

DAVID Y. IGE
GOVERNOR

CURT T. OTAGURO
COMPTROLLER

ROSS I. YAMASAKI
CHAIRMAN, STADIUM AUTHORITY

SCOTT L. CHAN
MANAGER

RYAN G. ANDREWS
DEPUTY MANAGER



ALOHA STADIUM

An Agency of the State of Hawaii

**APPROVED MINUTES
REGULAR SESSION
MARCH 28, 2019**

Stadium Authority Meeting
99-500 Salt Lake Boulevard
Honolulu, Hawaii 96818

March 28, 2019

Members Present:

Ross I. Yamasaki, Chairman
Audrey Abe
Keith Amemiya
Michael Iosua
Hubert P. Minn
Brennon Morioka, Vice Chairman
David Uchiyama

Members Excused:

Michael Iosua
Scot Long

Staff

Scott Chan
Ryan Andrews
Russell Uchida
Charles Vitale
Stephen Lee
Neal Sakamoto

Samantha Spain
Trina Silva
Andrew Chang
Liane Nakagawa
Kim Dela Cruz

Others:

Michael Chambrella, Deputy Attorney General (AG)
Audrey Hidano, Deputy Comptroller, Department of Accounting & General Services (DAGS)
Vince Baldemor, UH Athletics Department (UH)
Louise Sper, Aloha Sports Properties
Frank Kosich, Honolulu Authority on Rapid Transportation (HART) The
Chris Kinimaka, Department of Accounting & General Services (DAGS)
David DePonte, Department of Accounting & General Services (DAGS)
See Exhibit A (Sign-in Sheet)

I. CALL TO ORDER

A quorum being present, Chairman Ross I. Yamasaki called the meeting to order at 8:34 a.m.

II. PUBLIC TESTIMONY

None

III. APPROVAL OF MINUTES

A. Approval of minutes for the February 28, 2019 Regular Session and Executive Session.

1. A MOTION WAS MADE BY MEMBER FINK AND SECONDED BY MEMBER AMEMIYA TO ACCEPT THE MINUTES OF THE REGULAR SESSION. THE MOTION WAS UNANIMOUSLY CARRIED.
2. A MOTION WAS MADE BY MEMBER MORIOKA AND SECONDED BY MEMBER FINK TO ACCEPT THE MINUTES OF THE EXECUTIVE SESSION. THE MOTION WAS UNANIMOUSLY CARRIED.

IV. Monthly Reports

A. Chairman's Report

Chair Yamasaki informed the board:

1. Today's meeting has a fairly light agenda and, with the exception of the approval of events, there are no action items to be taken up under "New Business." He added board members have been heavily active in the legislative process and Member Amemiya will be providing a Legislative Committee report later on in the agenda.
2. We were notified by DAGS that the consultant for the Master Plan and Environmental Impact Statement (MP/EIS) project has completed the scope and a phase of their work, which are to be shared with the public. A Media Advisory was sent out regarding the Press Conference that will take place at 10:00 a.m. (after today's meeting) to introduce the selected consultant and provide the content of the report. Chair said everyone is welcome to attend the Press Conference.

B. Stadium Manager's Report (attached)

Manager Chan briefly reviewed his report with the board and was open for questions/comments.

Member Minn informed Manager Chan that he has been receiving a tremendous amount of communications from people indicating the lack of tickets. He mentioned, our purpose at the stadium is stated in our Mission Statement, i.e., "*... to meet the challenge in providing a first-class venue where the dreams of young people can be realized through participation in sporting and other special events...*" Member Minn said he does not know how this is going to happen when most of our local people cannot get tickets, and until we really look at this issue, it is going to continue to happen. He requested that the board, in the future, move into executive session to discuss this matter. He said he went online and ten minutes after the ticket sales began, an agency on the mainland was selling our tickets. He feels we are utilizing some organizations to profit off of our local people -- and stated we need to sit down and talk about this.

On a second matter, Member Minn expressed concerns regarding the ticket agency's integrity and how their business practices/methods have been criticized in the U.S. This needs to be addressed, otherwise it will continue to happen.

Chair inquired if Manager Chan would like to address (operationally) regarding the ticketing?

The Chair acknowledged Member Minn's concerns. He said this matter has been brought up multiple times and addressed in three bills in this year's Legislative Session. He believes most of them had not made it through the process up to this point, but would check. Chair said he will put this on the agenda, and we should gather all the information so we can have an active discussion on the board's position. Should it result in it moving up to a policy level, we could have a position to provide feedback to our legislators at the next session.

Member Minn said he understands this is very comprehensive and complex, but it is important that we at least address this matter.

Manager Chan said part of our responsibility is to represent all of our guests. We want to reassure you that we are doing our best to represent the people of Hawaii in all aspects of the contract negotiations. Stadium will provide feedback at our next meeting.

C. Internal Affairs Committee

1. Commttee Chair's Report - None

2. Events

a. Approval of Events

Stephen Lee, Events Manager, said there are two items recommended for approval:

- North American Super 7s Rugby League, LLC
"Play Football - Try Rugby"
June 8, 2019 (Saturday)
July 27-28, 2019 (Saturday & Sunday)

David Lui made his presentation to the board (via telephone). He provided a detailed explanation of their rugby program and said they feel Hawaii is an ideal location for their event. They are currently working on their public relations and communications campaigns and hope to formalize a television contract to broadcast their events. They hope to provide a sporting event with an international appeal. The anticipated attendance is between 7,000 - 15,000 fans and ticket costs will average approximately \$20.

A MOTION WAS MADE BY MEMBER MORIOKA AND SECONDED BY MEMBER UCHIYAMA TO APPROVE THE EVENTS. THE MOTION WAS UNANIMOUSLY CARRIED.

- B4 Sports, Inc.
National Flag Football
Tournament Format (5 vs. 5)
October 6, 2019 (Sunday)

Bryan Ledin (Executive Director for National Flag Football) made his presentation to the board (via telephone).

Mr. Ledin said they have the largest NFL Flag affiliate program in the U.S. - and currently hosts 40,000 children in 13 different locations. In addition to their leagues they have a tournament run called the Flag Football Championship series. That series was created to provide kids with experience beyond just local participation with the idea in concept of having an event series that has national ranking points and accumulates at a national

championship. For the last three years they have hosted national championships in Orlando, Florida -- and this past year they had six teams from Hawaii that participated in that event. During this program the question came up "why not do a tour stop in Honolulu?" Since they do almost 40 stops throughout the mainland, they felt it would be a big deal to bring the experience to Hawaii. He felt this could be an incredible event, not only to help the West Coast presence, but to be able to give something different and have a first-time opportunity for a lot of kids that haven't played in Hawaii (where some of their idols have been). For the last five years, they hosted a charity tournament in Detroit and have hosted at other locations such as Denver, and Michigan. Mr. Ledin said he is reaching out to ask if Aloha Stadium would host them for one day -- he said it would be a great event.

Member Minn inquired if the local teams will have a chance to participate. Mr. Ledin said absolutely -- their main focus is to get all local teams that want to play to be given the opportunity to play. They would also like to include individuals who do not have a full team - to put those children together to enjoy the experience.

Chair thanked Mr. Ledin for his presentation and said he thinks it is a fantastic opportunity for the stadium especially for the youths in participating in flag football. It is very much in line with our service to the community in our mission.

A MOTION WAS MADE BY MEMBER MINN AND SECONDED BY MEMBER UCHIYAMA TO APPROVE THE EVENT. THE MOTION WAS UNANIMOUSLY CARRIED.

- b. Summary of Monthly Events (report attached)
 - c. Calendar of Events (report attached)
3. Sales & Marketing Report (attached)
 4. Security Report (attached)
 5. Capital Improvement Projects/Engineering & Maintenance Report (Attached)

6. Hawaii Administrative Rules (HAR) - Update

None

D. External Affairs Committee (EAC)

1. Committee Chair's Report

Committee Chair Fink noted the reports have been provided to the Members and that the contractors and stakeholders are present to answer questions.

Chair Fink inquired about the decrease in swap meet attendance. On behalf of Davy Murayama, Deputy Manager Ryan Andrews responded:

"Last year we were fortunate to experience a large increase in both vendor and shopper counts. The increase was mostly due to the closure of the Kam Swap Meet and the migration of many of those vendors and shoppers to the Aloha Stadium Swap Meet. After a full year in increased counts, we are now experiencing a slight downward trend in both vendor and shopper counts. The Swap Meet management is working to address this through marketing efforts focused both on the tourist population as well as the local population."

2. Contractor Reports

- b. Outfront Media/Aloha Sports Properties - Report Attached)
- c. Centerplate – Aloha Stadium Swap Meet/Sales & Marketing - Report Attached

3. Stakeholder Reports

a. University of Hawaii

The Chair welcomed Vince Baldemor and commended UH on the success of the Men's Volleyball team.

b. Honolulu Authority for Rapid Transit (HART) – Report Attached

With reference to the HART report, Chair Yamasaki questioned if the stated date of completion (October, 2019) for the stadium station is correct?

Frank Kosich (Director of Design/Construction for HART) responded that the October date refers to the time when the facility contractor will be finished with his work; then the core system contractor can go in and do systems integration, mounting of devices, automatic train control, etc.

Mr. Kosich added, with respect to the station being completed, they expect the bulk of the work to be done this year and next year prior to the interim service in December 2020 timeframe.

Mr. Kosich said he reached out to Mr. Vitale and mentioned that he is looking to turn over major sections of the parking area before the football season (end of July). That is their expectation. It will not be the entire lot, but it will be over 300 spaces. He said they are trying to figure out where so that the contractor can continue his work, unobstructed.

Member Fink inquired, "Is the plan to actually have trains moving between Kapolei and Aloha Stadium and is it still scheduled for December 2020?" Mr. Kosich said that is correct right now.

Manager Chan thanked HART for the work that they do. He added they have been very cooperative in terms of making adjustments and accommodating the stadium with its events, along with the construction that is going on around our facility. We are also very pleased that we will be getting back part of the parking lot so we can start working closely with the University of Hawaii; and returning people back to where they were originally - prior to moving into the main lot. It will be very helpful for the upcoming season, -- opening up more parking for the general public in the Upper Halawa Lot.

The Chair said he also appreciated that information, because one of the LA Rams media questions was related to the stadium being prepared for traffic.

Mr. Kosich said he meets with the contractor weekly, specifically related to the station group which includes the Halawa/Aloha Stadium station.

The Chair told Mr. Kosich he appreciates their continued partnership and coordination.

- c. Transit Oriented Development (TOD) - Report Attached

d. Hawaii Interagency Council for Trans-Oriented Development (HIC-TOD) -
Report Attached

4. Legislative Committee Report Update - Discussion/Action

Member Amemiya said he is reporting on behalf of Member Iosua who was unable to attend the meeting. Please note in your packet, Section IV.D.4 is a summary of the status of all the Legislative Bills that pertain to Aloha Stadium. As you will note, most of the bills have died, but the main bills that pertain to the repair and maintenance for the stadium, CIP improvements and the funding for a new stadium are still alive and we will monitor them as the session continues.

Chair said if anyone should have further questions for the Legislative Committee please do not hesitate to contact us.

E. Governance Committee (GC) Report

1. Committee Chair's Report

Chair Yamasaki stated the committee has no report at this time.

F. EXECUTIVE SESSION

None.

G. UNFINISHED BUSINESS

None

H. NEW BUSINESS

None

I. Announcements

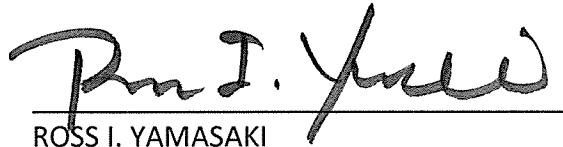
The next Board Meeting - Thursday, April 25, 2019 at 8:30 a.m.

Chair said if you are unable to attend this meeting, please let stadium secretary know so we can determine if there will be a quorum for the meeting.

Member Abe asked if the board could be provided with the profit and loss statements for the concerts. The Chair asked the Internal Affairs Committee and Mr. Uchida to please follow up on that request.

J. Adjournment

AT 9:15 A.M. A MOTION WAS MADE BY MEMBER AMEMIYA AND SECONDED BY MEMBER MORIOKA TO ADJOURN THE MEETING. THE MOTION WAS UNANIMOUSLY CARRIED.

A handwritten signature in black ink, appearing to read "Ross I. Yamasaki", written over a horizontal line.

ROSS I. YAMASAKI
Chairman

Recorded by: Diana C. Ho

Date: April 25, 2019

Stadium Authority Board Meeting

Sign-In Sheet (please print)

Event Date: March 28, 2019

Public Testimony Notice: Please indicate if you wish to provide oral, public testimony. If you are, please indicate if you wish to speak at the beginning of the meeting, or if you choose to wait until the agenda topic is being discussed. Please limit testimony to no more than 3 minutes.

Print Name	Organization	Phone #	Email Address
Colette Max		951-265-2511	tasmax@earthlink.net
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Michael Story		773-3838	michael@gsenhawaii.com
Are you providing public testimony? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Karen Day	Senate		
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Frank Kosich	HART	234-9815	Frank.Kosich@hawaii.gov
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			
Are you providing public testimony? <input type="checkbox"/> Yes <input type="checkbox"/> No If "yes": <input type="checkbox"/> Beginning <input type="checkbox"/> Will Follow Agenda			

Stadium Manager's Monthly Report
Regular Session
March 28, 2019

A. Administrative**1. Hawaii Administrative Rules – Update**

- Public Hearing
 April 2, 2019
 Hospitality Room
 6:00 - 7:00 p.m.

B. Events**1. Status on Previous Event**

- **Somos Uno (Car, Truck Show)** - March 16, 2019
 Attendance: approx. 350
 Participants: 700

2. Future Events

Licensee	Date	Time
Jr. Prep Tackle FB	03/30/19	8:00 a.m. - 7:45 p.m.
Play Sports Flag FB	03/31/19	9:00 a.m. - 3:30 p.m.
Jr. Prep Tackle FB	04/6,13,20/19	8:00 a.m. - 7:45 p.m.
Monster X	05/04/19	7:30 p.m.
(Pit Party #1)	05/04/19	10:00 a.m. – 1:00 p.m.
(Pit Party #2)	05/04/19	2:00 p.m. - 6:00 p.m.
Monster X	05/05/19	7:30 p.m.
(Pit Party)	05/05/19	2:00 p.m. – 6:00 p.m.
Hawaiian Supercross	05/11/19	7:30 P.M.
(Pit Party)	05/11/19	4:00 p.m. - 7:00 p.m.
H.S. Graduations:		
James Campbell	05/17/19	5:00 p.m. - 8:00 p.m.
Pearl City	05/18/19	5:00 p.m. - 6.30 p.m.
Mililani	05/19/19	5:00 p.m. - 8:00 p.m.
Aiea	05/23/19	6:00 p.m. - 9:30 p.m.
Radford	05/24/19	6:00 p.m. - 8:30 p.m.
50 th State Fair	05/24/19- 06/23/19	Fridays: 6 pm to midnight Saturdays: 4 pm to midnight Sundays: noon to midnight Memorial Day Monday: noon to midnight Thursday, June 6: 6 pm to midnight
LA Rams vs. Dallas Cowboys Pre-Season	08/17/19	4:00 p.m.

lh

Approved

By RA
Date 3/20/19

Date: March 9, 2019
1 of 2 Applications



APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

1. Legal Name of the sponsoring person, firm, corporation, agency or association:
North American Super 7s Rugby League, LLC
2. Address: 11 Martine Avenue, 8th floor, White Plains, NY 10606
Telephone: 610-235-7456
3. Contact person: David Ntu
Telephone/Cell: 610-235-7456 Email: dniu@super7srugby.com
4. Legal Name of officers, principles or partners, if applicant is a corporation, association or partnership:
Jon Prusmack, Patrice Prusmack, David Niumataiwalu
5. General Excise Tax License No. In process - All docs and payment submitted to HCE
6. Detailed description of proposed event(s): (attach additional sheets if necessary)
See attached deck.

Estimated number of people attending event: _____
7. Location of Event: Stadium (Field/Stands) Field Only Lower Halawa Parking Lot
 Other _____
8. Event Schedule

Event Schedule	Date(s)	Time(s)
Setup/Construction:	<u>June 8</u>	<u>3:00am - 10:59am</u>
Date(s) of Event:	<u>June 8</u>	<u>11:00am - 6:00pm</u>
Cleanup/Breakdown:	<u>June 8</u>	<u>6:01pm - 11:59pm</u>
Practice:	_____	_____

9. Special services, equipment, construction needed (if any): Most in house services (tbd)
11. Estimated revenue to be derived from proposed event(s): \$100,000.00
12. Estimated expense to be incurred from proposed event(s): \$100,000.00
13. Proposed admission charge(s): \$20
14. Authorized ticket agent(s): Ticketmaster/paciolan (tbd)

Rental Information (For Board Use Only)
\$2500.00 or 10% of Ticket Sales
whichever is greater

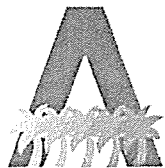
Approved

h

By RA
Date 3/20/19

Date: March 12, 2019

2 of 2 Applications



ALOHA STADIUM

APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

1. Legal Name of the sponsoring person, firm, corporation, agency or association:
North American Super 7s Rugby League, LLC
 2. Address: 11 Martine Avenue, 8th floor, White Plains, NY 10606
Telephone: 610-235-7456
 3. Contact person: David Niu
Telephone/Cell: 610-235-7456 Email: dniu@super7srugby.com
 4. Legal Name of officers, principles or partners, if applicant is a corporation, association or partnership:
Jon Prusmack, Patrice Prusmack, David Niumataiwalu
 5. General Excise Tax License No. In process - All docs and payment submitted to HCE
 6. Detailed description of proposed event(s): (attach additional sheets if necessary)
See attached deck.
- Estimated number of people attending event: _____
7. Location of Event: Stadium (Field/Stands) Field Only Lower Halawa Parking Lot
 Other _____
- | 8. Event Schedule | Date(s) | Time(s) |
|---------------------|-------------------|-------------------------|
| Setup/Construction: | <u>July 25-26</u> | <u>8:00am - 10:00pm</u> |
| Date(s) of Event: | <u>July 27</u> | <u>9:00am - 8:00pm</u> |
| | <u>July 28</u> | <u>9:00am - 8:00pm</u> |
| Cleanup/Breakdown: | <u>July 28</u> | <u>8:01pm - 11:59pm</u> |
| Practice: | _____ | _____ |
9. Special services, equipment, construction needed (if any): Most in house services (tbd)
 11. Estimated revenue to be derived from proposed event(s): \$100,000.00
 12. Estimated expense to be incurred from proposed event(s): \$100,000.00
 13. Proposed admission charge(s): \$20
 14. Authorized ticket agent(s): Ticketmaster/paciolan (tbd)

Rental Information (For Board Use Only)
\$2500.00 or 10% of Ticket Sales
whichever is greater

Approved

M

By RA
Date 3/20/19

Date: 2/14/2019



APPLICATION FOR USE OF THE ALOHA STADIUM FACILITIES

Pursuant to the Rules and Regulations of the Stadium Authority, State of Hawaii, all applications for the use of the Aloha Stadium and related facilities should be submitted in the following format. Please use additional sheets if necessary.

1. Legal Name of the sponsoring person, firm, corporation, agency or association:
B4 Sports, Inc
2. Address: 2055 Franklin Rd
Bloomfield Hills, MI Telephone: 248-454-9700
3. Contact person: Bryan Ledin
Telephone/Cell: 248-791-2982 Email: bryan@nationalflagfootball.com
4. Legal Name of officers, principles or partners, if applicant is a corporation, association or partnership:
Bryan Ledin, Kathleen Forsyth, Francis Meram
5. General Excise Tax License No. 203-319-5520-01
6. Detailed description of proposed event(s): (attach additional sheets if necessary)
Youth flag football tournament, up to 48 teams between the ages of 6-14. All teams will be guaranteed at least 3 games.
Tournament format is 5 vs 5.

Estimated number of people attending event: 1200
7. Location of Event: Stadium (Field/Stands) Field Only Lower Halawa Parking Lot

 Other _____
8. Event Schedule Date(s) Time(s)
Setup/Construction: October 6th, 2019 5:30 am
Date(s) of Event: October 6th, 2019 8:00 am - 9:00 pm

Cleanup/Breakdown: October 6th, 2019 9:00 pm - 10:00 pm
Practice: _____
9. Special services, equipment, construction needed (if any): 10-12 tables, bathrooms open, concessions open,
11. Estimated revenue to be derived from proposed event(s): TBD
12. Estimated expense to be incurred from proposed event(s): TBD
13. Proposed admission charge(s): Admission into the stadium - \$5 for parents & spectators
14. Authorized ticket agent(s): _____