fr Sa 14 5 6 7 8 11 12 13 14 15 18 20 27 28 29 | SATURDAY | 8:00am Swap Meet (Circle Lot) 9:30am Prayer Center of the Pacific (Stadium) | 8:00am Swap Meet (Circle Lot) | 8:00am Swap Meet (Circle Lot) 5:00pm Polynesian Bowl (Stadium) | 25 8:00am Swap Meet (Circle Lot) | Feb 1 | 8/15/2019 10:23 AM |
|--|-----------|---|---|---|--|--|----------------------------|
| Fr Sa Su Mo 3 4 2 3 10 11 9 3 24 25 16 17 31 2 23 24 | FRIDAY | 3 8:00am Pay | 10 | 17 8.00am Pay | 24 | 31 | |
| Su Mo Tu We Th Su Mo Tu We Th 5 6 7 8 9 12 13 14 15 16 19 20 21 22 30 26 27 28 29 30 | THURSDAY | 7 | 6 | 16 | 23 8:30am DOE, WASC Training (HR) | 30 | |
| | WEDNESDAY | Jan 1, 20 Holiday - New Year's Day | 8:00am Swap Meet (Circle Lot) | 15 8:00am Swap Meet (Circle Lot) | 22 8:00am Swap Meet (Circle Lot) | 29 8:00am Swap Meet (Circle Lot) | 1 |
| | TUESDAY | 31 | 7 | 14 | 21 | 28 | |
| 2020 | MONDAY | 30 | 9 | 13 | 20 Holiday - Dr. Martin Luther King, Jr. Day | 27 | |
| January 2020 | SUNDAY | Dec 29 | 6:30am Swap Meet (Circle Lot) 5:00pm Nivera party (HR) | 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | 6:30am Swap Meet (Circle Lot) | 26 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | DAGS.AlohaStadium.Calendar |

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| | SATURDAY | Feb 1 8:00am Swap Meet (Circle Lot) | 8:00am Swap Meet (Gircle Lot) | 15 8:00am Swap Meet (Circle Lot) | 22 8:00am Swap Meet (Circle Lot) | 8:00am Swap Meet (Circle Lot) | 8/15/2019 10:23 AM |
| | FRIDAY | 31 | 7 | 14 | 21 8:00am Girl Scouts (cookie break-down) (LHPL) | 28 | J |
| | THURSDAÝ | 30 | | 13 | 20 4:30am Girl Scouts (cookie distribution) (LHPL) 8:00am Pay | 27 | |
| | WEDNESDAY | 29 | 5 8:00am Pay 8:00am Swap Meet (Circle Lot) | 12 8:00am Swap Meet (Circle Lot) | 8:00am Swap Meet (Circle Lot) 8:00am Girl Scouts (cookie set-up) (LHPL) | 26 8:00am Swap Meet (Circle Lot) | П |
| | TUESDAY | 28 | 4 | - | 18 8:00am Girl Scouts (cookie set-up) (LHPL) | 25 | |
| | MONDAY | 27 | m | 10 | 17 Holiday - Presidents' Day | 24 | |
| Andrew Service | SUNDAY | Jan 26 | 2 6:30am Swap Meet (Circle Lot) | 9 6:30am Swap Meet (Circle Lot) | 16 6.30am Swap Meet (Circle Lot) | 6:00am SCCA (LHPL) 6:30am Swap Meet (Circle Lot) | DAGS.AlohaStadium.Calendar |

DAVID Y. IGE GOVERNOR

CURT T. OTAGURO COMPTROLLER



ROSS I. YAMASAKI CHAIRMAN, STADIUM AUTHORITY

> SCOTT L. CHAN MANAGER

RYAN G. ANDREWS
DEPUTY MANAGER

An Agency of the State of Hawaii

August Stadium Board Meeting Marketing Update

Marketing will continue to promote and explore new opportunities for the Aloha Stadium. In addition, we continue to focus on the following items:

1. NFL Rams Communications/Marketing/Advertising Coordination - RECAP

- Pre-game included:
 - KHON2 Morning Take 2 segment Thursday, August 15
 - KHON2 scheduled interviews throughout the week with reporters.
 - Hawaii News Now Morning segment Friday, August 16
 - KITV News Morning segment Friday, August 16
 - iheart, Summit media, ESPN, Ohana Broadcast radio coordination.
- Event day KHON2 and Hawaii News Now onsite providing live feeds, social media streaming, half time interviews.
- Continuous social media monitoring and updating on Instagram, Twitter and Facebook.

2. Update and maintain website

- Continue to maintain and update the website with current events and information on a daily base.
- Continue to update ADA compliance and site improvement issues online.

3. Promote facility and events through social media and ongoing public relations efforts

- Continue to promote all activities and events through social media outlets (Instagram, FB, Twitter, LinkedIn, YouTube-as needed).
- Continue to work with current clients to assist with their events and possible future events.

4. University of Hawaii Communications/Marketing/Advertising Coordination -

- Know before you go guide updated and distributed to media.
- Pregame entertainment coordination.
- VIP suite(s) coordination.
- Sponsorship Vendor Village onsite coordination.

5. Miscellaneous

- Assist with PR campaigns for new stadium as needed.
- Working with local promoters for potential events/concerts.
- Working with local companies for potential partnerships and cross-promotional events.
- Assist clients with marketing needs as needed upon request.
- Continue working with IMG and assist as needed with sponsorships, events and activities.
- Continue to meet weekly with Centerplate and Krysti Peacock/Moxie Agency to review and assist as needed for marketing swap meet updates.
- Continue facility upgrades in sports museum and plazas.
- Continue to coordinate stadium tours; public and private.

6. Upgrade facility/event collateral

- In-house: finalized photos and copy for fact sheets. Under review.

MONTHLY SECURITY REPORT TO THE BOARD

The following is a brief summary of security related incidents which occurred from July 1, 2019, through July 31, 2019.

Theft in the 2nd Degree, Swap Meet Vendor

Swap Meet Vendor reported some of their merchandise for sale was stolen. Honolulu Police Dept (HPD) Report was made. Stadium Incident Report filed.

Burglary in the 2nd Degree, Stadium Golf Cart Stolen & Recovered

G4S Security saw a group of teenagers driving off Stadium property with 3 golf carts. HPD Report was filed. HPD recovered the 3 golf carts from the neighborhood. One cart belonged to Aloha Stadium (General Services) and two carts belonged to Centerplate. HPD was provided pictures from Stadium Security Camera system. HPD is actively investigating the incident.

Perimeter Locks Damaged

G4S Security noticed some of the Stadium Perimeter Locks were damaged. One lock was a North Kam Parking Gate 2 and one lock was at TV/Media Iron Gate 6. Stadium Incident Report filed.

Miscellaneous Public/Damage

HPD Report was filed for damage to a Stadium bollard pole. The pole was damaged & a portion of a car bumper/fender was next to the pole.

MayJah RayJah on July 26 & 27

Four Trespass Warnings were issued- two for Underage Drinking and two for Disorderly Conduct. Sheriff Dept assisted G4S Security with the Trespass Warnings and Eviction Off Stadium Property.

Swap Meets in July 2019

Stadium Nurses reported seven Medical Assistance Calls. Five calls were for Injured Cared For (ICF). In three cases, the injured person was evaluated and treated by Stadium Nurse, then released. In two of these three cases, the injured person was hit by falling poles from the Swap Meet Vendors. In two cases, the injured person was evaluated and treated by Stadium Nurse, then released to a family member, who agreed to transport the injured person to the Emergency Room for further medical evaluation and treatment.

Two calls were for Sick Cared For (SCF). In both cases, the person feeling sick was evaluated and treated by Stadium Nurse, then released.

Conclusion

Prepared and submitted by,

Neal O. Sakamoto, Stadium Security Officer

8-26-2019, 1215hrs

Engineering Dept. Report For Stadium Authority Board Meeting 29 Aug 2019

1. H&S 5 Work

- a. Work completed in all public areas. Work beneath stands continues, but does not affect operations.
- 2. Diagonal Brace Investigative Work: WJE's investigation shows that problem areas are not growing. Repairs can await another year. The brace bases at Sections D and S are under wooden boxes awaiting design of repair.

3. 2019 Forensic Structural Study

- a. Awaiting proposal from WJE
- b. Will start thereafter.

4. Cellular

- a. ATT looking to install more antennae and permanent cellular equipment to allow removal of COW in SW BSA.
- b. ATT also looking to install small 5G cellular Antennae in parking lot. Preliminary drawings submitted.

5. Maintenance Items:

- a. Various electrical and plumbing repairs continue
- b. Continuing parking lot spot repairs as needed

6. HART Work in Bus Lot

a. Only work left is topsoil behind new concrete curbs.

7. HART Station in Kam Lot

- a. Construction continues by NAN
- b. Met with HART on 13 June 2019 to review their request for easements on the Kam Lot. Further discussions are needed. Next meeting with HART is on 28 August and will include Crawford Architects.
- c. HART turned over about 300 spaces for Rams game day.

8. New Stadium

a. Work continues on MP/EIS.

9. New Video Screens

- a. Work completed
- b. Debuted at the Rams game.

HAWAII SPORTS PROPERTIES STADIUM AUTHORITY MEETING – AUGUST 29, 2019

General Updates

- Our priority remains to finalize agreements with legacy Aloha Stadium partners for 2019/20 renewals. We have advanced various discussions since last month's update (noted below), and continue to work through this process. Within the renewal base, we have seen some opportunity for upsell, and hope to continue that trend through proof of concept performance (e.g. new, engaging content on video board).
- Hawaiian Financial FCU, which was given additional focus due to financial impact and influence on field operations and stadium/field promotion, has signed their renewal agreement (5-yr extension).
- We continue to have discussions with non-legacy partners and prospects to increase our sponsor base and partnership revenue.
- We are eagerly anticipating the new Daktronics video board's introduction to the UH fan base on August 24th. While the video board was on display for the Rams/Cowboys game, this will mark the first implementation of new, creative elements (both sponsored and non-sponsored).

Signed Contracts (as of 8/22/19)

 Hawaiian Financial FCU, Gentry Homes, Hawaii Self Storage, Hamada Financial Group, Kelly Eisenberg, GEICO, First Hawaiian Bank, Wyndham, Honolulu Disposal Service

Verbal Agreements - Moving Towards Contract (as of 8/22/19)

 Jack in the Box, Hawaiian Electric Company, Heineken, Midas, Par Hawaii, UHA Health Insurance, Raising Cane's, Kaiser Permanente, Anheuser-Busch, Toyota/Servco, Saint Louis School

In Discussion - Likely to Return

Bank of Hawaii, Unite Public Workers, Young's Market

Confirmed Attrition

Admor HVAC Products, Ruby Tuesday, Nissan, Hawaii Government Employees Association,
 Southern Turf Hawaii, Sheraton Waikiki, Tri-West, Jamba Juice, Island Insurance

Greg Salas, Associate General Manager Hawaii Sports Properties Gregory.Salas@HawaiiSportsProperties.com



Monthly Report Stadium Authority Meeting 8/29/2019

ALOHA STADIUM SWAP MEET AND MARKETPLACE July 2019

Shopper Attendance:

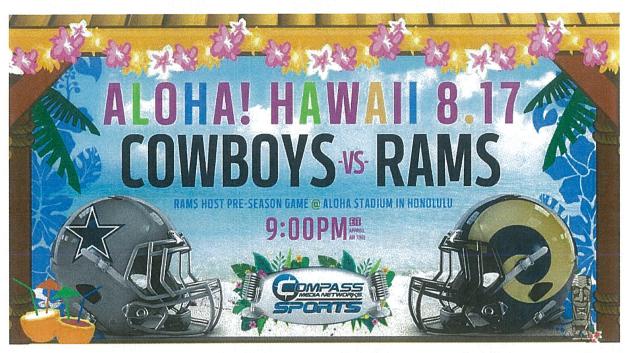
| July | | | | | | Average Daily |
|------------|---------|------|---------|---------|------------|---------------|
| Monthly | | Days | Daily | | Paid | Paid |
| Attendance | | Open | Average | Coupons | Attendance | Attendance |
| 2018 | 110,790 | 13 | 8,522 | 112 | 110,678 | 8,514 |
| 2019 | 108,759 | 13 | 8,366 | 117 | 108,642 | 8,357 |
| Difference | (2,031) | 0 | (156) | 5 | (2,036) | (157) |
| % | -2% | | -2% | 4% | -2% | -2% |

Vendor Attendance:

| July | | | D,E, & F | Daily | A,B,C | Daily |
|------------|-------|------|-------------|---------|-------------|---------|
| Total | | Days | Total | Average | Total | Average |
| Stall C | ount | Open | Stall Count | Count | Stall Count | Count |
| 2018 | 9,340 | 13 | 4,691 | 361 | 4,649 | 358 |
| 2019 | 8,745 | 13 | 4,732 | 364 | 4,013 | 309 |
| Difference | (595) | 0 | 41 | 3 | (636) | (49) |
| % | -6% | | 1% | 1% | -14% | -14% |

Operations Information:

NFL RAMS VS COWBOYS PRE-SEASON GAME 2019



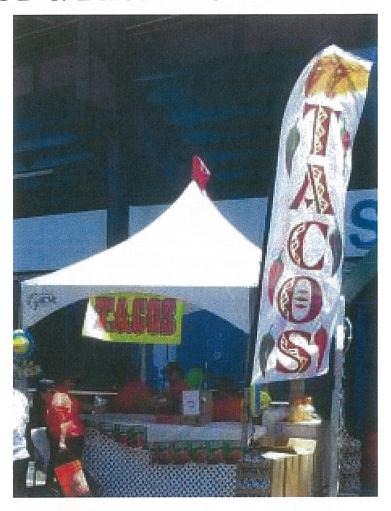
ATTENDANCE PER CAP: \$22.61

- 59 CONCESSION STANDS
- 56 ALOCOHOL STANDS
- 350 POS STATIONS
- 15 FOOD SUBCONTRACTORS
- 12 NEW FOOD CONCEPTS



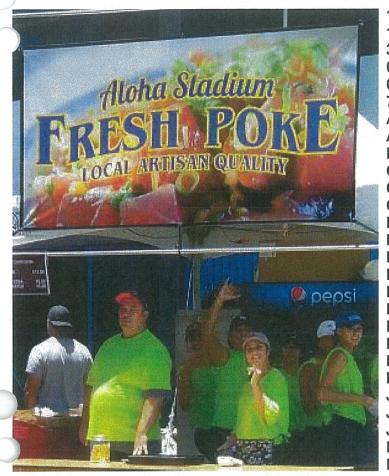
SUBCONTRACTOR FOOD & BEVERAGE STANDS

- 1 HAWAIIAN ROASTED CORN
- **2 BLAZING STEAKS**
- 3 ACME BAGGED SNACKS
- 4 ACME TACOS
- **5 LEO'S TAVERNA**
- 6 PAPA JOHN'S PIZZA
- 7 MAUI WAVE
- 8 MINI DONUTS
- 9 DIP N DOTS
- ★ 10 AHI ASSASSINS
- **★ 11 HANGRY 808**
- **★ 12 KALAMA CUISINE**
- *** 13 PAK FOUNDATION**
 - 14 HEAVENLY TREATS
- **★ 15 FILIPINO SHACK**





(Non-Profit Organizations)



15 MXG TOP 3 170WS BOOSTERS CLUB 3RD RADIO BATTALION 647 CES BOOSTERS CLUB 647 FSS BOOSTERS CLUB **76 SOUTH BASKETBALL CLUB** ADJUNTANT GENERAL'S CORPS REGIMENTAL ATG MIDPAC CPOA **BIRTHDAY BALL COMMITTEE C200 MWR** COMBAT VETERANS MOTORCYCLE CLUB CYBER KOA BOOSTERS CLUB DELTA RESEARCH AND EDUCATIONAL DYNASTY SOFTBALL **EXECUTIVE TRANSPORT DETACHMENT** HAWAII 5/6 HAWAII IMPACT FOOTBALL **HAWAII TITANS** HAWAII'S FIRST FOUR PUBLIC AFFAIRS HICKAM AFB TOP III HM BALL ISLAND ELITE CHEER JAMMERS VBC JBPHH FCPOA - JEFF JOHN WESLEY METHODIST CHURCH KAHUKU FOOTBALL COACHES KAHUKU GIRLS RUGBY

KAHUKU PROJECT GRAD 2020 KAILUA HIGH SCHOOL BAND BOOSTER KAMEHAMEHA GIRLS BASKETBALL KAMEHAMEHA WRESTLING KAPAKAHI OHANA KNIGHTS BOOSTER CLUB LEAHI SOCCER CLUB LEEWARD COBRAS WRESTLING CLUB MALS-24 MWR MOANALUA HIGH SCHOOL PTSA PROJ GRAD NA MAKA O PU'UWAI ALOHA FOUNDATION **NAVY BALL** NAVY SUPPLY FOUNDATION NEW HOPE CHURCH NIOC CPOA NIOC HAWAII HOLIDAY PARTY NSA 09G OHANA CHEER **OHANA RUS** OPERATION LOVE OUTLOUD PAC FOUDNATION

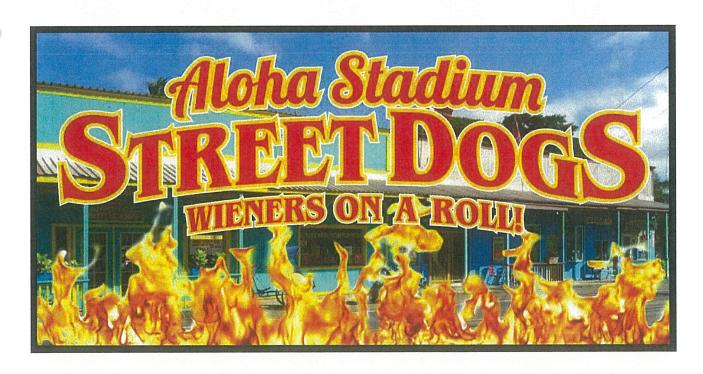
PC ROBOTICS

PCHS PROJECT GRAD 2020
PHNSY + IMF CPOA
QUICKSET VOLLEYBALL
SAMOAN METHODIST CHURCH
SEABEE BALL COMMITTEE
ULUAI EKALESIA METOTISI SAMOA



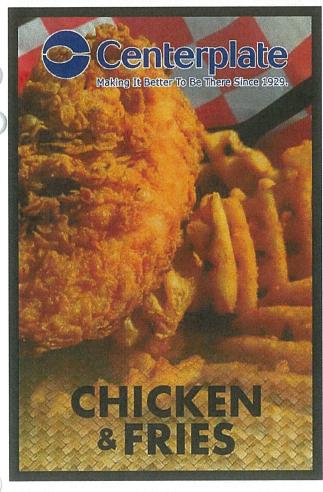
CENTERPLATE SATELLITE STANDS





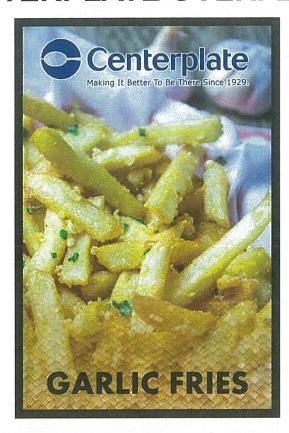
CENTERPLATE SATELLITE STANDS







CENTERPLATE OVERFLOW SATELLITE STANDS





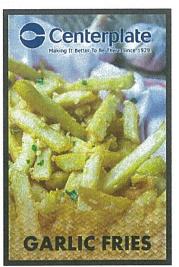


CENTERPLATE CONCESSION STAND PICTURES

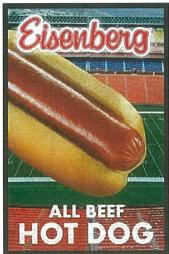




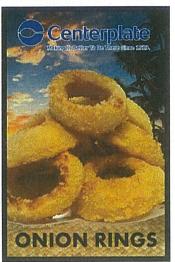


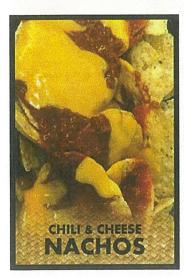


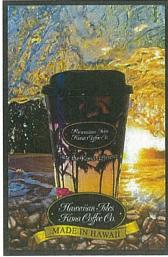
















Inst casualty, or with 0.08 percent or greater of alcohol concentration; or 2) while under the ence of any drug that impairs the person's ability perset the vehicle in a careful and prude

restrict.

PENALTIES, A person committing the offense operating a vehicle under the influence of a intoxicant shall be sentenced, as follows without operating to probation or suspension of sentenc possibility of probation or suspension of sentenc

Vithin 5 years of a prior DUI/OVUII

FIRST OFFENSE: No DUI/OVUII conviction with the past

conviction of license privilege to operate a privilege to operate a ficie, and installation of tion interlock device on vehicle operated by son during revocation THIRD OFFENSE; Within 5 years of 2 prior DUI/ OVUII convictions nihs to 2 years revocation of and privilege to operate a s, and installation of ignition ck device on any vehicle operate person during revocation perio

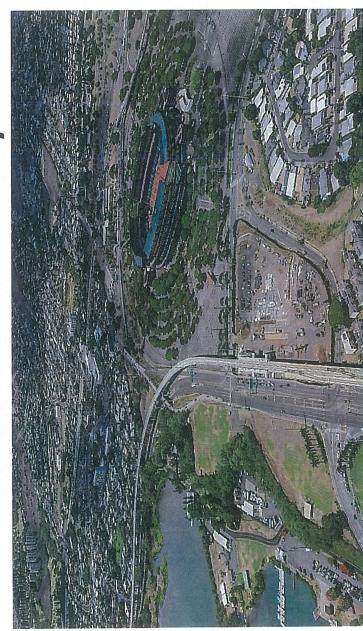
- PURCHASE, POSSESS OR CONSUME LIQUOR FOR A PERSON UNDER 21 YEARS OLD TO
- TO USE FALSE IDENTIFICATION TO **OBTAIN LIQUOR**
- TO USE ANOTHER PERSON'S IDENTIFICATION TO OBTAIN LIQUOR, OR
- TO PURCHASE LIQUOR FOR A PERSON UNDER 21 YEARS OLD

SECTIONS 281-78 AND 281-101.5, HAWAII REVISED STATUTES Honolulu Liquor Commission, Printed: September 2010

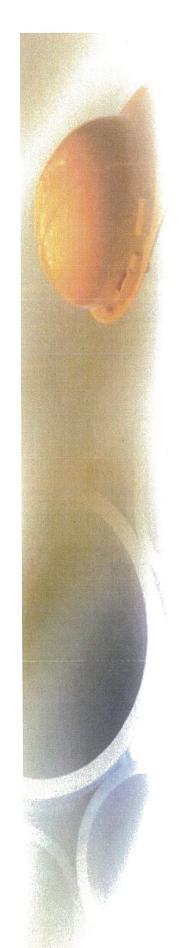


THORITY -- TAPIG TRANSFORMATION

Honolulu Rail Transit Project Update Aloha Stadium Authority August 29, 2019



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Status of Activities



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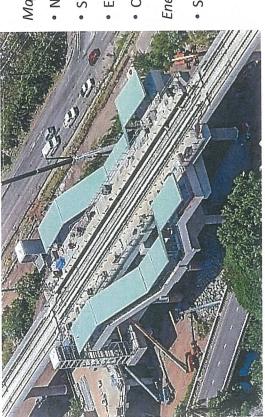
RANSIT

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Kamehameha Highway Stations Group 75% Complete

Substantial Completion projected for December '19 Waiawa (Pearl Highlands) Station – 80% Complete



Major Work Remaining

- North entrance ramp & stairs
- Site slope & rock protection
- Elevators
- Canopies

Energization Status

Station - September 2019



Core Systems Interface

- HRHJV installing cable tray in TCCR
- BoS Date Available for Comm work
- Conduit (GW to TCCR) Complete

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Platform Partial Access - July 31, 2019 Canopy Installation - TBD



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Kamehameha Highway Stations Group 75% Complete

Substantial Completion projected for December '19 Kalauao (Pearlridge) Station – 78% Complete



Core Systems Interface

- HRHJV installing cable tray in TCCR
 - BoS Date August, 2019
- Conduit (GW to TCCR) Complete

Major Work Remaining

- Platform topping & PSG plates
- Stairs to platform
- Faregate modules
- Elevators
- Canopies

Energization Status

Station – August, 2019

Platform Partial Access – August, 2019 Canopy Installation – TBD



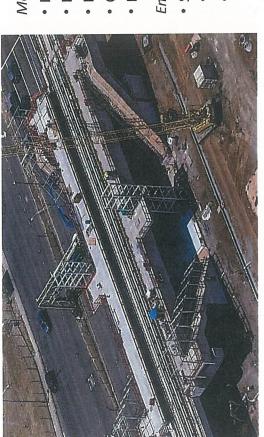
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Kamehameha Highway Stations Group 75% Complete

Substantial Completion projected for December '19 Halawa (Aloha Stadium) Station – 63% Complete



Major Work Remaining

- Platform topping & PSG plates
- Entry plaza slab on grade
- · Elevators
- Canopies
- Parking lots

Energization Status

- Station
- Infrastructure Complete
- HECO transformer & meter work in progress
- Easement in progress

Core Systems Interface

- HRHJV working in TCCR
- BoS Date August, 2019
- Conduit (GW to TCCR) Complete

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Canopy Installation - TBD

Platform Partial Access - August, 2019



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Airport Guideway and Stations Maintenance of Traffic Update

amehameha Highway

- Day: Inside lane closures from Radford to Center Drives to support hammer head and gantry operations fronting PHNB Station.
- **Night:** Mon-Sat nighttime full closures in both directions (detours using Center Drive) to support gantry and hammer head operations fronting PHNB Station; segment deliveries at night.
- Day/Night: Intermittent single inside lane closures in both directions to support final set operations along the guideway between Halawa Drive and Center Drive. WB lane closures along Mauka Frontage Road to Center Drive to support HECO Zone 3 work.

Pearl Harbor Interchange

Night only: Intermittent EB ramp closures during straddlebent operations.

Nimitz Highway and vicinity

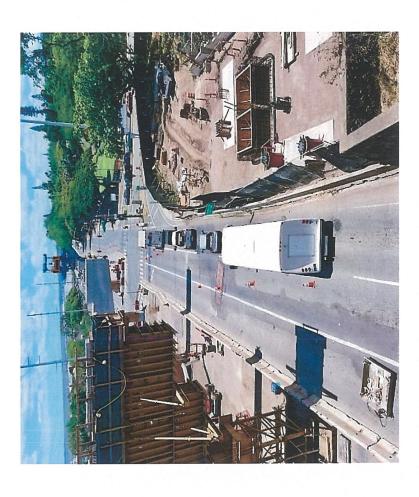
- Day/night: Intermittent closures of Main Street during 2nd gantry operations and segment hanging.
- Night: Closures on Valkenburgh, Wai Wai Loop, and Ualena Street for utility relocations.

Airport Areas

• **Night:** Alternating lane closures vicinity of Car Rental return areas for shaft drilling, column erection, and ongoing station construction.

eehi Interchange:

• Day/Night: Intermittent lane closures at EB ramps and along Dillingham Boulevard to support Reach E shaft drilling and Middle Street Station work.



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West Oahu Stations Group 89% Complete

Substantial Completion projected for December '19 Kualaka'i (East Kapolei) Station – 82% Complete



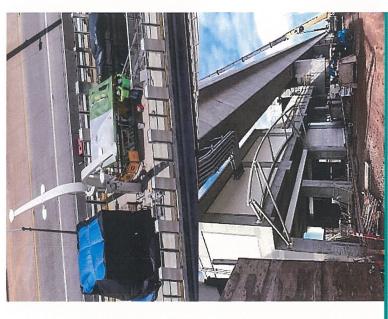
Major Work Remaining

- Comm & power conduits
- · Canopy fabric
- · Site utilities and grading
- Balustrades and fencing

Energization Status

- Station
- Infrastructure Complete
- Energization July 12, 2019

Platform Partial Access – July 9, 2019



BoS Date – July 12, 2019TCCR Access – February 18, 2019

HRHJV working on the platform

Core Systems Interface



West Oahu Stations Group 89% Complete

Substantial Completion projected for December '19 Keone'ae (UH-West O'ahu) Station – 92% Complete



Major Work Remaining

- Conduit Raceways for SCADA
- · Canopy rework
- Faregates & entrance
- Balustrades & fencing
- Site utilities & grading

Energization Status

- Station
- Infrastructure Complete

Core Systems Interface

- HRHJV working in the TCCR and GW area
- BoS Date March 18, 2019
- TCCR Access February 2019

Platform Partial Access – June 4, 2019 Canopy installation – TBD Conduit (GW to TCCR) – May 2, 2019





West Oahu Stations Group 89% Complete

Substantial Completion projected for December '19 Honouliuli (Ho'opili) Station – 90% Complete



Major Work Remaining

- Canopy rework
- Comm & power conduits
- Faregate & civil site work
 - Balustrades & fencing

Energization Status

- Station
- Energized March 7, 2019
- Energized February 20, 2019

Core Systems Interface

- HRHJV pulling fiber & ATC cable in the TCCR area
 - Bos Date March 4, 2019
- TCCR Access February 19, 2019

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- Platform Partial Access April 9, 2019
- Conduit (GW to TCCR) Complete
- Canopy installation TBD



Farrington Highway Stations Group 92% Complete

Substantial Completion projected for September '19 Hō'ae'ae (West Loch) Station – 93% Complete



Major Work Remaining

- Entrance Architectural Slabs
- Canopies
- TCCR HVAC Turnover

Energization Status

Station and TPSS – Complete

Core Systems Interface

- BoS Date March 19, 2019
- TCCR Access provided

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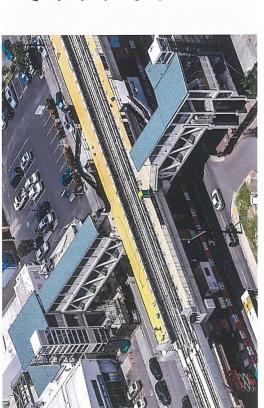
Platform Partial Access - March 17, 2019 Canopy installation - TBD





Farrington Highway Stations Group 92% Complete

Substantial Completion projected for September '19 Pouhala (Waipahu Transit Center) Station – 91% Complete



Major Work Remaining

- Moloalo Street entrance
- Makai ground floor slabs
- Canopies

Energization Status

Station and TPSS – Complete



Core Systems Interface

- BoS Date May 19, 2019 (FDAS)
 - TCCR Access provided

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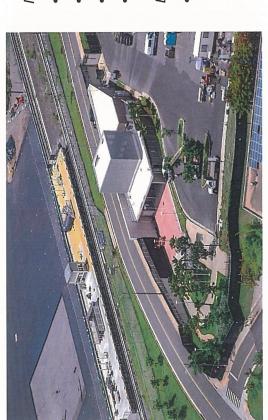
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Platform Partial Access – March 2019 Canopy Installation – TBD



Farrington Highway Stations Group 92% Complete

Hālaulani (Leeward Community College) Station – 87% Complete Substantial Completion projected for September '19



Major Work Remaining

- Platform topping slab
- Parking lot repairs
 - Canopies
- PSG Anchor Bolt installation

Energization Status

Station and GBS – July 31, 2019

Core Systems Interface

- HRHJV is currently working in the UPS room
- BoS Date May 2019
- TCCR Access provided

Platform Partial Access - March 2019 Canopy Installation - August 2019





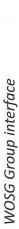
University of Hawaii Park and Ride - Road "B" 75% Complete (85% Planned)

Substantial Completion projected for September '19



Major Work Remaining

- HECO energization
- Sidewalks for Road B and TP&R
- Bus Shelters for TP&R
- Traffic signals for Road B
- Irrigation and Landscaping
- Final Lift of AC paving for the parking lot TP&R
- Electrical Testing and Acceptance of Light Poles and Control Cabinets



- Main power connection & tie into the UHWO Station
- Traffic signals

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MSF Yard

- Installation and remedial work for communication devices continues in yard and buildings.
- VTP testing near completion.
- Central Test Procedure (CTP) and System Test Procedure (STP) commenced for Train #2 in the yard.
- MSF Demonstration successfully completed.

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Core Systems 62% Complete

Projected Completion 4th Quarter 2025



Passenger Vehicle

- Train #1: No activity.
- Train #2: Onboard ATC vehicle testing ongoing.
- Train #3: Onboard ATC vehicle testing commenced.
 - Train #4: Interim Certification process commenced.
- Train #5: Interim Certification process commenced.
 - Train #6: Gangway installation commenced.
- Floor resistivity test conducted and passed in Italy.

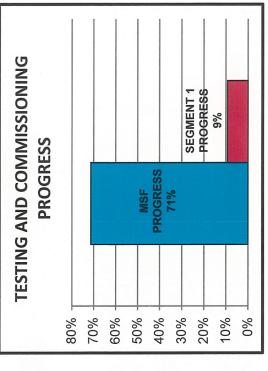


SEGMENT 1 OVERALL INSTALLATION PROGRESS 80.00% 60.00% 40.00% Overall Station Progress 55.23%

Core Systems

Interim Opening Progress

Installation 55% Testing and Commissioning



Testing and Commissioning

- ATC WTP 2.7, 2.9, 2.4 ongoing at the Ho'opili Station
 - ATC WTP 2.2 completed at LCC

TPSS delivery scheduled for August 2019

Pearlridge Station

TPSS delivery scheduled for August 2019

TCCR cable tray installation ongoing

Aloha Stadium Station

ATC WTP testing at the Waipahu Station TCCR is ongoing

Installation

UH West Oahu Station

0.00%

30.00% 20.00% 10.00% UPS installation continues without the installation of batteries.

Ho'opili Station

- FDAS installation commenced
- TES cable pull is ongoing.

Leeward Community College Station

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UPS installation completed without the installation of batteries.

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Airport Guideway and Stations 51% Complete (51% Planned)



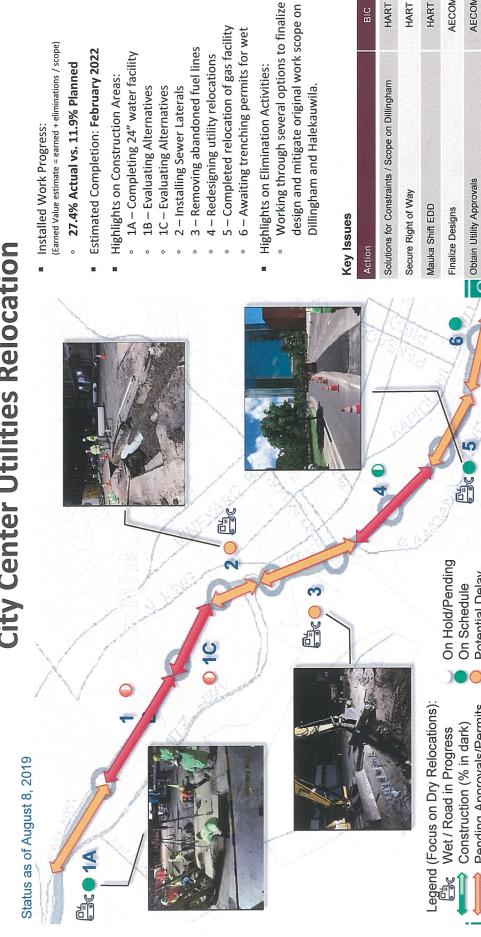


Completed To Date: Design progression at 99% (Earned value at 96% due to design resubmittals). 148 drilled shaft foundations completed, 117 columns installed, and 46 spans have been erected. 1,775 pre-cast segments have been cast.

construction and structural fill have progressed. HIA Station: Conduit relocation work and station foundation shaft installations are ongoing. LD Station: Fare gate Columns complete), Gantry operations for span erection to continue in Reach A & B; and with the second gantry for Reach C. The HECO Zone 3 infrastructure at Ongoing Construction: Drilled shaft excavation/Rebar installation/formwork for columns and straddle bents, anti-graffiti coating application for Columns (69 Kamehameha Hwy/Center Drive, and the HECO Zone 4 infrastructure at Valkenburgh Street work is ongoing. PHNB Station: Makai Column & Elevator Pit #1 spread footings for Mauka entrance and structure fill have progressed. MSTC Station: Work to begin mid-July 2019.







ROYAL/NAN ==

Obtain Permits

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Potential Delay Behind Schedule

Pending Approvals/Permits Pending Final Design

AECOM AECOM

HART HART HART

Stay Connected

- Weekly Traffic Advisories
- Weekly e-Blast
- Website and Social Media



You Tube

GOAKAMAI

facebook



HART Rapid Response:

- 24-Hour Project Hotline number 808-566-2299
- Email Inquiries:
- info@HonoluluTransit.org
- Social Media Inquiries





Mahalo!

OJECT R A I L T R A N S I T ONOLULU

May, Colette L

om:

Kraintz, Franz <fkraintz@honolulu.gov>

sent:

Monday, August 19, 2019 8:08 AM

To:

May, Colette L

Cc:

Rue, Harrison; Hiramoto, Kela M

Subject:

RE: REMINDER: External Affairs Committee Reports Due

Thanks Colette

I have only one thing to report.

Harrison Rue, City and County of Honolulu TOD Administrator, gave a briefing on the City's Halawa Area TOD Draft Final Plan to the Hawaii Interagency Council on TOD on Tuesday August 13. Stadium Authority Chair Ross Yamasaki and Stadium Manager Scott Chan, along with DAGS representatives, Chris Kinimaka and David Deponte, also provided the Council with an update on the progress being made of building a new stadium.

Mahalo. Have a great week.

Franz Kraintz, AICP
Planner, Community Planning Branch
Dept of Planning and Permitting
City & County of Honolulu
650 S. King Street
Honolulu, Hawaii 96813
Ph. 808 768 8046 (O)
rraintz@honolulu.gov

From: May, Colette L [mailto:Colette.L.May@hawaii.gov]

Sent: Thursday, August 15, 2019 9:22 AM

To: Blanco, Theresa; Kraintz, Franz; 'David A. K. Matlin'; 9Kosich, Frank; John Fink (jfink@alohastadium.hawaii.gov)

Cc: Chan, Scott L

Subject: REMINDER: External Affairs Committee Reports Due

Hi All,

This is a friendly reminder to please submit your monthly report for the Stadium Authority Meeting, or please let me know if you have no updates this month.

Thank you so much!

Colette May

Stadium Secretary Aloha Stadium PO Box 30666

Honolulu, Hawaii 96820-0666

Direct: 808-483-2750)ffice: 808-483-2500

HIC-TOD Report For Stadium Authority Board Meeting 29 Aug 2019

- 1. HIC-TOD Meeting held on 18 June 2019
 - a. Presentation of Halawa Area TOD Plan
 - b. NASED Master Plan and EIS Presentation
 - c. Act 286 Presentation
 - d. Presentation on Critical Infrastructure Needs
- 2. Next HIC-TOD Meeting: 10 Sep 2019
 - a. Statewide Project Updates from State and County Agencies
 - b. Walkable Cities and TOD
- 3. 8 Oct Meeting
 - a. TOD Infrastructure Financing